TAB 3



# NQF Board Meeting Update NQP Playbooks & NQF's *new* e-Commerce Platform

March 14, 2018

### National Quality Partners<sup>TM</sup> Playbooks The Launch

New Playbooks Launched at the Annual Conference

- National Quality Partners Playbook<sup>™</sup>: Opioid Stewardship
- National Quality Partners Playbook<sup>™</sup>: Shared Decision Making in Healthcare

Developed with input and guidance from the respective NQP Action Teams, the NQP Playbooks offer practical implementation strategies and approaches for healthcare organizations and clinicians to drive quality improvement in each area.

### National Quality Partners<sup>™</sup> Playbooks Promotion and Dissemination of the Playbooks

#### Efforts underway to promote the Playbooks

- Providing a significant 70% discount for NQF Members
- Working with the two action teams, NQF members, and key stakeholders, the team is actively engaged in the promotion of the NQP Playbooks

National Quality Partners Playbook<sup>™</sup>: Shared Decision Making in Healthcare National Quality Partners Playbook<sup>™</sup>: Opioid Stewardship

- Providing discounted rates to member organizations promoting awareness of the Playbooks
- Marketing through email campaigns, webinars, twitter, LinkedIn and media briefing

### The NQF Store NQF's NEW e-Commerce Platform

NQF has implemented and successfully launched its e-Commerce platform: *The NQF Store*!

This new capability will support NQF's revenue diversification priority

The NQF Store provides:

- Online sales functionality
- A fully hosted, cloud-based solution
- Customizable content
- A suite of reports to support marketing efforts

# The NQF Store

### Accessing the NQF Store from NQF's website



## The NQF Store NQF Store Landing Page



## The NQF Store NQF Store Bulk Ordering



# The NQF Store Reporting Dashboard

Search						KG Kathleen Gibli NQF Member St
erview dashboard	1					
Today compared to Mar 6, 201	3					
otal sales			Total online store visits	View report	Repeat customer rate	
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-5			5		,	
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Mar 7 4am 8am		8pm	Mar 7 4am 8am 12pm	4pm 8pm		
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lded to cart visits	38.46%	↑ 112%			5	
ached checkout risits	30.77%	↑ 13%	5			$\sim$
orders	146.15%	↑ 302%	0 Mar 7 4am 8am 12pm	4pm 8pm	0 Mar 7 4am 8am 12pm	4pm 8pm
			· · · ·	Mar 6, 2018 Mar 7, 2018		🔲 Mar 6, 2018 📒 Mar 7, 201

# National Quality Partners<sup>TM</sup> Playbooks Opportunities to support our efforts

We would like your help in raising awareness of and interest in the Playbooks through activities such as:

- Mentions in newsletters, journals or other communications with your members/constituents
- Co-written blogs with NQF
- Including references in talking points at internal and external speaking engagements with audiences who may be interested in either or both topics
- Social media mentions, particularly LinkedIn and Twitter
- Other ideas are welcomed