NATIONAL QUALITY FORUM

+ + + + +

HEALTH WORKFORCE COMMITTEE

+ + + + +

TUESDAY APRIL 15, 2014

+ + + + +

The Steering Committee met at the National Quality Forum, 9th Floor Conference Room, 1030 15th Street, N.W., Washington, D.C., at 9:30 a.m., Melissa Geddes and Ann Lefebvre, Co-Chairs, presiding.

PRESENT:

MELISSA GERDES, MD (Co-chair), Methodist Health System ANN LEFEBVRE, MSW, CPHQ (Co-chair), University of North Carolina at Chapel Hill GIRMA ALEMU, Office of Planning, Analysis, and Evaluation, HRSA EVALINE ALESSANDRINI, MD, MSCE , Cincinnati Children's Hospital Medical Center HOWARD BERLINER, ScD, Service Employees International Union (SEIU)

BARBARA BRANDT, PhD, University of Minnesota AMY KHAN, MD, MPH, Saint Mary's Health Plan CHRISTINE KOVNER, PhD, RN, FAAN, New York University, College of Nursing

PETER LEE, MD, MPH, FACOEM, General Electric GAIL MacINNES, MSW, Public Health Institute (PHI)

TAMI MARK, PhD, MBA, Truven Health Analytics JEAN MOORE, BSN, MSN, State University of New York at Albany School of Public Health ROBERT MOSER, MD, Kansas Department of Health and Environment*

(202) 234-4433

www.nealrgross.com

SUNITA MUTHA, MD, University of California San Francisco ROBERT PHILLIPS, MD, MSPH, American Board of Family Medicine WILLIAM PILKINGTON, PhD, Cabarrus Health Alliance, Kannapolis, NC JON SCHOMMER, PhD, University of Minnesota* JOHN SNYDER, MD, MS, MPH, FACP, Health Resources and Services Administration JULIE SOCHALSKI, PhD, RN, University of Pennsylvania, School of Nursing CHARLES VONGUNTEN, MD, PhD, Ohio Health Kobacker House GREGG WARSHAW, MD, AGSF, University of Cincinnati College of Medicine GEORGE ZANGARO, PhD, RN, Health Resources and Services Administration ANDREW ZINKEL, MD, FACEP, HealthPartners NQF STAFF: KAREN ADAMS, PhD, Vice President, Strategic Partnerships LAURA IBRAGIMOVA, MPH, Project Analyst ALLISON LUDWIG, MHA, Senior Project Manager, Strategic Partnerships WENDY PRINS, Senior Director, Strategic Partnerships ALSO PRESENT: CILLE KENNEDY, Office of the Assistant Secretary for Planning and Evaluation, HHS ANN PAGE, Office of the Assistant Secretary for Planning and Evaluation, HHS EDWARD SALSBERG, MPH, George Washington University * present by teleconference

A-G-E-N-D-A

Welcome and Review of Meeting and Project Objectives
HHS Opening Remarks Ann Page, HHS 15 Girma Alemu, HRSA 29
Review Project Progress to Date
Connecting NQF's Efforts to Prioritize Measure Gaps 60 Wendy Prins, NQF
Environmental Context and Measure Uses 84 Edward Salsberg, GWU
NQF Endorsement Criteria 116 Karen Pace, NQF
Considerations for Performance Measurement
Opportunity for Public Comment 200
Evaluate Draft Domains and Sub-Domains for Health Workforce Measurement 200 Melissa Gerdes Ann Lefebvre
Small Group Work: Generating Measure Concepts 247 Angela Franklin
NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgro

www.nealrgross.com

Allison Ludwig

```
Breakout Group 1 - Infrastructure; Clinical,
Community and Cross-Disciplinary
Relationships ..... 252
Report Out from Small Groups ..... 316
Opportunity for Public Comment ..... 352
Summary of Day and Adjourn ..... 353
Melissa Gerdes
Ann Lefebvre
```

www.nealrgross.com

P-R-O-C-E-E-D-I-N-G-S 1 9:04 a.m. 2 MS. FRANKLIN: Hi, everyone, and 3 welcome to the Priority-Setting for Healthcare 4 5 Performance Measurement: Addressing Performance Measure Gaps in Priority Areas. б This 7 is the Health Workforce Committee Meeting and my name 8 is Angela Franklin. I'm senior director for the 9 project. 10 And I have with me our co-chairs, 11 Melissa Gerdes and Ann Lefebvre. And with that 12 13 I will turn it over to them. 14 MS. LEFEBVRE: Great, thank you. Good morning, everyone. It's nice to be here 15 16 in person and put faces with names. I think the first thing that we're 17 going to do is go over our objectives for our 18 time together. 19 So, our first objective is to really 20 21 build and share an understanding of **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

environmental drivers of workforce measurement activities.

1

2

3

4

5

б

7

8

9

10

21

We also want to refine domains and sub-domains of measurements for the deployment of healthcare workforce developing potential measurement concepts in key areas.

And then we want to prioritize opportunities for healthcare workforce measurement to inform the Department of Health and Human Services.

MS. FRANKLIN: So today's agenda is highlighted before you. And as you can see we're at the 9 o'clock hour where we'll have a review and welcome to everyone.

And before we go much further we'd like to go around the table and just have the committee members introduce themselves and just give their titles. And then we will launch into the rest of the meeting. So we'll start with the committee chairs.

DR. GERDES: Sure, good morning.

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	This is Melissa Gerdes. I'm co-chair with Ann.
2	Welcome, everyone.
3	I practice about 40 percent time as
4	a family physician and am an administrator for
5	Methodist Health System in Dallas, my 60 to 160
6	percent of the time. I've been doing that for
7	about three years.
8	We run an ACO participating in
9	Medicare Shared Savings Program. We were one
10	of four team ACOs to actually qualify for
11	interim Shared Savings, so very proud of that.
12	In addition, I'm active in the
13	American Academy of Family Physicians and chair
14	the Commission on Quality and Practice.
15	MS. LEFEBVRE: And I'm Ann
16	Lefebvre. And I'm an associate director of the
17	North Carolina AHEC program. And our AHEC
18	program is a very large statewide program.
19	And in that I'm directly
20	responsible for the direct community-based
21	practice piece where I have 40 coaches that go
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.co

П

www.nealrgross.com

1	out into 1,140 community-based practices
2	across the state to work with them both as the
3	regional extension center, to help them meet
4	Meaningful Use, to help them improve clinical
5	quality outcomes in disease-specific
6	categories and to transform their practices
7	into becoming patient-centered medical homes.
8	In addition to that I'm on the
9	Department of Family Medicine at UNC-Chapel
10	Hill where I help in their fellowship programs
11	for developing residency directors specific to
12	quality improvement.
13	MS. LUDWIG: Hi, I'm Allison
14	Ludwig. I'm staff here at NQF.
15	MS. PRINS: Good morning,
16	everyone, I'm Wendy Prins, also staff at NQF.
17	MR. ALEMU: My name is Girma Alemu
18	and I'm from HRSA. I am the assigned subject
19	matter lead for this project and I work very
20	closely with the NQF team.
21	DR. KHAN: Good morning, I'm Amy
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

www.nealrgross.com

1	Khan. I'm the chief medical officer at St.
2	Mary's Health Plans in Reno, Nevada.
3	I've got a background in primary
4	care, internal medicine as well as preventive
5	medicine. I'm very passionate about
6	patient-centered care and the development of a
7	new model of care that features better care,
8	integration and care coordination. So,
9	pleased to be here.
10	MS. MARK: I'm Tami Mark from
11	Truven Health Analytics and I'm also a visiting
12	scholar at Brandeis University at Truven
13	Health.
14	I'm the vice president of the
15	Division of Behavioral Health and Quality
16	Research. I'm trained as a health economist.
17	DR. MUTHA: Good morning, I'm
18	Sunita Mutha. I'm from the University of
19	California - San Francisco and director of the
20	Center for the Health Profession and professor
21	of clinical medicine. I'm trained as a general
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C.20005-3701www.nealrgross.com

www.nealrgross.com

internist and delighted to be here today. 1 2 MR. BERLINER: Hi, I'm Howard I'm the director of health policy Berliner. 3 for the Service Employees International Union. 4 5 We represent over 1 million healthcare workers in 38 states across the country. 6 7 MR. PILKINGTON: Hello, I'm William Pilkington. I'm the public health 8 officer and chief executive officer at the 9 Cabarrus Health Alliance in North Carolina. 10 MS. PAGE: I'm Ann Page. 11 I'm a guest here today and I'm with the Department of 12 Health and Human Services. 13 14 DR. SNYDER: My name is John I'm a senior medical officer at HRSA, 15 Snyder. a practicing internist and a former North 16 Carolina AHEC program director. 17 18 MR. ZANGARO: George Zangaro from Health and Human Services, HRSA. 19 MS. MOORE: Jean Moore. I'm the 20 director of the Center for Health Workforce 21 **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Studies which is based at the State University
2	of New York at Albany School of Public Health.
3	MS. KOVNER: Chris Kovner, a public
4	health nurse and professor of nursing at New
5	York University. I run a 10-year panel survey
6	of new nurses. We're in our about eighth year
7	and that's funded by the Robert Wood Johnson
8	Foundation.
9	DR. ZINKEL: Drew Zinkel. I
10	practice halftime as medical director of
11	quality for Health Partners Health Plan. And
12	then halftime I practice as emergency physician
13	at a level 1 trauma center. And I'm
14	representing the American College of Emergency
15	Physicians here today.
16	DR. WARSHAW: I'm Gregg Warshaw.
17	I'm a family physician/geriatrician. I direct
18	the geriatric medicine program at the
19	University of Cincinnati. And I've been very
20	active with the American Geriatric Society.
21	MS. MACINNES: Good morning, my
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

11

www.nealrgross.com

1	name is Gail MacInnes and I'm a national policy
2	analyst with the Paraprofessional Healthcare
3	Institute which focuses on the direct care
4	workforce, home health aides, personal care
5	assistants and certified nursing assistants in
6	nursing homes.
7	MS. KENNEDY: Hi, I'm Cille
8	Kennedy. Like Ann I am also from the Office of
9	the Assistant Secretary for Planning and
10	Evaluation but my role is to work with Girma and
11	NQF, oversee the project that's identifying
12	five different areas of gaps analysis and this
13	is one of them.
14	MS. ADAMS: Good morning, I'm Karen
15	Adams. I'm vice president, strategic
16	partnerships, at NQF.
17	Please allow me to really thank you
18	for all the hard work I know that you've already
19	done to lead up to this meeting and all the
20	preparation.
21	I'd also like to acknowledge the
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	leadership of our co-chairs Melissa and Ann,
2	and our team. I know that Angela, Allison,
3	Wendy and Laura have been working hard to
4	support you. And we've been really learning a
5	lot and enjoying that so we want to thank you
6	for that.
7	MS. SOCHALSKI: Hi, Julie
8	Sochalski, late and wet but nonetheless glad to
9	be here. Thank you for this wonderful weather.
10	From the University of Pennsylvania
11	School of Nursing and glad to be aboard.
12	MS. LEFEBVRE: I think we have a few
13	committee members on the line. If you're there
14	can you please introduce yourselves?
15	MR. SCHOMMER: Good morning, this
16	is John Schommer. I'm a professor at the
17	University of Minnesota College of Pharmacy and
18	I serve as one of the investigators for the
19	National Pharmacist Workforce Survey.
20	DR. MOSER: Yes, this is Bob Moser.
21	I'm the AASHTO Region 7 director and currently
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	serve as Secretary and state health officer for
2	the Kansas Department of Health and
3	Environment.
4	My background is family medicine.
5	I practiced 22 years in a frontier area of
6	Kansas.
7	MS. LUDWIG: All right, now before
8	we dig into the content I just want to do a few
9	housekeeping announcements.
10	And thank you already for using the
11	microphones. We're allowed to have three on at
12	a time or else, you know, all breaks loose.
13	So, we'll also use our I'm sure
14	in similar fashion to other meetings that
15	you've been a part of your tent cards as a means
16	to be ready to make a comment.
17	And let me look at my list here, I
18	have a few other things. If you're on the phone
19	please mute your line when you're not speaking
20	so we don't get too much background noise in the
21	room.
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C.20005-3701www.nealrgross.cd

www.nealrgross.com

1	Restrooms are through the front
2	door that you came through and around the corner
3	to the right. We'll be having a self-paid
4	dinner tonight. If you're interested in
5	joining please let myself, Laura, or Angela
6	know.
7	And travel expenses can be
8	submitted to us or our meetings team following
9	the two days.
10	Am I missing anything, NQF team?
11	Okay.
12	DR. GERDES: Okay, thank you. At
13	this time I wanted to welcome Ann Page from the
14	Office of the Assistant Secretary for Planning
15	and Evaluation, HHS, and Girma Alemu, Office of
16	Planning, Analysis and Evaluation for HRSA to
17	do our opening remarks. Ann?
18	MS. PAGE: Sure. I want to thank
19	the group for its work to date and also for the
20	opportunity to have the HHS Interagency
21	Workgroup on the Healthcare Workforce open this
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	meeting which is a really important meeting.
2	You've had members from that group
3	as part of your committee all along so I know
4	it's been well represented but I want to sort
5	of take this time to underscore some of the
6	discussions that one of the workgroups had had,
7	one of the groups that was thinking a lot about
8	assessment and metrics.
9	And so I know that we gave some early
10	input into the process that you have here. And
11	I just want to underscore some of the themes
12	that that group talked about. And they seem
13	especially relevant to the discussion that
14	you're going to have today and tomorrow. So,
15	I want to share those with you.
16	The group recognized that there are
17	lots of agencies that collect measures of the
18	healthcare workforce. And so we actually did
19	a little digging on our own to try to just
20	identify within the Department what
21	measurement looked like.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	And no surprise, it found a lot of
2	what you found, that there's a lot of attention
3	to structural measures, how many people are
4	there and where are they in the distribution.
5	Not so much information on process
б	measures, how they are deployed and not so much
7	information on the results of those kinds of
8	deployments.
9	And the other thing that we grappled
10	with first was the work that you all have had
11	to grapple with which was what did we actually
12	mean when we said we wanted to measure the
13	workforce.
14	As you all have grappled with, the
15	workforce underpins the entire healthcare
16	system so what distinguishes a workforce
17	measure from just a measure of healthcare
18	delivery. And that was something that we
19	struggled with.
20	We did develop some guidelines for
21	our own work. And I know again we've shared a
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	lot of that with you but I just wanted to
2	underscore them again today. Sort of four
3	points that the group spent a lot of time
4	thinking about.
5	The first is that we really wanted
6	to develop a person-centered needs-based
7	approach to our work as opposed to a
8	provider-focused supply-based approach to our
9	work. And so what did we mean by that.
10	We spent some time articulating
11	what is it that people need that the healthcare
12	providers will deliver. And so that was sort
13	of a lot of our organizing principles.
14	And so we thought, and I'm just
15	going to run through a real quick list of what
16	are those person-centered needs. People need
17	the knowledge they need to keep themselves
18	healthy, information on nutrition and exercise
19	and risk factors and when to seek care. People
20	do need primary care and oral health care, but
21	people also need the knowledge and skills to be

NEAL R. GROSS

(202) 234-4433 COURT REPORTERS AND TRANSCRIBERS WASHINGTON, D.C. 20005-3701

www.nealrgross.com

activated consumers in their care. 1 2 They need help to navigate the healthcare system. They need help 3 to coordinate the care they receive. 4 They need 5 knowledge and skills to manage their chronic They need assistance with activities illness. б of daily living when they're disabled. 7 Education and assistance with life 8 skills if they have developmental disability. 9 They do indeed need specialty medical services 10 including speech, physical and occupational 11 12 therapy. And indeed, they need 13 person-centered defined by the care as 14 Institute of Medicine. So when we thought about, well, what 15 measures are we looking for those are the types 16 17 of measures that we were looking for. And they're hard to come by. 18 But a good example of one that does exist and 19 hopefully there will be more of these is that 20 21 the Medicare current beneficiaries survey

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

includes this question: "My doctor explains 1 2 things to me in terms that I can easily understand." that happen usually, 3 Does sometimes, always, never. 4 5 And so here is a measure of is the workforce -- and explicitly mentions a type of б worker within the workforce, a physician, and 7 it asks is that worker giving you what you need 8 to do these person-centered things. 9 The second thing that we talked a 10 lot about was paying attention to structure, 11 process and outcome. And we know that outcomes 12 13 are the holy grail. 14 But I'll admit to a bias in old Donabedian approach that although Donabedian 15 says that structure is a real blunt instrument 16 17 for assessing quality he also says that good structure, that is, a sufficiency of resources 18 and proper system design, is probably the most 19 important means of protecting and promoting 20 21 quality of care.

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	So we don't want to just set aside,
2	or give less importance to, or just say that's
3	old school, we're doing new school, we're doing
4	outcomes. That both
5	structure/process/outcome are all important.
б	And the way we conceptualize
7	structural measures is sort of looking at the
8	number of workers by type, permissible
9	activities and scope of practice laws, skill
10	mix of teams, worker retention, composition of
11	primary care practices, education and
12	training.
13	By process measures we meant how
14	that workforce is deployed. For example,
15	measures of staffing ratios caseload, types of
16	workers delivering specific care, use of
17	team- based care, use of health information
18	technology. Workplace conditions that
19	promote workforce safety and other workplace
20	infrastructure supports.
21	We also felt that, and this is not
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701

www.nealrgross.com

1	a typical NQF metric, but that at times we are
2	going to need qualitative descriptions of how
3	the workforce is deployed. There are so many
4	different models and there's a lot of research
5	the Center for Medicare and Medicaid Innovation
6	is testing. A lot of those models you all are
7	involved in those models.
8	And it's hard to assess things
9	without having almost a text a narrative
10	description of what does this deployment of the
11	workforce look like in this situation. So it's
12	something that our group thought about. It may
13	be a precursor to a metric, but it's information
14	that we need to assess the healthcare
15	workforce.
16	And with respect to outcome
17	measures we had looked at access, are people
18	able to get access to a provider when they need
19	it. Do they actually receive the service when
20	they need it. Again, do they receive those
21	things that we talked about in terms of a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	person- centered needs-based approach. Do
2	they receive the knowledge they need to keep
3	themselves healthy? Do they have the
4	knowledge and skills to be activated consumers?
5	In addition to worker satisfaction
6	and experience of care. In addition to patient
7	experiences of care what are worker experiences
8	of satisfaction of care.
9	And then of course the costs of
10	delivering the healthcare that people need.
11	The third theme that we talked a lot
12	about was acknowledging all components of the
13	healthcare workforce. And I know that this
14	group obviously knows that the workforce is
15	very diverse. We were just talking about new
16	types, new labels of different kinds of
17	workers.
18	We also wanted to pay attention to
19	just two buckets of workers which are the paid
20	and the unpaid workers. Acknowledging that
21	there is a large unpaid workforce. These can
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

be peer counselors. These can be informal 1 2 supports, people who deliver care based on a prior personal relationship. 3 And they deliver a large volume of 4 5 healthcare in this country. And to not acknowledge that risks some displacement of the б informal supports which with its attendant 7 And perhaps in some instances not 8 costs. better quality of care because oftentimes 9 informal supports and peer supports have unique 10 knowledge that other types of workers can't 11 12 possess. 13 And then lastly to -- we tried to 14 sort of wrap all of this up with respect to the workforce and think, well gee, what are we 15 really looking at, what do we want to really 16 17 focus on. And I see these themes in the framework here which is workforce capacity, how 18 effective it is and then workforce efficiency. 19 after committee 20 And our so 21 identified what it was looking for we tried to

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	find those. And I know this probably will
2	resonate with this group here but we found that
3	workforce measures are difficult to locate.
4	We found that measures that were
5	proffered up as workforce measures when we
6	looked at them we didn't necessarily think they
7	were workforce measures. By that we meant that
8	there was no particular worker type in the
9	measure specification.
10	So it was difficult to attribute
11	this as a workforce measure as opposed to an
12	organizational measure, or a healthcare
13	delivery system measure. So we were really
14	looking for measures that actually had specific
15	reference to a portion or a type of healthcare
16	workforce.
17	And some of them just did not
18	logically point to it being a workforce
19	measure.
20	So, all of this is to say that the
21	work of this committee is really, really
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

important to come up with a framework that can help unify a lot of different efforts that are underway to understand the healthcare workforce. When our small group in the Department talked to the Center for Medicare

and Medicaid Innovation they were thrilled that there was a group of people that were trying to come up with concepts to help them understand the workforce. Julie, I know you had those conversations too.

12 So there's -- I just want to let 13 folks know. I think you already know this 14 because of HRSA's efforts and Cille's efforts, 15 but there is a ready audience for the work of 16 this group.

And it's really important to be able to understand the investments that are being made. The President's budget has a \$14 billion appropriation for workforce development.

And if we are going to develop

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

1

2

3

4

5

б

7

8

9

10

11

1	policy in a meaningful way we need to understand
2	this concept of the workforce and how it is
3	deployed and how we can gauge its effectiveness
4	and its efficiency. And so I want to thank you
5	and say yay, you know, go to it and thank you
6	very, very much.
7	MS. SOCHALSKI: I just had a couple
8	of questions.
9	And so, given that the framework
10	that you opened with which is person-centered
11	needs-based, and given the charge to the health
12	workforce which was directed to spheres of
13	work, not sort of writ large. So it is
14	prevention, intercoordination. So and I'm
15	assuming that or certainly our challenge is
16	to look within there.
17	Because the way one might
18	articulate some of these could look different
19	depending on what you're doing. I mean, care
20	coordination seems to sweep in lots of stuff but
21	I think that's what our challenge is.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	My second sort of comment or thought
2	is that as you're going through the various
3	examples of what you had, you're right, they
4	are they are hard to find.
5	And I think the other challenge that
6	we face is those measures which are more
7	proximal to what we are trying to do, whether
8	they're structure, process, or outcome, and
9	those that are somewhat more distal.
10	So, when I look at in mentioning
11	skill mix and scope of practice, all of those,
12	those are things that direct individuals. The
13	challenge is to what degree is that a measure
14	of workforce that's needed for
15	person-centered, needs-based.
16	And so those are the lenses which I
17	think are appropriate ones that you started
18	with which I think are good ones for us to
19	be to have ever present as we're thinking
20	about these.
21	And we may be looking at some things
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

that are distal because we don't have them, ones 1 2 that are proximal. MS. PAGE: Absolutely. I mean, I 3 4 think you're right. I don't think it's going 5 out on a limb to say that measurement is not where we want it to be. б 7 MS. SOCHALSKI: And that's part of why this is needed. 8 Exactly. And I think it 9 MS. PAGE: makes the framework really important, too, to 10 help direct and focus future work. 11 MS. SOCHALSKI: Okay, thank you. 12 13 MR. ALEMU: First of all, welcome 14 thank you and for your commitment and 15 contribution to this timely and important project. 16 As I said earlier I am from HRSA and 17 18 assigned HHS subject matter lead for this project. 19 My role is to coordinate input from 20 21 HHS internal team which is organized for this **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

specific project and work closely with NQF
 team.

I would like to take this opportunity to thank Cille Kennedy who is the government task lead for the project, Colette Burke from CMS who manages multiple HHS/NQF projects including this one, and Jane Hammond from CMS who is the COR. COR is contracting officer's representative.

We have colleagues here with us today who have provided input starting from the project's inception. We have Ann Page from ASPE. She was very crucial for this project. We have Shanita Williams and

Lakisha Smith from HRSA that have provided excellent input through this project.

The National Quality Strategy has two parts in its document, broad aims and priorities that have been informed by extensive consultation with the stakeholders.

Many stakeholders have important

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

3

4

5

6

7

8

9

15

16

21

www.nealrgross.com

1	roles to play in promoting high-quality care,
2	but the role of the health workforce is one of
3	the most decisive elements for its success.
4	Within the context of achieving the
5	aims and priorities that are outlined in the
6	strategy this specific project focuses on the
7	development, capacity and deployment of health
8	workforce specifically related to prevention
9	and care coordination.
10	As discussed during the committee's
11	web meeting successful efforts to improve
12	prevention and care coordination rely on
13	deploying well-trained, diverse, culturally
14	competent, team-based, incentivized health
15	workforce supported by policies, equipped with
16	infrastructure such as health information
17	technology and evidence-based interventions
18	through strong partnerships between local
19	health providers, public health professionals,
20	communities, patients and individuals.
21	This project will look NQF has

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

invested a lot of time and effort to prepare the 1 2 draft conceptual framework with input from the HHS team, the NQF advisory group and from this 3 committee as a whole. 4 5 As your expert guidance and any refined conceptual additional input the б framework will be a very important part of the 7 work that determines the content of the final 8 product. 9 will This project look into 10 existing measures related to the subject area, 11 12 identify measure gaps and make recommendations 13 for prioritizing measure gaps that can be acted 14 upon. Just to highlight, I want really to 15 16 highlight this one. This project is intended 17 to give the final product concrete and 18 actionable recommendations focusing on high-leverage and high-impact measurement 19 20 areas. 21 Again, we are delighted to have you NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	here today and look forward to your
2	contributions to make this project a success.
3	I will stop here by expressing my
4	special thanks to the NQF team, to Angela, to
5	Allison, to Wendy, to Karen, to Laura and to
6	Sophia who is not here today. So, thanks to all
7	of you and we look forward to a very productive
8	discussion.
9	DR. GERDES: Thank you. Are there
10	any questions for Mr. Alemu? Thank you, I
11	think that's very helpful in setting our frame
12	for our work the next two days.
13	I did just want to mention to
14	everyone that we will take a break formally
15	about 10:45. Feel free, there's food and
16	coffee and drinks in the back here for everyone
17	and restrooms are through the doors, past the
18	elevators to the right. I'm not sure we
19	mentioned that before.
20	Next, we're going to take a look at
21	reviewing our project progress to date. As you
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.or

www.nealrgross.com

1	know we've had a web meeting and done a homework
2	exercise as well. And Angela Franklin and
3	Allison Ludwig from NQF are going to take us
4	through our next slides to summarize our work
5	to date.
6	MS. FRANKLIN: Great. Thank you,
7	Melissa. This is Angela Franklin.
8	And I just want to pause for a second
9	just to do a check on our phone to see if there
10	are any additional committee members that may
11	have joined that haven't previously announced
12	themselves. And we're specifically looking
13	for Evaline Alessandrini, Christine Kovner, or
14	Peter Lee.
15	MS. KOVNER: I'm here.
16	MS. FRANKLIN: Oh, I'm sorry, so
17	sorry. Peter Lee? All right.
18	So with that I wanted to give
19	everyone an overview of our project to date.
20	As you all recall we met by web back in January
21	to discuss initial concepts about the
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.com

1	framework. And thanks to your good work and
2	input we came up with the following framework
3	definitions.
4	As you can see here we came up with
5	a definition of healthcare workforce including
6	all people engaged in actions whose primary
7	intent is to enhance health. And we also
8	wanted to include clinical and non-clinical as
9	well as the LTSS workforce.
10	And we also came up with a
11	definition of "care coordination" that is
12	aligned with our care coordination project.
13	And we also wanted to include the
14	experience of care coordination from the
15	community and volunteer workforce perspectives
16	per input from the committee.
17	And we wanted to identify primary
18	care and we adopted the IOM definition, the
19	provision of integrated accessible healthcare
20	services by clinicians accountable for
21	addressing a large majority of personal

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

healthcare needs, developing a sustained 1 2 partnership with parents and practicing in the context of family and community. 3 And our initial work on the draft 4 5 framework was also informed by the AHRO Clinical Community Relationships б Measures Atlas and Roadmap. And we don't have a slide 7 for that but we wanted to make sure that 8 everyone knew it was the AHRQ roadmap, the IOM 9 Health Professions Education Bridge to Ouality 10 Report, the NQF Multiple Chronic Conditions 11 developing 12 Framework also went into our 13 framework as well as input from our initial 14 advisors, HHS and our HRSA colleagues. So, before I move on I just wanted 15 to go around or open the floor to folks to see 16 if these definitions still are what we agree on 17 18 as a group. MS. SOCHALSKI: I think that in 19 part from Ann's remarks and looking at this 20 21 generally and specifically where you have care **NEAL R. GROSS**

> COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com
1	coordination and the experience of care the
2	definition of "health" by the WHO, there's been
3	a number of international efforts to take a look
4	at that since that's, what, like a 1945 effort.
5	And the extension of that is around
6	the individual's capacity for health and their
7	capacity to maintain their health. And if we
8	think about that, not just a complete absence
9	which of course we want.
10	But that speaks to the experience
11	with care and it broadens the definition of who
12	we're thinking about and what's the activity of
13	health that we're looking to support from the
14	workforce. So I just add that sort of as a
15	modifier to that.
16	MS. FRANKLIN: Great, that's a
17	great modification. Any comments around that?
18	Okay. Moving on. Great comment.
19	So with that that brings us to our
20	conceptual framework that you'll see before
21	you.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
I	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	So we wanted to develop the
2	framework in the envisioning the workforce
3	deployment through the lens of assessing the
4	community's needs in terms of prevention and
5	care coordination which will be at the bottom
б	of the framework when you see it, the inputs and
7	outputs for immediate and long-term outcomes
8	that we expect to see.
9	And we captured these from the
10	literature and frameworks that we reviewed.
11	That was on the previous slide.
12	And then the domains which we'll
13	walk through on later slides were frequently
14	discussed in both the literature, from our
15	expert advisors and also on framework devices
16	that we reviewed.
17	And to Ann's comments earlier we
18	also did try to keep the model person- centered
19	also in keeping with the IOM's Health
20	Professionals Education Bridges to Quality
21	Report.
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	So here's the draft framework in
2	full. We'll deconstruct it on the following
3	slides just to tease out the various elements.
4	And also as I work through it I'd
5	urge the committee to consider how it might be
6	edited if we agree with the framework as it is.
7	I also ask that people ask questions
8	as they feel for clarification or to make points
9	about the framework.
10	So we took a broad approach to
11	drafting it hoping to try and encompass
12	measurement across the life span. And we also
13	wanted to measure or try and capture
14	measurement opportunities beyond the clinical
15	setting. So trying to get at that community
16	and unpaid and informal workforce as well to the
17	extent we can with measurement.
18	While the framework primarily
19	focuses on paid professionals we agreed that we
20	did want to get at that community and volunteer
21	workforce.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.o

www.nealrgross.com

1	We also agreed that you can see
2	over on the far right of the framework that we
3	wanted to ground it in the National Quality
4	Strategy goals. And that is to improve on and
5	achieve better care, healthy families and
6	communities and affordable care. And these
7	should be the ultimate outcomes of any of the
8	measures that we come up with measure
9	concepts we come up with today.
10	And this ultimate outcome on the
11	right side of your screen is expected to be
12	achieved through the operation of the inputs
13	that you'll see in the white boxes. The
14	intermediate outcomes in the middle.
15	And although the workforce is
16	critical to achieving all six aims we just
17	teased out these three aims. Specific,
18	working with communities to promote the wide
19	use of best practices in living and promoting
20	healthy and effective communication and
21	coordination of care.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	So, these priorities on the right
2	side of the framework are going to be our North
3	Star as we work through our concepts
4	development today.
5	Over on the far left in the little
6	yellow box we're well aware that there are
7	influencing factors that are going to impact
8	the measures that we come up with. So we kind
9	of put them over on the lefthand side. Keep in
10	mind as the committee is going through we're
11	aware of them. And if there's any other
12	influencing factors you think should be added
13	let us know.
14	And we also include in the framework
15	additional necessary components for measure
16	construction. As you're thinking through
17	concepts today we want you to think about who
18	the expected accountable entities will be.
19	That is, who we expect to measure with the
20	measures. And the expected levels of
21	analysis.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	So, for example, are these measures
2	at the local/state/federal level. And those
3	are considerations to think about.
4	We do have the potential for some
5	significant overlaps with some other projects.
6	And Wendy Prins will talk to us about that
7	later.
8	So, just quickly as, again, as I
9	said we want to ensure as we think about the
10	opportunities for measurement that we're
11	considering these within the context of
12	influencing factors including policy
13	constraints such as regulations, fiscal
14	realities and changing payment models.
15	We also identified as influencing
16	factors diverse needs of various communities,
17	current and future workforce trends. For
18	example, an aging workforce or a workforce in
19	need of retraining.
20	We also thought about population
21	demographics including social and cultural
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c
I	

d

www.nealrgross.com

1	factors, and also the issue of data sources that
2	are needed to inform measure development and
3	inform evidence-based measurement. We also
4	want to consider as I said before accountable
5	entities.
6	So, here's our inputs side broken
7	out. And again, guided by early input from our
8	advisors we included training and development,
9	infrastructure recruitment and retention, and
10	assessment of community and workforce needs in
11	these buckets.
12	And we wanted to include in the
13	training bucket interprofessional and
14	collaborative practice which is intended to
15	allow workers to deliver care in the new models
16	of care that we're all talking about today.
17	ACOs, patient-centered medical homes, dental
18	homes and other coordinated systems of care.
19	And these models, these new models
20	will require different disciplines to work
21	together to achieve the outcomes that we're

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

aiming for. 1

2	The committee might also want to
3	consider recommending a set of core
4	competencies and training. In reviewing the
5	homework we got a lot of comments about core
6	competency training. So that will be included
7	in our concepts development work today.
8	Again, we also included faculty
9	training in training and development.
10	For infrastructure we're
11	expected in this bucket we included supports
12	for clinicians and organizations.
13	Measurement in this area might address how
14	organizations and practitioners leverage
15	healthcare information technology such as the
16	use of EHRs, telemedicine, telehealth to
17	deliver care. Also, scope of practice
18	policies is in this bucket.
19	Any structural enhancements that
20	are intended to improve care at the
21	organizational level. And any participation
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	of course in the new models of care such as
2	participation in an ACO or a patient-centered
3	medical home.
4	The recruitment and retention box
5	is including hiring practices or other
б	retention strategies, any strategies yes,
7	Chris. Yes, yes, please, I'm sorry. Go
8	ahead.
9	MS. KOVNER: I don't understand
10	inputs to bridge to community. It seems to me
11	that the influencing factors influence
12	directly all of the inputs.
13	And I'm not sure what it means to
14	have these inputs affect community and
15	volunteer workforce. Because I would see that
16	I guess in the top where you have
17	team-based and I guess instead of focus on
18	professional/paraprofessional I would say and
19	community and volunteer workforce.
20	Because I don't this arrow, if
21	you think about it as a causal model, you have
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross.

www.nealrgross.com

1	these factors on the left influencing bridge to
2	community, but not in any way affecting the
3	inputs.
4	And I think what we mean is that
5	these influencing factors influence the inputs
6	and possibly directly impact the longer-term
7	objectives.
8	MS. FRANKLIN: That's an excellent
9	point. I mean, we had trouble with that arrow.
10	When we first constructed it we were
11	thinking that the opportunities for
12	measurement were mostly in those white boxes
13	and to the extent we could face them towards the
14	yellow box, community and volunteer workforce,
15	that would be ideal. So that's why we kind of
16	had it outside of the model.
17	But what I'm hearing is you're
18	saying it should just be included as part of the
19	overall picture.
20	MS. KOVNER: I think so, or there
21	needs to be some explanation to inputs to
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c
I	

www.nealrgross.com

1	bridging the community, what that means.
2	But I'd be very interested in what
3	other people think about this.
4	MS. FRANKLIN: So are there
5	thoughts as to if we just integrate it into
б	the whole thing, that box goes into the whole
7	framework and we're thinking about this as we
8	go through each of these measures then that
9	could be the way, just absorb it into the
10	framework and include it in the title at the
11	top.
12	But are there other thoughts about
13	how to handle that? Gail?
14	MS. MACINNES: I guess I'm of two
15	minds. One that, you know, particularly
16	family caregivers are such a huge chunk of the
17	delivery system for long-term services and
18	supports that it seems like a huge gap to not
19	be including them as a or incorporating them
20	fully.
21	However, we really don't have the
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1	representation here from the I mean, that I
2	can see of family caregiver perspectives. And
3	I kind of struggle to think of really measuring
4	a family member on their performance. I
5	mean
6	MS. FRANKLIN: That was our issue.
7	We can't really measure them in any kind of way.
8	And it would be more how the workforce
9	incorporates them, say, into plans and in
10	planning and caregiving along the continuum.
11	But, it could be an element of everything we
12	discussed. Julie?
13	MS. SOCHALSKI: So, following on
14	Chris's comment, if we are thinking about this
15	in terms of a logic model if you will then you
16	do want these things well connected.
17	So, having a clear definition or
18	thinking about what it means to be an input to
19	bridge to community, that may or may not be
20	necessary if in fact these are factors that
21	really influence inputs.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	And as our discussion goes forward
2	we may see that they also influence other
3	factors directly and not just through their
4	influence on the inputs.
5	And, Gail, to your point I agree.
6	When you look at the percent of long-term
7	services and supports that are provided outside
8	of paid workers. Important to think about
9	that.
10	I would say that there are ways to
11	measure that input. And so not performance of
12	the individual, but to what degree are we
13	including those individuals as members of the
14	team and the communication between teams. And
15	we don't have good measures of that.
16	But that's composition of the team.
17	And we should see a better outcome as a result
18	of that. So, I think making sure that they're
19	integral to that. And what are the influencing
20	factors there as well. So I think there are
21	elements of how different people are both

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	engaged in and if we're really person-centered
2	then we should have the family at the center and
3	looking at how we're using those workers.
4	So I would think there are ways. I
5	think we have to think more creatively.
6	We have such a lockstep now
7	structural way of thinking about workforce.
8	And we have excellent measures, they're just
9	still so far from what it is that we're trying
10	to really capture here. So I think, yes, we do
11	have our work cut out for us.
12	MS. LEFEBVRE: I just wanted to add
13	I agree, so I take my co-chair hat off and my
14	committee member.
15	But I think looking at the family
16	and the patient themselves as I guess part of
17	the workforce I think we need to look at what
18	are the supports that the workforce is giving
19	them.
20	So you know, when they're
21	discharged from the hospital, when they're
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c
I	5

www.nealrgross.com

leaving the physician office, those types of 1 2 things, what are the supports that that family member has in their performance level, agreeing 3 their individual 4 that we can't measure 5 performance level. But I do think we can measure the support that they're given. б Well, I just wanted 7 MS. MACINNES: also to agree with you and agree with Julie's 8 point about measuring based on -- to which 9 they're included or the communication takes 10 11 place. Just a general guestion 12 MS. MARK: 13 about the framework. What's the vision for the 14 end user? Who -- I'm having trouble evaluating it without some context about who we vision the 15 user being and how we envision the measures 16 17 being used. 18 MS. FRANKLIN: So we envision -- the users of the framework? 19 No, the users of the 20 MS. MARK: 21 measures. **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 (202) 234-4433 www.nealrgross.com

1	MS. FRANKLIN: The users of the
2	measures.
3	MS. MARK: It just seems like that
4	has to be part of the framework.
5	MS. FRANKLIN: We'll have a speaker
6	speak to that a little bit later. But
7	potential uses could be inclusion in federal
8	programs, for example, measuring entities,
9	used to there might be someone better around
10	the table to talk about how they might be used.
11	But basically used in both public
12	and private plans to measure the deployment of
13	the workforce in terms of whether they're
14	addressing these buckets that we've identified
15	on the framework.
16	DR. GERDES: I believe we have a
17	speaker at 10:10 who's here, Mr. Salsberg,
18	specifically to address potential uses.
19	MS. FRANKLIN: Other questions
20	about the framework before I move on? So
21	that's a very rich discussion. Like I said, we
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

do have to think outside of the box and try and 1 2 be creative about it, especially that community and volunteer workforce piece. 3 so that brings us to our 4 And 5 intermediate outcomes piece. And here we're trying to include experience. As you heard б earlier 7 both from the practitioners' experience as well as the person and family 8 experience of care. 9 And then also the community 10 volunteer experience. And that's where we 11 12 kind of were drawing in that community link in 13 the box and intermediate outcomes. 14 For clinical, community and cross-disciplinary relationships 15 in that 16 category we're hoping to measure staff 17 knowledge of the community resources, use of team-based plans of care which we now know will 18 include our unpaid workforce. 19 Care coordination with financial 20 education and social services for active and 21 **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	ready clinicians. And communities are one of
2	the expected intermediate outcomes.
3	Regarding capacity and
4	productivity we were looking for measures here
5	of workforce effectiveness and efficiency, how
6	the workforce would be geographically
7	distributed and how we might improve that. And
8	again, having proactive and ready clinicians.
9	Regarding workforce diversity and
10	retention we included under this category
11	minority representation in the workforce,
12	cultural competency training. Increased
13	cultural competency training is expected from
14	the training in the inputs box. And increased
15	worker retention.
16	Any questions about this particular
17	segment? Yes.
18	MR. BERLINER: Where would you
19	include things like conditions of work and
20	salary, wages, things like that in this model?
21	MS. FRANKLIN: So conditions, we
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701

www.nealrgross.com

wanted to include in the experience box, but 1 2 salary might be included in workforce diversity and retention pieces of the framework. 3 Does that make sense to folks around the table? 4 And again, as we mentioned before, 5 our longer-term outcome or our North Star is the б improvements articulated by the NQF, those 7 three broad aims focused on better care, 8 healthy people and communities, and affordable 9 care. 10 And this is a way, just keeping 11 these in mind is a way to ensure that our measure 12 13 concepts project here remains focused and the 14 committee is able to produce some clear priorities for the field going forward. 15 So, let's see. And again, this is 16 the full framework. And I wondered if there 17 were any additional questions that I didn't 18 touch on as I was walking through. 19 With that, that brings us to our 20 21 environmental scan of measures. **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	MS. LUDWIG: Okay. So, in
2	conjunction with the development of the
3	framework we've also staff here has done a
4	scan of approximately 6,000 measures.
5	And with that we found 215 measures.
6	But I would also point to Ann and Julie's early
7	comments that some of these are very generously
8	mapped to workforce.
9	Though we did do some overly
10	generous mapping to the domains that you've
11	just previously seen. And you can hear the
12	number of measures mapped to those domains and
13	where the frequency lies.
14	So many of those are mapped to
15	training and development and are less so to the
16	assessment of the community and workforce
17	needs.
18	So, you may be wondering where we
19	got these measures. And these are some of the
20	sources that we used in conducting the
21	environmental scan.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.cd
I	

www.nealrgross.com

1	So we look to the NQF portfolio
2	here. The CMS measures under consideration is
3	a list that CMS gives us, gives MAP, the Measure
4	Applications Partnership here, so we looked
5	there. The HHS inventory, the measures, the
6	Clinical and Community Relationship Measure
7	Atlas, the National Measures Clearinghouse,
8	the Health Indicators Warehouse, and a
9	consultant survey that we've done previously
10	for previous work at NQF.
11	And I know we've asked you on our web
12	meeting if there were any other sources to
13	consider but we're always looking for
14	additional sources that we can kind of keep in
15	our environmental scan.
16	So if you think of those later feel
17	free to email the team here. We're happy to
18	look more into that and work with you on that.
19	So, as I mentioned there's actually
20	gap areas across the board. When we're really
21	thinking about the deployment specifically for
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

prevention and care coordination.

1

-	
2	But we do have some NQF-endorsed
3	measures in the first bucket there. But
4	there's certainly broad gap areas in the
5	clinical and community and cross-disciplinary
6	relationships, recruitment and retention and
7	the assessment of community and workforce
8	needs.
9	Here is just a list. I mean, I know
10	it's hard to read but you have that in your
11	PowerPoint, of some of the NQF-endorsed
12	measures.
13	So we do have the skill mix measure,
14	the nursing hours per patient day measure, but
15	not too many when you think of the broadness of
16	the NQF portfolio.
17	And that's we're going to have to
18	stop there. And I actually have we're
19	having a little difficulty with our slides so
20	I'm going to read out the let's see here.
21	Apologies.
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross

www.nealrgross.com

1	So, the web meeting themes. We had
2	obviously the web meeting on January 28 in which
3	we provided this conceptual framework and the
4	preliminary environmental scan.
5	And we had a discussion around the
6	domains and the potential sub-domains within
7	that. So we as a committee discussed the
8	concrete and highly actionable measure
9	recommendations. So, similar to this
10	discussion that we've been having. And we're
11	focusing on high-leverage and high-impact
12	measurement areas with an eye toward the future
13	workforce.
14	So, specifically as we've already
15	discussed the utilization of family caregivers
16	as part of the health workforce, the
17	utilization of information technology as a tool
18	to improve care coordination and assurance of
19	preventive services, measure on actual health
20	information exchange where individuals are
21	able to collect information, health

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	workforce's readiness to assist individuals in
2	meeting their personal health goals as part of
3	a long-term outcome, and the health workforce
4	competencies that will lead to improved
5	patient's experience and ultimately leading to
6	reduced cost.
7	So I'll give you guys a minute to
8	have that soak in. And I'm actually going to
9	pull it up so that we can visualize it. So
10	apologies for this little malfunction.
11	Okay, so thanks for being patient
12	while we swapped that out. So, as I just read
13	this slide to you and if you have any further
14	thoughts about the conclusions of the web
15	meeting, the environmental scan or the draft
16	conceptual framework we'd like to just confirm
17	these elements and carry on with the next.
18	So, by lack of comment I think that
19	this is confirmed with the thinking of the group
20	in January and we can move onto our next
21	section.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	MS. LEFEBVRE: Okay, thank you.
2	So our next section is really going to be
3	talking about a number of different related
4	projects that are happening here at NQF. And
5	Wendy Prins is here. Well, I'm going to have
6	to do a little song and dance for a minute.
7	(Laughter)
8	MS.LEFEBVRE: But there's a number
9	of related priorities going on here at NQF. I
10	understand this is their fourth group convening
11	I think in almost a month. And that's
12	intentionally staged. And so I think Wendy's
13	going to talk with us this morning about how
14	these programs work together in a conjoined
15	effort with NQF. So, Wendy's a director here
16	at NQF.
17	MS. PRINS: So, I have a couple of
18	slides for you all this morning but just really
19	wanted to make you aware of the other projects
20	that are going on in this area.
21	Cille mentioned earlier that this
	NEAL R. GROSS
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	particular project is part of a much bigger
2	project. It's five parts around identifying
3	and prioritizing measure gaps.
4	And I know we've been over this
5	before with you on your web meeting but we know
6	that you are all out there wearing multiple hats
7	and so it's helpful to kind of revisit it and
8	let you know the progress that's been made and
9	sort of how it ties into the work that you all
10	are doing here today.
11	So, you've heard and Angela
12	mentioned this in her slides with the framework
13	the National Quality Strategy is sort of our
14	beacon with the Triple Aim of better care,
15	healthy people and affordable care.
16	And your group is really focused in
17	on those aspects of prevention and treatment
18	and effective communication and care
19	coordination, but recognizing that when we're
20	talking about the workforce we really need a
21	workforce that is going to be able to help us

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	achieve this. And I think that elements that
2	have already come up around person- and
3	family- centered care are important to think
4	about. Affordability obviously being one of
5	the pieces of the Triple Aim.
6	Also very important in thinking
7	about how to have the most efficient workforce.
8	And I think a lot of that gets at some scope of
9	practice things. And who are the people who
10	really ideally should be doing certain pieces
11	of the work to really get us to where we're
12	trying to go.
13	So these are the five areas that
14	we're working on this year. Adult
15	immunizations, Alzheimer's disease and related
16	dementias. That one is phased a little bit
17	later to take advantage of the work of the other
18	groups.
19	We had a care coordination meeting
20	last week which is very closely connected to
21	this work and I'll talk a little bit more about
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	that, health workforce, and then
2	person- centered care and outcomes.
3	So, this meeting is the fourth of
4	four with the exception of Alzheimer's disease.
5	So we've been going full steam for the past
6	several weeks getting all of this good work done
7	and thinking about how it all relates to one
8	another.
9	So, I'm going to talk really quickly
10	about adult immunizations because I think it
11	ties in certainly to the prevention piece.
12	So this group met and talked about
13	what are the important measurement areas for
14	adult immunizations, recognizing that I
15	think I think, what did I say, there were
16	maybe around 90 measures of adult immunizations
17	but they were all sort of around flu and pneumo.
18	So we don't have measures for some
19	of these other areas like zoster or HPV and
20	Tdap. So, they've made some recommendations
21	and that group is going to be, or the staff will
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	be sort of compiling that over the coming weeks
2	getting ready for the reports, all of
3	which the draft reports will be due, or will
4	be out for public comment sometime in June.
5	Some of the interesting things that
6	they talked about with this group were the
7	importance of composite measures. So, not
8	just having a lot of individual measures but how
9	do you roll those in.
10	And also how they might recommend
11	rolling them into sort of broader prevention
12	measures. So, with other preventive services
13	do the appropriate adult immunizations get
14	rolled in.
15	And one of the things that they
16	talked about too which might have implications
17	here is what are the measures that they need at
18	a provider level which can help with
19	improvement efforts. But then also what are
20	measures that are more at a population level so
21	they can see how we're doing on a national basis
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

with addressing this area. 1 2 So, the next project that I'm going to talk about a little bit is Alzheimer's 3 disease and related dementias. And it's not a 4 5 coincidence that we have people with а geriatric background here on this committee, б particularly given that -- given the aging 7 population. 8 So how are we going to be able to 9 take care of the number of patients that may end 10 up having some type of dementia or other serious 11 And the workforce obviously plays a 12 illness. 13 big role in that. 14 So, this project is really focused identifying 15 on for performance areas measurement across the trajectory of a disease. 16 17 So we've used our episode of care framework if you all are familiar with that which looks at 18 what types of measures you would need for a 19 population at risk, what types of measures you 20 21 would need as they enter into an episode of

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	care. And in this case we're thinking about it
2	as they start to show signs of cognitive
3	impairments, what would those measures be.
4	And then as the patient progresses
5	and as their families' needs progress and
6	become more substantive what types of measures
7	would you need. And then all the way
8	progressing to sort of more of the palliative
9	care and then on into end of life and also
10	bereavement areas.
11	So, an interesting project here
12	given the nature of the illness. So we've
13	talked about episodes of care for things like
14	acute MI, things that are very sort of confined
15	to you have an event, you go into the system,
16	you need to transition through that system and
17	then you reenter the population. But in this
18	case the patient is going to get progressively
19	worse. So what are the measurement needs and
20	implications there.
21	And then also really importantly in

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

what you all raised earlier is what are the implications for the family and caregiver here.

So, for this project we do have a number of people with that perspective. And so as we move forward with this work we may want to circle back with them and sort of whatever recommendations you come up with maybe do a litmus test with them and sort of make sure that we're capturing things.

And it may very well be that it's the 10 family and the caregiver's experience of the 11 workforce that is what we can measure in terms 12 13 of how the workforce is doing. Not necessarily 14 the performance of the workforce but are they being given the supports and the resources that 15 they need to be able to take care of their loved 16 17 ones.

So, this is our care coordination project which they had such a lovely diagram I had to bring it in for you all today. And I think it really speaks to some of the work that

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

1

2

3

4

5

б

7

8

9

18

19

20

21

www.nealrgross.com

1	you're going to be doing here today. So I think
2	this framework might help sort of conceptualize
3	where the measurement opportunities are and
4	where you would best be able to measure.
5	But this group is focused on also
6	the aspects of prevention and community health.
7	So that intersection between primary care, and
8	a patient's more social work community needs,
9	and how do you get at measurement that's really
10	going to drive improvement there.
11	So, less focus on hospital to home
12	and more about the intersection of clinics and
13	clinicians with the community resources. And
14	how do you begin to identify measures that will
15	help us to improve in that area.
16	And then also the measurement
17	opportunities between clinicians and care
18	recipients and their families, between care
19	recipients and their families and the
20	community, and then of course that sweet spot
21	in the middle where if we could figure out how

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	to measure the effectiveness and the ability of
2	our system and communities and families to all
3	work together to improve health I think we'd
4	have the silver bullet.
5	But my guess is we're going to be
6	probably focusing or identifying measures more
7	in the overlap between two of the areas. But
8	if we could find some things in the center there
9	that would be wonderful.
10	So, as I mentioned this group met
11	last week and these are the things that they
12	centered on as their important areas for
13	measurement.
14	So they, similar to you, did a
15	prioritization exercise and had a lot of really
16	rich discussions about measurement. And this
17	is evolving. So, I'll preface that with this
18	is what we went into with. This is sort of
19	what's come out. But the team is really taking
20	a lot of the discussions and will be refining
21	this.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	But they really, really wanted to
2	emphasize the importance of a comprehensive
3	assessment. So, not an assessment that just
4	focuses on what your current diagnosis is the
5	day you walk in the door and that's what we're
6	going to treat and send you on your way.
7	So, what are their current supports
8	and assets, what is their functional status,
9	what social needs do they have, do they have
10	behavioral health needs, really wrapping all of
11	these things up into something that addresses
12	the entire needs of the person. And how do you
13	capture that in a way that is meaningful.
14	And one of the things that they
15	discussed is you see at the very last bullet
16	is the continuous holistic monitoring. So,
17	it's not just that you have a comprehensive plan
18	but that it's continually revisited and revised
19	as needed based on the patient and the family's
20	needs.
21	Shared accountability was a huge
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros

www.nealrgross.com

piece for this group. And again I think it has 1 2 big implications for the workforce is how do you establish a shared accountability for patients 3 and where does that locus of control live. 4 Who 5 has ultimate responsibility. And they qot into discussions 6 around the care team and just, you know, the 7 challenges of being able to measure who's on the 8 team, how do you define who's accountable, et 9 cetera. 10 Then the next area -- so they had 11 created basically three domains and then did 12 13 their prioritization. But the next piece that 14 they talked about was the utilization of the health neighborhood and executing the plan of 15 care and the importance of linkages between the 16 clinical care system and particularly the 17 community, but also of course what are the 18 patient's needs basically driving that. 19 And so how do you identify what 20 community services a patient needs, how do you 21 **NEAL R. GROSS**

> COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com
connect them. And then how do you communicate 1 between them and coordinate which is a big 2 issues that we have now is everyone having sort 3 of a piece of the pie but not really knowing what 4 5 the other person is doing. finally, And then progression б towards goals. So, we really want this to be 7 goal-driven, focused on achieving outcomes and 8 making sure that the services that someone 9 receives are congruent with that person's 10 particular goals and preferences. 11 So if their desire is to maximize a 12 13 certain part of their life that their goals and 14 their medical care and their community resources are organized in such a way that it 15 will help them to achieve those. 16 17 Let me -- I can stop here for a 18 moment before, or I can finish up. Okay, sure. I wondered, in that 19 MS. MACINNES: slide you spoke of community providers. Does 20 21 that include direct care workers? Was there

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

discussion of them?

1

2

3

4

5

MS. PRINS: There wasn't a discussion about them particularly but I think that's certainly something that this group will probably grapple with.

It was really focusing more on I 6 think a bigger picture of probably holding the 7 providers accountable. But I think within 8 certain clinical aspects it would be at more of 9 an individual level. But we haven't really 10 talked specifically about how to measure at the 11 direct care workforce level. So, if you have 12 13 thoughts on that I'm sure that would be.

14 I would mention too that, I don't know if we've gone through the time-line, but 15 I mentioned that our reports will go out for 16 17 public comment over the summer. And I would 18 really encourage -- we've been encouraging all committees 19 of these because of the interrelatedness to take a look at those and to 20 offer any suggestions that you might have as to 21

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	where different pieces might fit in. So.
2	Did you have something in
3	particular in mind?
4	MS. MACINNES: Well, I just was
5	trying to understand where they fit in, whether
6	the group was thinking of them as in the
7	clinician group or the community resources.
8	I honestly am having difficulty
9	kind of understanding the discussion even.
10	It's pretty conceptual to me.
11	MS. PRINS: It is.
12	MS. MACINNES: I almost feel like I
13	would love it, and I don't think this is
14	probably a possibility, to have a whole
15	separate meeting where we talk about the direct
16	care workforce and how we're going to measure
17	that. Because I feel like it's easily lost.
18	When we talk about, you know,
19	workforce measures honestly we're just still at
20	the very basics of measuring how many there are,
21	what their wages are, the extent, you know,

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	retention. And that data doesn't even exist
2	yet. So, when I provided feedback prior to the
3	meeting it was that kind of feedback.
4	But I feel like there's real experts on
5	quality measurement. It would be so helpful to
6	have their suggestions on what could be
7	measured.
8	But one last thing. I know that
9	there was a project at CMS or at HHS, the
10	National Balancing Indicators Project. And I
11	believe it may still be ongoing. I was looking
12	for information online. But they I know had
13	some workforce measures. So they might be a
14	good project to connect with.
15	MS. PRINS: Yes, I think
16	there's when we talk about shared
17	accountability I think a lot of times we're
18	talking about at a practice level or in these
19	new models of care, at an ACO level or at a
20	health system level. And you know, and
21	this is a really good question because where the
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	direct care workforce comes in is, you know, is
2	it being utilized or are they being trained to
3	operate at their fullest potential which could
4	potentially be something that you could take
5	from this and glean where is the field headed,
6	and where are their priorities, and how do you
7	then integrate that back into your work.
8	But certainly it would be
9	interesting to talk about that a little bit in
10	more detail. Because I do think it sounds like
11	sort of a separate project even.
12	MS. MOORE: I think sort of a big
13	fly in the ointment here that relates to Gail's
14	issues is the whole the fact that health
15	professions regulation occurs at a state level
16	and what direct care workers, medical
17	assistants, pharmacists, et cetera are allowed
18	to do varies by state.
19	So a lot of these conceptually make
20	an awful lot of sense except when you hit a state
21	level the rules are different. So what you
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross.com

www.nealrgross.com

1	think you might be looking for may not be there.
2	And recognizing how challenging that variation
3	is in trying to sort this out I think is really
4	important.
5	DR. KHAN: I really appreciate the
6	content in the patient-centered plan of care
7	and the issues around the neighborhood which is
8	going to support that plan of care.
9	What I feel is perhaps lacking or
10	maybe is going to be addressed somewhere else
11	is the sort of how the communication occurs.
12	And I think for many of us, most of
13	us across the country we don't have an
14	integrated system of care. And I'm just
15	marveling at all the components here. And it's
16	very exciting.
17	But let's face it, if we don't you
18	know, we're sort of in the rotary phone, you
19	know, mode of communication right now. And so
20	how do we get beyond that and where might we see
21	some of that discussion.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	So I think it's essential, wherever
2	you are in that care continuum, providing that
3	care, this communication is the key component.
4	Thank you.
5	MS. LEFEBVRE: I'm going to build
6	off the discussion about I think the health
7	profession's scope of practice coming in at the
8	state level is a really important piece.
9	But I also think my experience is as
10	you look at these large healthcare systems and
11	these new models of care and ACOs there's a lot
12	to be said for standardization. I think that
13	it's really needed. But I also think that in
14	a lot of these cases we're through different
15	types of health information technology and
16	others we're forcing people to the bottom of
17	their license with different permissions in the
18	EHR, not being allowed to go here and do this.
19	And some of it's out of necessity
20	and standardizing first and then improving.
21	But I think in addition to the state level I

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	think we have, at least I'm seeing now some very
2	interesting, I don't know whether you want to
3	call them regional-level or local-level
4	changes in the way that we can do things because
5	of the way that the new models of care are
6	rolling out.
7	MS. PRINS: Let me finish up here.
8	I know we're a little behind. So, the last two
9	things that I want to just talk about really
10	quickly are our work around person-centered
11	care.
12	So, there's a lot of work going on
13	at NQF right now. I think we have four separate
14	projects sort of related to this topic. We
15	have a gaps project which is what you see in
16	front of you here. And this is evolving also
17	after their meeting two weeks ago.
18	But their working definition of
19	person-centered care was that the planning,
20	delivery and evaluation of care across settings
21	would be approached in a way that's anchored by
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

81

1	and respectful of and responsive to an
2	individual's preferences, needs and values.
3	So, really having that person-directed or
4	influenced care plan.
5	And then the core concents that this

And then the core concepts that this 5 group was working from were very much focused 6 on sort of thinking about the entire person and 7 again what their preferences and goals are. 8 But also lot of elements around 9 а just respecting the person and the person's time, 10 and what they're going through, communication, 11 how do you communicate with patients and their 12 that 13 families to make sure they're well 14 equipped. So I think this has implications for this work too in terms of how -- what the 15 interaction is like between the workforce and 16 17 patients and their families at all levels.

So I think from my -- I'm a physical therapist and I know from my perspective a lot of the times in the hospitals the patients really knew the housekeepers a lot better than

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

18

19

20

21

www.nealrgross.com

they knew the nurses. 1

2	You know, and there are certain
3	professions that have more time and get into
4	more of the details and build trust and can
5	really get at some of the social issues that you
6	can't necessarily do in a five-minute
7	interaction. So I think all of those things
8	have big implications for how the workforce is
9	trained and deployed.
10	The other thing that we're doing
11	right now is the Measure Applications
12	Partnership which is responsible for making
13	recommendations for the selection of measures
14	for public reporting and payment.
15	We're developing through them a
16	family of measures. And I know there's a lot
17	of lingo that's NQF-specific that we're
18	throwing at you today and we can certainly talk
19	about talk with you more about that.
20	But this group is so the MAP has
21	put together several what we've called families
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	of measures which are essentially meant to
2	align measures across various settings and
3	programs. And what those groups do is also
4	build sort of a framework to think about
5	measurement and then they look to existing
6	measures but also gaps in measures to build out
7	that framework.
8	And so the things that they are
9	focusing on are really making sure that there
10	are measures that get at the experience of care,
11	that get at quality of life, that get at the
12	burden of illness in terms of symptoms and
13	treatment burden, the extent to which shared
14	decision-making is conducted and the extent to
15	which patients are able to navigate and
16	self-manage. So that is a project that's
17	ongoing and will be wrapping up in early July.
18	So a lot of work in this area as I
19	mentioned but I think big implications because
20	without a workforce that is able to help people
21	be able to navigate and self-manage, when it

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	comes to this and assessing patients and how
2	they feel about this we're likely to not get
3	very far if we don't have the workforce that's
4	capable of delivering this type of care.
5	So, I'll stop there and see if there
6	are any other questions. I really appreciate
7	the opportunity to bring this work to you in
8	sort of realtime.
9	So again, in sort of summary what
10	these groups, the gaps groups have done is
11	they've been trying to identify measure
12	concepts.
13	So those domains and sub-domains
14	that I presented to you on a slide, they
15	actually did a lot of work during their meetings
16	to sort of say here are the measure concepts
17	that we should try to get at.
18	So I think what I presented was
19	conceptual, but as you're going to do later
20	today and tomorrow we're really trying to get
21	more at starting to get at that
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1	numerator/denominator and what would that
2	actually start to look like for measure
3	development purposes.
4	So, you know, you have to start sort
5	of broad but then our goal really has been and
б	HHS has really encouraged us to try to get at
7	that numerator/denominator level. We don't
8	have to get necessarily to all the
9	specifications that would go into measure
10	development because that would obviously be up
11	to the measure developers, but we're really
12	trying to get good guidance on sort of an
13	investment strategy for measure development.
14	Questions?
15	You have your work cut out for you
16	because of course in all of these other
17	conversations when we talk about the workforce
18	we say well the workforce group will handle
19	that. Don't you worry about it. That's
20	right, they'll do it.
21	DR. GERDES: Thank you, I think
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	that's very helpful to hear from what the other
2	groups are doing so we can have some synergy.
3	Next we will be hearing from Edward
4	Salsberg who's visiting us from George
5	Washington University to talk to us about
6	environmental context and measurement uses
7	which we had a question on earlier. Thank you.
8	MR. SALSBERG: Thank you. Good to
9	see all of you. First time I've seen many of
10	you since I've changed positions. It's nice to
11	be able to be here today and talk about this
12	issue.
13	I was generally familiar with the
14	project six months, eight months ago when I was
15	at HRSA but I have not followed it closely the
16	last few weeks. I did look very closely at the
17	materials that were recently developed.
18	And I really come at this from a
19	different perspective which is just from
20	workforce planning and workforce data, the need
21	for workforce intelligence to inform
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	decision-making, what information, what data,
2	what metrics would be valuable to those who have
3	to make decisions.
4	My simple way of looking at things,
5	and I must admit when I hear you talk about
6	having looked at 6,000 different metrics it
7	feels that my way of looking at things is really
8	very simple. But hopefully this is helpful.
9	So, when we think about workforce
10	planning and we sometimes don't use the term
11	"planning." Sometimes we use the term
12	"intelligence" or "information" to really
13	guide decision-making. The ultimate goal is
14	really to have an adequate supply and
15	distribution of well prepared and skilled
16	health workers to assure access to
17	high-quality, efficient and effective care.
18	That hits lots of the buzzwords but
19	I think it really gets at what are we trying to
20	do here.
21	The prevention and care
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.com

87

.com

1	coordination to high-need populations is a
2	subset of that, clearly an extremely important
3	subset. I don't think you can do prevention or
4	care coordination if you don't have any
5	workers, or if you don't have well qualified
6	workers, or well prepared workers.
7	So when you dissect that these are
8	what I think the key components are that
9	policymakers and those concerned with
10	healthcare redesign are most concerned about.
11	I will tell you I added at the bottom
12	equity and that is also diversity. It does fit
13	in terms of high-quality care and culturally
14	competent care, but I think that there are
15	important issues of equity in terms of access
16	to health careers that really should not be
17	overlooked.
18	Again, I recognize that the goal
19	here is looking at quality of care and metrics
20	around quality and prevention. But I think we
21	are well served to also find a way to make sure

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	that we look at equity and diversity of the
2	health workforce.
3	Each one of these obviously
4	there's another way of perhaps looking at the
5	domains or the sub-domains of what we are
6	concerned about.
7	When I think about health workforce
8	decision-making who makes the decisions that
9	impact on the health workforce. This is sort
10	of the list. And I probably could add others.
11	But let me talk for a few moments what I think
12	are important to each of these key constituency
13	groups.
14	First, federal and state
15	policymakers. Clearly we're not just talking
16	about the health sector, we are talking about
17	the education and training sector. We're
18	talking about the licensure boards.
19	I sometimes think we make a mistake
20	in our health discussions and health policy
21	discussions including our health workforce
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	discussions of only talking to our friends in
2	the health community and not realizing the
3	education community makes enormous decisions
4	that impact on the supply and distribution.
5	And when I was at the national
б	center at HRSA I always felt that the people
7	among our constituents that needed data and
8	information were those community colleges and
9	training programs across the country.
10	And what they needed to know is
11	like, well, what do you need. Do you need more
12	physical therapy assistants? Do you need
13	more do you need care coordinators? Who are
14	the care coordinators? What are the skill
15	sets? Those are the types of questions that
16	our education community would ask.
17	The Labor Department are clearly
18	critical. They invest hundreds of millions of
19	dollars in training. The beauty of this is
20	that they want to train people where there are
21	jobs. So, if we do a good job on the health side

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

in saying this is what we need there are some
resources, albeit limited.

And Jean Moore mentioned state licensure boards play a critical role. What information do they need, what data do they need? They need some hard research that tells them when it's appropriate for a particular type of health professional or health worker to carry out a task.

So, if you're a licensure board in 10 New York and you want to know should home health 11 aides be allowed to administer medications 12 13 where do you get that information? Should NPs 14 be allowed to prescribe and should there be limits on the prescription authority. 15 So, those sort of information that are really 16 17 critical to the state policymakers.

We saw universities, colleges and training programs were really critical because again they're the ones that influence not only the supply but the supply, the distribution and

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

3

4

5

б

7

8

9

www.nealrgross.com

1	the skill sets that people come in with when
2	they're working. And so they need information
3	about what are the skill sets.
4	So when you talk about some of the
5	quality patient-centered factors that you're
6	concerned about you have to get that message to
7	community colleges and universities to change
8	their curriculum in some way.
9	It's hard to say what's the metric
10	here. They need that information. And I
11	don't know what the metric is. I know they need
12	information that would say you want
13	practitioners who have this skill set.
14	Credentialing bodies and
15	professional associations play an incredibly
16	important role. They're obviously outside the
17	public domain. They're private. They are for
18	the most part committed to providing and
19	assuring high-quality care. They too need
20	information.
21	I think we're in a new stage that's
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.cd

92

www.nealrgross.com

1	being led by medicine. Many of you know medicine
2	for most specialties have now moved for
3	certification of maintenance of competence
4	requiring ongoing clinical assessment of
5	skills at least every 10 years.
6	This is in fact I think a truly major
7	development in our country. It's something
8	that other professions are going to have to
9	seriously grapple with in that it's more than
10	just taking some continuing professional
11	education classes and saying well, you are now
12	well qualified, or you continue to be well
13	qualified.
14	So, thinking about what are and
15	in this case again it may not be a metric, but
16	it is organizations who are very interested in
17	data and getting that information. So if you
18	want workers with a different set of skills we
19	need to be clear and be able to advise the
20	credentialing bodies and professional
21	associations about that.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Employers and providers I think are
2	particularly interested in the numbers and will
3	there be enough workers. They're the ones who
4	are paying for the workers. And so they
5	actually know if there's a shortage, when they
б	have to pay more to get nurses or if they can
7	in fact not pay more to get nurses. They have
8	a good sense of what the marketplace is.
9	When they're trying to figure out
10	whether they can expand access to services they
11	need to know will there be an adequate supply
12	of workers to do that. So again, I think
13	they're interested in the supply, the
14	distribution and the skill set of the workers
15	that come in.
16	Insurers are interested again in my
17	mind in supply and distribution and adequacy of
18	training and knowing who they should be paying
19	for what services.
20	They are sometimes caught in
21	between the advocates who say we should pay more
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.
I	

www.nealrgross.com

1	for this practitioner doing this set of
2	services and there's not necessarily consensus
3	in the field. But again, they're interested in
4	supply, demand and who's competent.
5	And health workers and potential
6	health workers. People, you know, this is
7	truly an open marketplace here in America and
8	people will go into a profession where they feel
9	are reasonable opportunities and reasonable
10	pay. So it's important to keep the pay in mind.
11	But they want to know will there be jobs.
12	The marketplace is incredibly
13	sensitive to the job market. Potential people
14	thinking of health careers are extremely
15	sensitive to the job market.
16	And so when we think about our
17	desire to have more primary care practitioners
18	we can measure how many primary care
19	practitioners there are. But understanding
20	why people are or are not going into primary
21	care is critical. And that requires better

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 data and better metrics.

2 As I've been saying I think these are some of the key questions that I've dealt 3 with in the centers that I've run. 4 You know, 5 do we need more now and will we need more in the future, occupation skill. б And I want to make sure I really get 7 to emphasize the last point. The mix of 8 workers, what mix of workers yields the best 9 results at a reasonable cost. 10 It's really important to keep in 11 12 mind that we think in silos on the professions 13 because that's the way we train them. But the 14 reality is that different practitioners can provide the same set or similar sets 15 of 16 services. And so there is not one mathematical 17 solution to assuring an adequate supply of well 18 prepared practitioners. There are many solutions. 19 We don't have the sophistication 20 21 yet to really understand how to measure the

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

www.nealrgross.com

cost-benefit of alternative workers. We're
getting there a little.

And so we can say well, you know, if you have a team and you have a physician and three nurse practitioners or two PAs and this many medical assistants can they deliver the same set of services. We're truly just getting there.

And we don't have good measures of 9 So we may be able to say that the 10 outcomes. team that's composed this way can serve so many 11 12 patients and a team composed that way can serve 13 so many patients. The issue of what's the 14 difference on the cost and the quality I think -- well, we probably can measure cost. 15 The quality outcomes are going to be extremely 16 17 challenging.

But again, the key point I want to make here is that there isn't a right answer. And so some of the goals that you articulated that the other groups are looking at, such as

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

18

19

20

21

www.nealrgross.com

1	you want comprehensive patient-centered care
2	for Alzheimer's patients, there are a lot of
3	ways to do that. There are a lot of workers who
4	could do that. There are a lot of mixes that
5	can do that. There's not going to be one way.
6	So you've got to think about your measurements
7	on the supply side, how you're going to link
8	that to your measurements on the outcomes side
9	which may be different.
10	I just want to close two more
11	slides. Medicine is an interesting example.
12	You know, Medicine has been around longer and
13	more established. They have an incredible
14	array of data. Not everything you want but
15	compared to some of our other workforce, our
16	paraprofessionals, our direct care workers
17	this is night and day.
18	So they start with data on
19	applicants to medical school. They know their
20	sociodemographic background. They know their
21	performance as undergraduates. They get data
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	on medical school performance. They survey
2	them when they graduate. They do
3	certification exams. They know what training
4	programs they had. They have information from
5	a variety of sources like the MMS to find out
6	where are they practicing, what are they doing.
7	We have CMS and private payer
8	insurance data. AAMC and others and are
9	working on a new data commons. Tremendous
10	potential for research.
11	And I'm not saying we have the right
12	metrics yet, but I just think it's really worth
13	thinking about what has Medicine done in terms
14	of pulling data together. And is there any way
15	to get there for some of the other professions.
16	You know, can we do it for the physical
17	therapists. Can we do it for the medical
18	assistants. What do we do with the data we
19	have. What metrics have they developed and are
20	there models that we should be thinking about
21	for other professions.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Finally, some comments and
2	opportunities. I wanted to some of you may
3	know Bob Phillips isn't here, couldn't make it
4	today, but Bob was one of the members of the
5	Negotiated Rulemaking Committee which I was as
6	well.
7	We spent a lot of time. We spent 18
8	months, 36 days of in-person meetings to try and
9	develop metrics that measure the adequacy of
10	access to primary care and the adequacy of the
11	supply of primary care practitioners in a
12	community.
13	It was not easy. So your task is
14	not easy if you want to come up with several
15	indicators.
16	The recommendations of the
17	Negotiated Rulemaking Committee I think are
18	valuable. They were submitted to the
19	Secretary of Health and Human Services on
20	October 31, 2011. Because they were
21	developing a composite.
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Because the reality of measuring
2	the adequacy of primary care practitioners is
3	not cannot be done by merely counting the
4	primary care practitioners. You can slice and
5	dice them 100 ways or more, but unless you
6	compare supply with demand you're not measuring
7	the gaps, potential gaps in services.
8	So, to me we need to think about
9	those composite measures that have both supply
10	and demand or supply and need together.
11	And clearly we're aware of it. One
12	thousand people who are young and healthy will
13	have very different needs and 1,000 people who
14	are old and have chronic illnesses. So
15	again the challenge here is you're not going to
16	find a single measure. We may over the years
17	when asked how many primary care practitioners
18	do we need in our community, and I can give them
19	here's what GMENAC said 30 years ago. I can say
20	this is the average in the nation. But the
21	reality is it doesn't tell us very much about

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		102
1	whether that community has an adequate supply.	
2	So, it's something again to look at.	
3	I think the metrics on teams, this	
4	is a supply side. We just don't have good	
5	metrics how to explain and describe the	
6	"teaminess." I was going to do teaminess but	
7	I couldn't figure out how do I spell	
8	"teaminess."	
9	We are aggressively promoting	
10	teams. We really believe in collaborative	
11	practice. But I haven't seen anything that	
12	tells me here's A model and B, C, D, E, F, G.	
13	It's just teams and they all look different.	
14	I think distribution is an	
15	incredibly challenging problem. And this gets	
16	to the geographical unit of analysis.	
17	National indicators are of limited	
18	value on the supply or even on the average	
19	quality, average supply is meaningless to a	
20	nation of this size and scope. So it's a real	
21	challenge.	
	NEAL R. GROSS	

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Because I can tell you if the nation
2	were to need a million physicians but they were
3	not where they were needed to be. And then the
4	assumption on national figures is that if you
5	have a high supply in New York and a low supply
6	in Mississippi that somehow it's going to move
7	there.
8	Or if you have, you know, again, the
9	average quality doesn't tell you if we have some
10	really great quality and some terrible quality.
11	So that analytical unit is really critical to
12	your thinking.
13	My usual pitch is the need to invest
14	more for real research in this area,
15	particularly those linking inputs and outputs.
16	And whether you're an ACO or a group
17	practice or a state legislator and you say I
18	love the idea of collaborative practice, I love
19	the idea of teams. Now, what's the structure
20	of the teams and what difference does it make.
21	And does it make any difference if I have one

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	physician with four NPs and PAs or I limit it
2	to two NPs and PAs and maybe I use MAs instead.
3	So you know, we really need research to guide
4	decision-making.
5	One of the examples I use, and I
6	should note we have great opportunities here in
7	America. One of the examples I used is the
8	expansion of scope of practice of psychologists
9	to include prescriptive privileges which was in
10	New Mexico and I believe Louisiana now. Okay,
11	great.
12	Is this a good idea? Is this a bad
13	idea? Okay, we've got two states doing it.
14	Can someone go out and evaluate it and try and
15	do a real evaluation so we know if it works?
16	Should home health aides be allowed
17	to administer medications? I mean, where's
18	the science, where's the research that should
19	be guiding communities. So, urgent need in my
20	mind for a greater investment in research in
21	this area.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 104

(202) 234-4433

www.nealrgross.com

1	And then just a final thought. The
2	importance on building on existing data.
3	You know, the federal government invests
4	an incredible amount of money to collect data.
5	And we're really just beginning to tap into that
б	in terms of health workforce.
7	Some of you know we've been
8	promoting or I've been promoting at HRSA the new
9	SOC revision which is the Standard Occupational
10	Classification which is used for all federal
11	reporting around occupations is being revised
12	for 2018. That begins this year.
13	If you want to measure the
14	difference, you know, home health aides, is it
15	a clear definition, is a community health
16	worker a clear definition. Do I need some
17	other definitions in order that the federal
18	government collect better data? It's used in
19	the, again, for the Labor Department as well as
20	the Census Bureau.
21	And then final thought, just one
	NEAL R. GROSS
	COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.com
I	

105

1	particular interest. The Census Bureau and
2	the American Community Survey, their advisory
3	committee considering a proposal to in the
4	American Community Survey to include
5	information on credentialing and licensure.
6	You know, they ask your most recent occupation.
7	They don't ask if you're licensed or
8	credentialed.
9	So, for workforce tracking, you
10	know, to know someone was trained and certified
11	and licensed as a nurse but they're now a
12	teacher, or they're now doing something else,
13	you lose it if you don't collect that
14	information. So, it's a small piece but again
15	it's around building on the workforce data that
16	is now collected.
17	Similarly, the National Ambulatory
18	Medical Care Survey last year went into about
19	17,000 physician offices. We're investing
20	tens of millions of dollars to get information
21	about what's going on in that physician

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

practice, in that group practice. Can we build 1 2 on it, or is there some easy way to build additional workforce questions that will serve 3 us to build better metrics. 4 5 I think you all have a challenge There are real difficulties. ahead. б I don't know how you develop metrics 7 without good data sources to begin with and 8 high-quality data. 9 So first, maybe it's a simultaneous 10 action of, one, building metrics from what is 11 there now and then two, identifying where new 12 13 data would support better metrics. 14 So, I'll stop there and I hope that helps your deliberations. 15 16 DR. GERDES: Are there any comments 17 or questions for Mr. Salsberg? I know you all agree 18 MR. SALSBERG: with me. 19 (Laughter) 20 21 MS. SOCHALSKI: So, I think the **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.com

1	challenge that we face is in looking forward and
2	as the dynamic of how we do care is changing some
3	of the metrics that we've had in the past won't
4	serve us as well any longer.
5	So when you have something like a
6	Project Echo that can traverse distances and
7	provide a skill, the location of a person in
8	that isolated rural county does not become as
9	important any longer. Because what you need is
10	that expertise and we can do it through our
11	telemedicine and other capacities. So, it
12	changes incredibly what we need and how we
13	measure those things.
14	So that's where I think some of the
15	structural measures we've used in the past may
16	only serve as indicators.
17	But perhaps what we're going to have
18	to think about is how do we capture the dynamic.
19	So if we want to see what's going on and what
20	works, if we're staying focused on the outcome
21	and we want it to be person-centered.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com
1	You know, when you were going
2	through your data resources that we could be
3	using to amass information maybe some of those
4	are going to be in places where they are doing
5	things differently. And what suggestions can
6	we use for ways to collect that.
7	So you have \$1 billion that was put
8	out in the Healthcare Innovation Awards Round
9	1. Every single one of those has a workforce
10	component in it. So there may be innovative
11	things that are going on.
12	And it's not going to be some giant
13	data source that's out there in a collected
14	form. We may have to collect some
15	on-the-ground things that will give us some
16	measures.
17	You mentioned the training centers
18	and these accrediting bodies. Accrediting
19	bodies are collecting a tremendous amount of
20	information about skill sets and what they're
21	being trained in.
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Knowing that is going to be very
2	important in putting together sort of those
3	right-sized, right-skilled teams. But it's
4	the classic, you know, flying the plane as we're
5	building it. And so it's suspending some of
б	that ambiguity as we try to move forward.
7	And maybe part of what we'll do is
8	chart those places where we know where we're
9	going and chart those metrics that will help
10	guide us as to where we need to go so you can
11	tell the community college what to do. Because
12	it's hard to do that right now.
13	MS. LEFEBVRE: Thank you very much.
14	That was really interesting.
15	I think, being from North Carolina
16	which in some counties is at or below
17	Mississippi I think this whole supply and
18	demand piece is so important.
19	Because I work in some very small,
20	rural practices that every patient through the
21	door is hypertensive. Every patient through
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1 the door has diabetes.

-	
2	And so that's very different than a
3	primary care practice in Aspen, Colorado who
4	treats multiple comorbid conditions for
5	several patients instead of every patient.
6	And the demographic of that is
7	really no longer age-based. It used to be that
8	demographic was Medicare. That's no longer
9	the case in a lot of especially eastern North
10	Carolina. And I think that's not unique around
11	the country. But certainly in some places in
12	this country it's not like that as much as it
13	is in others.
14	So I think that supply and demand
15	and to use these measures to get back to the
16	policymakers within our state to how do we
17	really influence health in communities, and
18	what influence of that health of communities
19	has on not just the payment of our healthcare
20	system but the whole needed workforce.
21	MR. BERLINER: You know, I think
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 111

www.nealrgross.com

1	one of the real problems with collection of data
2	is that we can collect data, you know, sometimes
3	we do it better than in others. Very easy in
4	workforce to get data on supply. I mean, all
5	the things that it has up there are really
6	supply things. It's demand that's really
7	problematic and I think is most critical to
8	discussing, to creating useful metrics for any
9	kind of measurement.
10	Ed brought up the GMENAC study which
11	if people don't remember in 1980 projected that
12	there would be a surplus of almost 200,000
13	physicians by the year 2000.
14	In the mid-nineties at the peak of
15	managed care in this country when physician use
16	was actually even substantially lower than when
17	GMENAC did their studies we suddenly turned
18	around and said no, there's a shortage of
19	physicians, a substantial shortage. We have
20	to start producing more doctors. So, what
21	exactly happened there?

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	We don't know what the demand for
2	home care workers is. If it was easier to get
3	home care workers, if it wasn't almost
4	imperative on family and friends to provide
5	care then pay home care workers would be doing
6	a lot more work.
7	And I think the same thing is true
8	for most of the things that we're looking at
9	here. If we don't really understand demand
10	better, I mean, it's really hard to come up with
11	metrics that have a substantial meaning.
12	MS. MARK: I'm struggling a little
13	bit with sort of the undercurrent of some of the
14	discussion that seems to imply that there's
15	somebody determining the supply of providers.
16	Unlike lawyers or accountants or brokers or
17	investment bankers, you know, when people want
18	more of them and the salaries go up, people go
19	and get those jobs.
20	So it might be helpful for me just
21	to understand a little bit more about what we
	NEAL R. GROSS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	think the constraints are on supply and why we
2	need to provide data to whoever those are who
3	are constraining supply and not just have, you
4	know, work as in other markets.
5	If it's credentialing bodies that
6	will not allow enough primary care providers to
7	be produced unless they see these numbers maybe
8	that's something that we could just sort of be
9	more explicit about.
10	Because the other point that I
11	didn't hear is what are we giving consumers.
12	It's all about these decision-makers who are
13	determining the supply and we need to give them
14	information.
15	And as you pointed out, it's
16	incredibly hard. That's why in most markets we
17	don't determine the supply because who knows
18	what the demand is going to be. See what the
19	demand is and then the supply responds.
20	So I'm just having a fundamental in
21	my economist hat problem with the discussion.
	NEAL R. GROSS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	MR. SALSBERG: I would say that the
2	supply is very market-driven, maybe a little
3	slow to respond. And it's market-driven not
4	only on today's market but on the prevailing
5	sort of wisdom.
6	So what we're seeing is that in a
7	whole series of health professions the number
8	of graduates has now doubled or is doubling.
9	Those are NPs, PAs, pharmacists, NCPTs too.
10	And so that is not really reflective
11	so much of a government policy but the decisions
12	by hundreds of colleges and universities that
13	say I hear there are going to be great
14	opportunity for PAs and so we've doubled and
15	then redoubled the number of PA programs. So
16	that's not been constrained by government
17	policy.
18	I'm actually beginning to worry
19	that we're over-producing health workers. I
20	know this repeats history but because we have
21	not developed good data and good metrics and we
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross.

www.nealrgross.com

haven't done as adequate a job in projecting 1 2 we're going to continue to do this cyclical up too many and then too few. Because the 3 market -- all educational institutions are 4 5 responding to the same market indicators. Anyway, I'd love to talk to the б health economists about it. 7 Great, thank you. 8 DR. KHAN: Ι love having an economist here at the meeting. 9 I think it's terrific. I think your question 10 is spot on around supply. 11 I would just say from a demand point 12 13 of view I think we tend to confuse needed care 14 with just general care, and what gets paid and what doesn't get paid. 15 And when it comes to health we spend 16 17 so much of our time, energy, resources on treatment and don't talk a lot about true 18 determinants of health, 19 whether thev be lifestyle, genetic, environment, all those 20 21 things we know will make a huge difference in

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		117
1	the true need or demand if you will.	
2	And I just again think the market	
3	we're talking about in terms of the healthcare	
4	economy isn't like anything else. And we have	
5	permitted that in a lot of ways.	
6	And as someone who works on the	
7	payer side of this equation I see it every day.	
8	And to re-engage the healthcare workforce in a	
9	broad way I think is critical. But we also have	
10	to look at the systems and the payer sources for	
11	those particular workers.	
12	MR. SALSBERG: I think that's a	
13	really excellent point. I think we really do	
14	tend to think the health workforce of the	
15	doctors and nurses. And it really,	
16	particularly when you're talking about	
17	prevention then you're really talking about the	
18	social services and the human services	
19	workforce which sometimes the people in the	
20	health field don't think it part of their	
21	workforce. But in terms of again prevention	

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		118
1	and care coordination definitely are.	
2	DR. GERDES: Well, thank you for	
3	the presentation and the great discussion	
4	afterwards. Are you going to stick around for	
5	a little bit if anyone wants to talk with Mr.	
6	Salsberg?	
7	We are going to go ahead and take our	
8	break for about 10 minutes. We're a little bit	
9	behind. If everyone will come back about 11:05	
10	I think that will be reasonable and we can go	
11	with the rest of our agenda. Thank you.	
12	(Whereupon, the foregoing matter	
13	went off the record at 10:56 a.m. and went back	
14	on the record at 11:11 a.m.)	
15	DR. GERDES: We're going to call	
16	the meeting back to order and we're going to go	
17	into our NQF endorsement criteria.	
18	Karen Pace who is senior director of	
19	NQF is on the phone and is going to lead us	
20	through this next section. Karen?	
21	DR. PACE: All right, thank you.	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

1	Good morning, everyone. And I'll just move
2	onto the first slide. Or the next slide,
3	whoever's moving them.
4	MS. FRANKLIN: Can you see we have
5	healthcare performance measurement slide up?
6	DR. PACE: Yes. I'm sorry. It's
7	just a little delayed on my computer. Thank
8	you.
9	So, just I'm going to go through
10	a little bit about type of measures and then a
11	little bit about NQF criteria in terms of how
12	we evaluate measures for potential endorsement
13	as national standards.
14	So, measures are really used for
15	quantifying the performance of different
16	aspects of the healthcare system. The goal is
17	to improve the quality of healthcare received
18	by patients and ultimately health.
19	So, although NQF is focused on
20	endorsing performance measures, measures are
21	pretty much a means to an end, not the ending
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	in itself. So it really is to use them for the
2	purposes of identifying where things need to
3	improve and measuring improvement.
4	So, there's multiple types of
5	performance measures. The ones that we're
6	most used to are quality. We have outcome
7	which can include patient-reported outcome.
8	Sometimes use of services, maybe use of the cost
9	sheet for outcome or cost. We have
10	intermediate clinical outcome, process,
11	structure.
12	And then resource use and cost,
13	efficiency and composites. So there's a
14	variety of focus and construction of
15	performance measures. Next slide.
16	So, I'm going to just talk about
17	this in a little more detail. What we mean by
18	a health outcome is basically health status of
19	the patient or change in health status
20	resulting from healthcare.
21	And health outcomes could be
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

		121
1	desirable or adverse. An adverse health	
2	outcome would be, for example, mortality or	
3	some complication.	
4	And in some cases resource use may	
5	be considered a proxy for a health state. So	
6	for example, a hospitalization may represent a	
7	deterioration in health status.	
8	Patient-reported outcomes include	
9	the domains of health-related quality of life	
10	or functional status, symptom and symptom	
11	burden, experience with care and	
12	health-related behaviors.	
13	And the key thing is that	
14	patient-reported outcomes are reported by the	
15	patient without any kind of filtering through	
16	a healthcare provider or anyone else.	
17	Intermediate clinical outcomes	
18	generally signify a change in physiologic state	
19	that leads to a longer-term health outcome.	
20	So, an example here might be blood	
21	pressure or a particular lab value such as	
	NEAL R. GROSS	
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701	.com

1	hemoglobin Alc in patients with diabetes.
2	Next slide.
3	And then we have process measures
4	that are focused on healthcare-related
5	activity performed for, on behalf of or by a
6	patient.
7	And then structures which are you
8	can think of as features in healthcare
9	organizations or clinicians that are related to
10	the capacity to provide high-quality
11	healthcare. So, structures may be
12	organizational policies and procedures,
13	systems, experience of staff, et cetera. Next
14	slide.
15	NQF endorses performance measures
16	based on evaluation of the measure. There's
17	the standard set of criteria that we'll talk
18	about in a minute. To ensure that it's
19	suitable for use in accountability
20	applications such as public reporting,
21	pay-for-performance, in addition to
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1 performance improvement.

2	So, basically our performance
3	measures that NQF endorses are useful to
4	identify areas for performance improvement but
5	are also used and intended to be used in
6	accountability applications. Next slide.
7	So, we have five major criterion
8	which I'm going to run through here. And we
9	look at them in a particular order. And I'll
10	show a little bit about the reasons for this.
11	I think some of this was in your background
12	materials.
13	But our first major criterion is
14	about evidence, performance gap and priority.
15	And we refer to it as importance to measure and
16	report.
17	This is a must-pass criterion,
18	meaning that we look at this first because
19	if there's not evidence to say that everyone
20	should do it, if there's no data demonstrating
21	that there's a gap in performance or that it's
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	a high-priority area then the other criteria
2	are really less meaningful. So, we really want
3	to look at this one first.
4	The next major criterion is about
5	reliability and validity of the performance
б	measure as it's specified. And we refer to
7	this as scientific acceptability of the measure
8	property.
9	It's also a must-pass criterion.
10	And we look at this second. And the reason that
11	it's a must-pass is if a measure is really not
12	considered to be reliable and valid then we have
13	risk of misclassification and improper
14	interpretation. And it doesn't really matter
15	how easy it is to collect the information if
16	it's not going to give us a reliable and valid
17	performance score.
18	The next major criterion is
19	feasibility. And the objective is to create as
20	low a burden as possible, or try to minimize the
21	burden.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1	This is not a must-pass criterion
2	and sometimes this will be improved over time
3	if a really good measure that has some burden
4	to it gets implemented.
5	The fourth area is usability and
б	use. And we really intend for measures that
7	are endorsed by NQF to be implemented for use
8	in accountability applications.
9	And if there's really no plan to use
10	it in that way then NQF endorsement is probably
11	not necessary. If it's only going to be used
12	in an internal quality improvement process then
13	it may not be worthwhile to bring through the
14	NQF process. In fact, that's one of the
15	conditions of bringing a measure to NQF is that
16	it would be used for both improvement and
17	accountability.
18	And then the last major criterion is
19	about related and competing measures, and the
20	need to select the best measure, or multiple
21	measures trying to do the same thing, or if
	NEAL R. GROSS
	COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1	there are related measures to have some
2	consistency and alignment to create as low a
3	burden as possible. Next slide.
4	So, I know that you'll be talking
5	about performance measure concepts. And
6	basically when you're talking about a concept
7	you're going to be identifying what structure,
8	process, or outcome you think should be
9	measured, what patients or personnel should be
10	included in the performance measure. You'll
11	probably have some discussions about the data
12	source and whose performance is actually being
13	measured. Is there a hospital, an ACA, a
14	health plan, et cetera. Next slide.
15	So, when you're looking at measure
16	concepts the NQF criterion that's most relevant
17	at that stage before you actually have a
18	specified and tested measure is to look at
19	importance to measure and report. And so I'm
20	going to dig down a little bit more into the
21	sub-criteria within importance to measure and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

report. 1 And the first one is evidence to 2 support the measure focus, or to have 3 а rationale for outcome. 4 5 So, if it's a process, structure, or intermediate clinical outcome there really 6 should empirical evidence 7 be of the relationship to the desirable health outcome to 8 really support it being endorsed as a national 9 standard. 10 For including 11 outcomes 12 patient-reported outcomes we ask that there be 13 a rationale, that that outcome is influenced by 14 at least one healthcare structure, process, 15 intervention, or service. So, there 16 definitely should be a connection but we're not 17 asking for the same kind of systematic review of the evidence when we're dealing with 18 19 outcomes. The second sub-criterion is that 20 21 there's a performance gap. And this also NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	includes the performance gap could be across
2	the measure entity such as the hospitals, or the
3	nursing home.
4	But it also could be across patients
5	and populations. It could be that the
б	performance gap is disparities, that
7	minorities may have a low achieving of an
8	outcome, or receive a process with less
9	frequency. So, we look at both of those under
10	performance gap.
11	And then high priority. For
12	example, for PROs we want to see information
13	that it's valuable and meaningful to patients
14	and consumers. For other measures that it's
15	related to national priority or a high-volume,
16	high-resource use area of care. Or that
17	there's important consequences of poor
18	quality.
19	And then there's a sub-criterion
20	about composite performance measures which
21	probably won't be too relevant to some of your
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

work today. 1

2	I think the one key thing to point
3	out about importance to measure and report is
4	that it is about evaluating a measure and the
5	supporting information that's submitted
6	against the sub-criteria.
7	There are lots of things that are
8	important to do in practice but they don't
9	necessarily all need to be codified into a
10	national standard performance measure. So, we
11	really do try to focus on meeting these
12	sub-criteria.
13	Because as you all are aware there
14	are limited resources for data collection,
15	public reporting, et cetera, and we really want
16	to focus that whole effort for data collection,
17	performance measurement and the endorsement
18	process for those things that meet these
19	criteria. Next slide.
20	So, I just wanted to talk again a
21	little bit about structure, process and
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.
I	

www.nealrgross.com

	1
1	outcome. And NQF does have a hierarchical
2	preference for measures of outcomes, first.
3	And certainly those that are linked to
4	evidence-based processes and structures.
5	Certainly outcomes of
6	substantially importance with plausible
7	process-structure relationships.
8	Then intermediate outcomes. And
9	then process and structures that are most
10	closely linked to desired outcomes.
11	And I think the reason for this
12	stated preference is, again, outcomes are the
13	things that patients are seeking healthcare for
14	and providers are interested in achieving
15	outcomes. And so they really are the heart of
16	what patients are seeking and healthcare is
17	trying to achieve.
18	And outcomes also are more
19	integrated. They are reflective of a lot of
20	process and structure. So, from that stance
21	they are also parsimonious.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1	There are certainly some
2	evidence-based structures and processes and
3	intermediate outcomes that are useful for
4	performance measurement in improvement and
5	accountability. And we like to see those that
6	are most closely linked to the desired
7	outcomes. And we'll go to the next slide to
8	illustrate a little bit more.
9	Because sometimes we'll talk about
10	things that are distal or proximal to the
11	desired outcome. So, I want to just run
12	through an example with you. So as you're
13	thinking about things that you might want to put
14	forward for potential measure concepts how some
15	of this might apply.
16	So, this is about structure,
17	process and outcome. And I'm really going to
18	just focus on the process and how there are
19	often multiple process steps within a
20	particular area. And that we're really most
21	interested in what's most close to the outcome.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	So, a lot of process has involved an
2	assessment, then identifying a potential
3	problem or diagnosis, to choosing a plan or
4	intervention and then ultimately providing the
5	intervention.
6	And it's the actually providing the
7	intervention that is known to be effective in
8	achieving the particular outcome that is most
9	closely linked or most proximal to the outcome.
10	So, I'll give you an example. So,
11	if we're talking about administering a flu
12	vaccination. We know that flu vaccination is
13	an effective process or intervention in
14	preventing flu and preventing some of the
15	effects of flu, hospitalization, morbidity,
16	lost days of work, et cetera.
17	But you don't just give a
18	vaccination. You assess someone's
19	immunization status. You identify that they
20	need the immunization and that there's no
21	contraindication. You choose the
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

intervention. What product is received, for 1 2 example, depends on age. And then you actually provide the vaccination. 3 4 So, could measure is you 5 immunization status addressed. Was the correct -- what was the process for choosing the б right intervention. Was it discussed with the 7 patient, et cetera. 8 But the intervention where the 9 evidence really resides and is most proximal to 10 the is actually providing 11 outcome the So, this is just to say that if 12 vaccination. 13 you're going to think about a process measure, 14 think about the actual intervention or activity that's most closely linked to the desired 15 Next slide. 16 outcome. I think that might be the last one. 17 18 Oh okay, this is the last one. So, some key questions to consider 19 for a national standard performance measure, 20 21 especially in relationship to measure concept NEAL R. GROSS

> COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	is what are the desired outcomes. You know,
2	can they be measured. Are they influenced by
3	at least one process or structure.
4	For structures or processes, is
5	there evidence that indicates that it rises to
б	the level that all specified entities should
7	implement in their systems.
8	You know, endorsing a performance
9	measure puts in motion people implementing
10	structures and processes to make sure that
11	whatever is being measured is done. And so we
12	really do want to focus on those things where
13	the evidence is such that you could confidently
14	say yes, this is something that really should
15	be done by all hospitals, or all nursing homes
16	for these types of patients.
17	Is there a performance gap? Again,
18	we really want to focus on things where there
19	is a need. So, if there could be a very
20	important evidence-based area that if everyone
21	is doing it already again we probably need to

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

devote resources to an area where there is a 1 2 performance gap and need for improvement. And then is the outcome, process, or 3 structure directly related to achieving a 4 5 national priority. So, I will stop there and see what 6 questions that's raised in your minds and try 7 to address those for you. And thanks for the 8 opportunity. 9 DR. GERDES: Thank you, Karen. 10 Are there any questions or comments? 11 Okay, seeing none we'll move onto our next area for 12 13 discussion which is considerations for 14 performance measurement. We have a list of questions for the 15 group to consider. And this does flow from the 16 17 presentations we've had this morning. But the answers to this, and I think listening to each 18 other's comments on these questions will help 19 us frame up our work as we get into all our small 20 21 groups and actually discuss the domains and

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	sub-domains of the measures in a little bit
2	here. Ann?
3	MS. LEFEBVRE: Great. So, we have
4	a couple of slides' worth of questions that we
5	want to really use as stimulus for the group
6	discussion.
7	And so starting out with our first
8	one, really looking at structure, process and
9	outcome measures like Karen was just talking
10	about, including patient-reported outcomes.
11	So to me that means experience and things like
12	that. How can measures of the workforce
13	promote improvements in deployment?
14	MS. MACINNES: So, one thought I
15	had related to the use or deployment of home
16	care workers, or their interaction with the
17	team would be measuring the extent to which
18	either the family caregiver, the patient, or
19	the direct care worker noticed and communicated
20	kind of early warning signs of a more or a
21	worsening of condition.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	And I think measuring the extent to
2	which that happens could tell us, you know, help
3	us evaluate the communication that's going on.
4	As well as kind of the skill level of the worker.
5	MS. LEFEBVRE: So really kind of
6	using it seems to me that that would be good.
7	Because they have somewhat of a baseline
8	knowledge of this person. If they're in there
9	working in their home and they know them they
10	would have a baseline knowledge. So, unlike
11	maybe a care manager who would see them, you
12	know, that might be the next step is care
13	management, that they would know them a little
14	bit. But I think, to me that's a key piece of
15	using home health.
16	MS. MACINNES: Yes. So yes,
17	definitely that's our perspective. As well as
18	the family caregiver is engaged with the
19	patient presumably in a similar way. Or if the
20	patient themselves is educated on what the
21	early warning signs is.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	MS. SOCHALSKI: About the
2	question. So, you're asking for workforce
3	measures that would promote improvements in
4	deployment. So, what are you deploying that
5	I'm trying to improve? Deploying workers?
6	Deploying skills? Not certain what the
7	deployment is.
8	So, I like the framing of that,
9	measure the workforce to promote this, because
10	that's one way to think about how we're going
11	about this on the structure and process,
12	outcome. But why is improvement a deployment?
13	Or what was meant by that and thinking about
14	that? So, what are we trying to deploy?
15	MS. FRANKLIN: We were thinking
16	about deployment of the workforce, of workers.
17	But to the extent we can look at it differently.
18	Because as you said, there's deployment of
19	skills.
20	MS. SOCHALSKI: You're deploying
21	to get to what end? So, is it to bring care to
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 (202) 234-4434 (202) 234-4434 (202) 234-4434 (202) 234-4443 (202) 234-44444 (202) 234-44444 (202) (202) (202) (202) (202) (202) (202) (202) (

www.nealrgross.com

1	people? So, is it underserved areas? An
2	inadequate distribution of skill, not a person,
3	a skill, a component of work that doesn't get
4	somewhere. And so it's not just, you know,
5	geographic deployment. There's lots of ways
6	of thinking about. And so that's what I'm
7	trying to kind of grapple with.
8	MS. LEFEBVRE: I like that, I think
9	it's a good point. That there's a difference
10	between a bodied worker versus a skill that
11	they're delivering. It doesn't necessarily
12	have to be physically onsite but the skill can
13	still be delivered.
14	MS.SOCHALSKI: That's right. So,
15	if you do in rural areas, do you do
16	telepsychiatry because you'll never have, you
17	know, enough mental health providers in an
18	area. But you can do telepsychiatry.
19	But you have to bring that skill.
20	And that takes some amount of resources. And
21	so there are workforce components to that.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) (

www.nealrgross.com

1	I mean, you'd certainly want to have
2	enough but working in teams. How do they
3	work with that community.
4	MS. LEFEBVRE: An infrastructure.
5	Interesting.
6	DR. ZINKEL: I think some measures
7	of access to care I think are key for that. If
8	you look at how many days, you know, if I want
9	to see a primary care provider how many days
10	does it take before I can actually see that
11	provider. I think it's more of an issue in some
12	of the specialty care areas as well. But I
13	think those are important things to look at as
14	far as deployment.
15	MS. LEFEBVRE: So, like a time to
16	third available measurement piece?
17	I wonder, too, can I add onto that
18	that not just within the physician practice but
19	how much home health is available. I mean,
20	there's all these other components of
21	healthcare and we don't measure access in
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		141
1	those. So, it's not just a matter of getting	
2	in, but services received as well.	
3	DR. ZINKEL: To the telemedicine	
4	point, it doesn't necessarily have to be going	
5	to a physical visit, but a face-to-face or even	
6	a televisit.	
7	MS. LEFEBVRE: Right. But if	
8	you're waiting three weeks for a video	
9	conference it's still waiting three weeks.	
10	Well, let's move on but I think we	
11	can come back as the conversation goes. But	
12	this one was an interesting one to me of what	
13	measures are important to stakeholders. And	
14	that might be you yourselves here as	
15	stakeholders, but it could be consumers. And	
16	certainly there's a whole breadth of	
17	stakeholders out there.	
18	MS. MACINNES: I love to	
19	participate.	
20	(Laughter)	
21	MS. MACINNES: So, in Ed's	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross	s.com

presentation, in his list of the stakeholders 1 2 this was kind of not specifically said, but the one that is discussed so often are the payers. 3 And I know that a couple of the 4 5 bullet points were payers, like the insurance companies and the policymakers. But I think б what's important to them and to people on the 7 Hill a lot is the extent to which costs are held 8 down. 9 MS. 10 LEFEBVRE: So, costs and measures of costs certainly in the costs 11 themselves, but maybe also in efficiencies. 12 13 So what they get for those costs. 14 MS. MARK: Julie and I were having a conversation about the importance of being 15 able to tell whether your providers are going 16 17 to be in your plan. 18 MS. LEFEBVRE: Can you speak up? 19 MS. MARK: As a consumer we were discussing the importance of being able to tell 20 21 if your provider, your physician or other NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	clinician was going to be in your plan.
2	MS. SOCHALSKI: Their network
3	status. So whether they're going to be your
4	physician still.
5	DR. MUTHA: I'm struggling a little
б	bit because I feel like we're in between
7	paradigms. We have this paradigm of
8	individual clinicians and what we can count
9	easily versus what we're trying to move to.
10	And so the issue with I think trying
11	to figure out time to next available
12	appointment, those things are measurable.
13	There's some validity which is great which
14	really helps some of the things we talked about.
15	But the issue is really around
16	communication. Do you get what you need when
17	you want it. And for most people it involves
18	some type of communication, whether it's
19	in-person or through telemedicine or something
20	else.
21	So, I'm struggling a little bit
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros

www.nealrgross.com

1	because it's so easy to count bodies and
2	individuals and services in that way. But if
3	we're talking about a team that we don't even
4	know what the right composition, that we just
5	know it needs to be a team-based, we don't know
6	how to count teams. But we know how to count
7	the outcome of what teams can produce a little
8	bit better at least.
9	So that's and I think that links
10	to some of these things, like what's important
11	to stakeholders. How do they promote
12	improvements. I think somewhere in there has
13	to be something around what communication looks
14	like and what that end result is which I think
15	is what stakeholders really and patients, and
16	that's patient-centered.
17	DR. GERDES: I think so too. When
18	I look at stakeholders, to me the most important
19	stakeholder is the consumer, is the patient. I
20	mean, that's why we're here, right?
21	So I think what would also be
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com
1	important to them is managing complexity. I
2	see a lot of patients do their first access to
3	healthcare outside of the traditional
4	healthcare system because it's too complicated
5	to gain access.
6	So in measuring workforce I think we
7	need to take into context pharmacists,
8	alternative medicine providers, your neighbor,
9	the internets. Because that's where people
10	are accessing their healthcare because those
11	are the easy buttons relative to what we've
12	built as a healthcare system.
13	So I think as we're looking at
14	workforce we need to keep that in mind to
15	include those community providers of health,
16	but also not build something that's so onerous
17	that it makes it more complex and therefore not
18	accessible.
19	DR. KHAN: I think just building on
20	that, convenience in terms of accessibility and
21	timeliness I think are key. Being very
	NEAL R. GROSS
	(202) 234-4433 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-4443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2443 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-

www.nealrgross.com

1 person-focused.

2 As well as the assurance that it's And again, value not only having a of value. 3 4 quality component but one that's 5 cost-effective as well. You know, I do think we need to б our thinking Sunita mentioned 7 change as around -- kind of away from this, all the 8 currency is a one-to-one visit somehow to a 9 10 number of ways in which you can get care. Different players if you will, 11 but also 12 different modalities. 13 I believe that's the most exciting 14 piece about what the future may hold is leveraging some of the technology that brings 15 16 care to the individual as opposed to the 17 individual having to go to care. I would also say 18 MS. LEFEBVRE: that I think -- so this is me adding my 19 comment -- but I think one of the stakeholders 20 21 I think that's key in this is the employer. And

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

1	not the healthcare employer, but the purchaser
2	of healthcare. And the largest purchaser of
3	healthcare in this country is the government.
4	And I think that then the employers
5	that's purchasing the health plan and
6	understanding what they're doing.
7	And I think it gets at is my
8	physician in my network and those types of
9	things. Well, who delivers the care. If it's
10	a team-delivered care, who delivers it and what
11	type of supply, you know, what type of supply
12	do I need to purchase to meet the demand of my
13	employees and their families. So I think
14	that's a key stakeholder.
15	DR. MUTHA: I'm just adding a
16	little bit of granularity to the earlier
17	comment.
18	I think that one way to do this is
19	to look at timeliness of communication. So I'm
20	thinking of we increasingly use portals through
21	the electronic health record as a way for people
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.
I	

www.nealrgross.com

		148
1	to have access to information.	
2	And if we're focusing on prevention	
3	that is a very specific place. That's what	
4	people do. They turn to those kinds of	
5	resources that we might want to think about.	
6	And it doesn't matter necessarily	
7	who is on the other end providing that out of	
8	a team member. But it's the timeliness of that	
9	response to a request could be another way to	
10	look at this.	
11	MS. LEFEBVRE: And with technology	
12	it makes it measurable.	
13	DR. MUTHA: And I'm intentionally	
14	not wanting to go to the other extreme because	
15	I think there is a value to measuring who is	
16	delivering the care. But I'm challenged	
17	mentally trying to think about how do we bridge	
18	those two things that we're trying to do which	
19	is the stuff that needs to be in-person and to	
20	really count the workforce that's contributing	
21	to it with the new models that we're trying to	

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

use. And how are they helping us respond to
patients' needs.

MS. MACINNES: So, I think picking 3 4 up on your point about consumers being 5 important. I think, you know, thinking of myself as a consumer what's important to me to б be measured is does the person know what they're 7 talking about. You know, the competence of the 8 worker and whether I can trust them. 9

MS. LEFEBVRE: Trust in their knowledge and competence.

Well and then the last one for this 12 13 slide is how can measures promote improvements 14 in care delivery by the workforce. I think we've touched on that some in our discussions. 15 I don't think these things are exclusive. 16 Ι 17 think access is care delivery. Are there other 18 comments and input you want to have on how the 19 measures can promote improvements in care delivery? 20

To me I think the measurement of a

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

21

1	team, it keeps coming back to that of, you know,
2	if you get a call back from the front desk giving
3	you an appointment, is that a response really
4	to your entry into the portal, or you know, or
5	did you get a call from someone on the team who's
6	competent and knowledgeable and can answer a
7	question. Those are two different pieces of
8	care delivery.
9	DR. ZINKEL: I know this is a pretty
10	indirect measure, but if you're talking about
11	employers as a purchaser of health insurance
12	what's most important to them is having healthy
13	workers at work. And so days lost from work due
14	to health conditions could be an indirect
15	measure of some of those things as well.
16	MS. MACINNES: Just thinking in
17	terms of the direct care workforce. I think
18	the way that these measures could improve the
19	care that's delivered is just giving
20	information to policymakers about the
21	workforce so that they can make policy

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	decisions about bolstering the workforce if
2	that's needed.
3	MS. SOCHALSKI: Is this where some
4	of the material that we had on competencies, is
5	that something that fits in here? So is
6	that if what we're looking at is trying to
7	improve the care.
8	There's work that needs to be done,
9	a workforce that is responsible for that. So
10	the workforce measures are what you're looking
11	at. So is this part of it?
12	So, when you talked about teams.
13	So is it team practice, team competency? What
14	are the kinds of things that are required?
15	What requisite skills and practices would tell
16	us something, that if these were present you're
17	more likely to have better care delivery.
18	So it's not just you trained and got
19	licensed or whatever. In those models of care
20	what are the kinds of things that we have some
21	evidence or could build an evidence base that

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 yields better care.

2 MS. LEFEBVRE: Right, right. So improved from what it was with some of these 3 measurements of workforce. 4 5 MS. SOCHALSKI: Because the skill and the competency, that is not necessarily б part of one component of the workforce. 7 That's shared. So different workers could master the 8 skill, and in fact might master it in different 9 10 ways. And if what we need are, I guess Ed 11 12 was saying, lots of different ways that one 13 might go about different mixes that put 14 that -- it's -- the focus is what things need So the teamness is some of that. 15 to occur. 16 And that occur for may very 17 important reasons differently in different You don't have access to those workers 18 areas. People can in fact bond and work 19 there. differently there. 20 21 This might also be a place where to **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

1	what degree is that. Not only that the team is
2	functioning well, but are they functioning in
3	a person-centered way. So, what
4	person- centered skills. That's very
5	different delivery. I mean, we think
6	patient-centered is bring the patient to us.
7	That's still not patient-centered. Yes.
8	MS. LEFEBVRE: I agree with you.
9	The way that I look at this is there are members
10	of the team who have a real clinical
11	understanding of this patient.
12	And then there's as a social
13	worker I was the one saying, you know, I think
14	we should switch Ed's dialysis to the 1 p.m.
15	shift because here's what he's doing in the
16	morning.
17	And I think that's different than
18	his clinical components. And I think those two
19	things work together to deliver this person's
20	care carefully.
21	There was someone on the phone?
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C.20005-3701www.nealrgross.

www.nealrgross.com

1	DR. GERDES: Did someone just join
2	us on the phone?
3	MS. MOORE: So, it's hard for me to
4	think about this without thinking about
5	patients or the population being served,
6	looking at them first. And trying to
7	understand what are the most pressing needs.
8	So, I know in New York a lot of times
9	when we do research that's meant to inform
10	health workforce planning we look at things
11	like ambulatory care-sensitive hospital
12	discharges, or ambulatory care-sensitive ER
13	visits.
14	Or things that shouldn't be
15	happening and trying to understand what we need
16	to do, or what improvements need to be made in
17	the system in order to better understand that.
18	I mean, your point about every
19	patient who comes in is hypertensive. I mean,
20	there are some parts of New York where the
21	majority of patients either have diabetes or
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701

www.nealrgross.com

1	are at risk for. And building a system that
2	understands that need and is responsive is
3	extremely important.
4	So, it's really hard for me to I
5	feel it's important to somehow look at patient
6	needs in order to figure out what those measures
7	are. And to look, in fact, for improvements in
8	some of these outcomes by restructuring or
9	re-deploying workforce in different ways.
10	MS. LEFEBVRE: So, I think in some
11	ways, I think what I hear you saying is what we
12	have needs to be dynamic enough so that you're
13	measuring something that really measures the
14	community that then helps you deploy a
15	workforce to meet the needs of that community.
16	MS. PRINS: Can I make a comment
17	too? I think this conversation is really
18	important in terms of thinking about sort of the
19	individual interactions versus sort of the
20	bigger picture. And Julie, I think you brought
21	that up, and Sunita, also.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Because some of the work, and I'll
2	just read you a little bit of some of the work
3	of our care coordination group. Because I
4	think you're coming up with similar sort of what
5	I would call measure concepts that kind of at
б	the experience of a patient.
7	And so some of the things that they
8	came up with, for example, was the number of
9	care recipients who feel their care team
10	communicates with one another and works
11	together to achieve patients' goals. And the
12	denominator would be sort of the total number
13	of care recipients.
14	And I hear similar things in terms
15	of this is the outcome that we want. And
16	whether the workforce sort of metrics that can
17	complement that and help us get there.
18	And I think the point about really
19	understanding, like this to me is at a patient
20	to provider, or patient to team. But what are
21	the bigger needs to help us get the right
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 workforce into places.

	_
2	And I think this is such a critical
3	question. Because the supply as we've talked
4	about can be market-driven, but how do you
5	deploy it and get that right geographical
6	distribution if you don't know what your
7	population's needs are.
8	And so maybe it's some of this
9	population-based thinking that we could hone in
10	on.
11	MS. LEFEBVRE: So, to measure the
12	demand or the need of the constituents, really,
13	of the health.
14	MS. PRINS: Yes, or the community,
15	or you know. And how does this tie in maybe to
16	some of the work that's going on in non-profits
17	around the community health needs assessment
18	and what are the workforce components that once
19	you identify what your community's health needs
20	are do you actually even have the workforce
21	within your community to help you achieve them.
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 157

(202) 234-4433

1	MS. SOCHALSKI: I definitely think
2	there are some atypical places that we may want
3	to go as our data resources to inform us.
4	So, you've got those. You know, the
5	community health improvement plans. The
6	community health needs assessment. You have
7	all of those that were built in as part of the
8	ACA. Everybody's out there doing them.
9	And they are collecting and there
10	are very specific directions on how to do that.
11	So our challenge is looking at that
12	because that's giving us our endpoint and
13	integrating workforce in a much more dynamic
14	way which we have not done to date.
15	So, what's a good first step in
16	trying to get there? What metrics might tell
17	us not so much the direct link, but that we're
18	on the path maybe to getting to that place?
19	Because there's a reason we haven't done it.
20	It's hard. We haven't figured it out yet.
21	And so maybe part of it is if we have
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1	a better idea of where we're wanting to get,
2	what are those mileposts in between and where
3	are we going. So if that's what care
4	coordination is looking at, learning how many
5	feel that their providers are talking with one
6	another, broadening the definition then of
7	providers.
8	So, what workforce metrics would
9	say that they are? How would we measure the
10	effectiveness of that communication, that
11	inclusion, those changes in how care is being
12	delivered? And did they get that in their
13	training? Or is that something that goes on in
14	certain places?
15	So I think there are some antecedent
16	workforce measures that would get us there.
17	But that's a very different set than what's
18	available in sort of the conventional data set
19	that we think about.
20	MR. SALSBERG: I have a hard time
21	sometimes in the discussion because we're
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

1	talking about outcome variables at the
2	community level which makes it very difficult
3	to tie it back to what's the workforce metric.
4	So I end up coming back to sort of
5	the input side and saying that while there's no
6	guarantee that it will lead to the outputs.
7	The question of particularly in prevention
8	and care coordination is do the practitioners
9	get the education and training around
10	prevention. Are they tested on it for
11	certification? Are they tested on it for
12	recertification? That might give you some
13	comfort that at least they're coming in with a
14	knowledge of what a good, preventive and I
15	leave it to the individual profession to say
16	what knowledge and skill base would you want
17	each of them to have. But again you can test
18	the inputs and the education and training, and
19	the competence.
20	Around being prepared for care
21	coordination, the question of, again, I think
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

looking at certification and recertification, 1 of whether the individual has had the training 2 of working in teams. And I don't -- it seems 3 we have a hard time defining what "teaminess" 4 5 is it's hard to know how to measure adequate competency. б 7 You certainly ask can а practitioner when they're being certified did 8 you actually have any experience in your 9 education and training working with other 10 practitioners. But it's an area where we could 11 12 look further to see if there is a way to 13 adequately measure preparation to work in 14 And then look at is there some way to teams. test individuals. 15 16 I mean, you put it in a certifying 17 or recertifying exam, people pay attention to So again, if we can think of how to test 18 it. Again, doesn't guarantee 19 for preparation. outcomes but I think would be -- could be 20 21 helpful.

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	DR. ZINKEL: On top of that one of
2	the things I think you can look at and we see
3	from a health plan perspective is in rural
4	communities how many people have either been
5	certified and allowed it to lapse, or are not
6	certified at all and never were. And I think
7	that could be a proxy for some of the competence
8	issues that we've talked about already.
9	MR. BERLINER: You know, I think
10	everyone wants teams to work for a whole variety
11	of reasons, some of which, maybe many of which
12	have to do with just workforce needs.
13	But I think the research is tending to
14	show that teams work for certain populations at
15	certain times and not for everyone. And
16	therefore it's not clear what the measurement
17	would be around teaminess or whatever the right
18	word is. What is it and what the comparisons
19	would be.
20	And I think that's just I think
21	that probably extends to many of the measures
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

we could look at. But I think it's a particular
one in terms of this.

MS. LEFEBVRE: So again, making 3 sure that they're flexible enough to meet the 4 5 community need. So we're really measuring the need in the community and then -- I mean, I know б as AHEC we fly physicians into rural areas. 7 So if there's a pediatric pulmonologist that's 8 needed we fly them in and they do a Tuesday 9 We fly them every Tuesday out to that clinic. 10 rural part of the state. 11

12 Well, to think that they can provide 13 that care adequately is wrong. Those 14 clinicians that we fly, I love talking to them 15 because they get this team-centered care. Because they fly in -- that community is there. 16 17 They really have to understand the team. They 18 rely on that team to bring them all of this And so maybe it is, it goes back 19 information. to that community-based measures. 20

MS. SOCHALSKI: You know, I'm

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

21

		164
1	thinking back, and John, I can't remember if you	
2	were also Ed, I think you might have been part	
3	of the meeting that it gets to that.	
4	ASPE had brought together a group of	
5	people that were these sort of like model	
6	primary care groups, model primary care teams.	
7	And what they did was talk a lot about the	
8	metrics of examples of it working.	
9	And there were some really striking	
10	things. But I think you're right, Howard.	
11	You know, it's like in some places.	
12	But we can also push forward on what	
13	makes for that if we in fact believe that these	
14	are things that can lead to better care and it's	
15	the kind of care that patients and families	
16	want. So it's not a luxury to say to do it.	
17	This is what you would do.	
18	But they had examples of things that	
19	happened and how they practiced together that	
20	actually probably are a little more process.	
21	And so the thing would be, okay, so	
	NEAL R. GROSS	

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

how did you get there. What were the things you
needed to do.

And you might also need a robust set 3 of other kinds of technology. And technology 4 5 could be knowledge. But they got it. And some of them were in inner-city areas with very б complex patients. And some of them were 7 AHEC-type rural areas where they get it. 8 It's like you know, you see that there so how do we 9 get them to get there. 10

I think some of what you were saying, Ed, I think sort of resonates. The metrics of that, but to get to something that is truly need-based, is market-responsive. But that's what people want. So how do we tee ourselves up to do that.

Which in some places it is going to be reinventing of who's doing what. And thinking very differently about the family and the direct care worker that's there. And the direct care worker may be the family. In many

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 instances.

2	MS. LEFEBVRE: I think it comes
3	back to that trust in the competency.
4	MS. SOCHALSKI: Yes. But you're
5	right, they get it. And so it is and it was
6	very instructive listening to these examples of
7	what they had. Because it did look at that
8	functioning as a team. But understanding what
9	skills and what brings those together to yield
10	a much better outcome.
11	MS. PRINS: So, I was just having a
12	little bit of deja-vu from when I was in
13	physical therapy school and we were in UNC in
14	the Department of Allied Health. And we had
15	courses in interdisciplinary care.
16	And they put us in with so it was
17	PT, OT and speech, and then it was the med techs
18	and I think dietitians, and I think maybe
19	radiology.
20	And from the student's perspective
21	we sat there and go well, where are the nurses
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	and the physicians because those are the people
2	that we interact with and need to really so,
3	you know, it was just, it was the allied health,
4	but it didn't get at the broader need to really
5	function as a team.
6	And then when you got out in
7	practice you realized just how divided those
8	schools of thought were. And I don't know if,
9	you know, that was awhile ago so I won't date
10	myself.
11	MS. LEFEBVRE: I think we're all
12	still working on it. Those of us who are in
13	medical education, we all still work on it.
14	But I will tell you I still quiz our
15	residents on what is the difference between OT
16	and PT. And many of them struggle with that.
17	And so I think it's how do you make an
18	appropriate referral if you don't know what
19	your team members are doing and those sorts of
20	things. But I think it's something that
21	everybody continues to struggle with.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	MS. PRINS: When we talk about
2	efficiency it has huge implications. When you
3	have an entire cadre of interns and residents
4	writing PT, OT and speech on every patient who
5	then gets an evaluation.
6	So, the patients that need things,
7	and I'm going back to acute care which is not
8	really the focus of this, but they're getting
9	a lot of care which is then pulling that
10	workforce away from other patients that really
11	could use the more intensive services.
12	MS. LEFEBVRE: Okay, so I think
13	we'll move onto the next set of questions.
14	DR. GERDES: Yes, and actually you
15	all have done some great anticipation. I think
16	we've had pretty good discussion around these
17	questions.
18	These next questions are about
19	level of analysis. So at what level do we think
20	the analysis and the measures should come from
21	what would be most useful and what are most
	NEAL R. GROSS
	COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	likely to have the greatest chance of promoting
2	improvements at the different levels.
3	What I've heard from the group is
4	that probably one of the most beneficial places
5	to do the analysis is at the local community
6	because of variance and differences in
7	workforce deployment there.
8	But to be reminded and pay attention
9	that the education, funding and training
10	decision-making is done at a different level,
11	and not necessarily the community. So that
12	those analyses do need to be fed back or made
13	in conjunction with other levels. I hope
14	that's a fair summary statement but I wanted to
15	open the floor to any other discussion on level
16	of analysis.
17	MS. KOVNER: I can't answer that
18	question. The answer I think is it depends
19	what the question is. And so to speculate
20	which is the best without knowing what the
21	question is I think will not get us very far.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

	170
1	Does that totally shut off all
2	conversation? People can disagree with that.
3	(Laughter)
4	DR. GERDES: So it depends.
5	Anyone else on levels of analyses?
6	MS. MACINNES: I would just note
7	that oftentimes the level of analysis, the
8	level at which the analysis is done is different
9	than the level at which the data is collected.
10	Maybe that's obvious.
11	MS. MARK: I would add the health
12	plan level.
13	MR. SALSBERG: And I would agree
14	with Chris, the point that so much depends on
15	the question.
16	So if the sort of question's about
17	the national policies around physician
18	education, you may need national indicators.
19	But if you're down at the community
20	saying can we get care then you need data
21	from for that community.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.com

1	DR. KHAN: So it seems to me there
2	are some challenges related to the question in
3	terms of what level of analysis, but also we're
4	trying to compare different forms of delivery
5	across a continuum or in some cases in the same
6	region, in the same local area. So a closed
7	system versus a not-closed system versus rural
8	versus urban.
9	And the care team is going to look
10	very different. I think in the future we're
11	going to also see virtual teams where literally
12	you don't know the other folks. The member
13	hopefully knows or the patient knows, but the
14	team members may not be known to the provider.
15	So I think it does sort of pose an interesting
16	problem in terms of our analysis.
17	And I kind of agree, Gail, with your
18	comment that in some ways there are going to be
19	different sort of measures or different metrics
20	or even units. Then we've got to somehow
21	adjust those so that you can compare.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	MS. LEFEBVRE: I think one piece,
2	and now I might be bleeding into our next
3	discussion about data sources, but there's a
4	whole host of healthcare that's both performed
5	by but really subsidized by government
6	contracts, whether that's grants and other
7	subsidized fundings. So FQHCs and you know,
8	different pieces that are all subsidized.
9	And I'm not sure we ask workforce
10	questions when, well, I know we don't. So I
11	work on huge government contracts. I'm a
12	regional extension center. I work with the
13	CDC, all of these.
14	Other than when the stimulus law
15	came out and I worked under ARRA funding nobody
16	asked me about the workforce that I was
17	employing with their money.
18	And so I think that there's some
19	opportunity. I might be getting too much into
20	data sources, but I think there's at some level
21	of analysis we could be asking more questions
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	and analyzing what we're putting out there with
2	the grants and contracts and things like that
3	that we have to start with some low-hanging
4	fruit.
5	So yes, I think I might have just
6	broke the lid on this one. So, I think looking
7	at data sources, what are some of the pros and
8	cons of various data sources. Knowing that I
9	don't think we're sitting on a single pot of
10	gold with a data source.
11	So, we'll just open that up. I
12	think pros and cons. And then short-term
13	considerations versus long-term
14	considerations might come after the pros and
15	cons discussion.
16	MS. KOVNER: I think there's a lot
17	of literature out there that does the pros and
18	cons of different kinds of data. Joanne Spetz
19	wrote an article about a year ago in Nursing
20	Economics where she went through a whole bunch
21	of stuff on demand.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 173

(202) 234-4433

1	One thing I think is important is as
2	we're looking at the data, for the data talking
3	about jobs or the data talking about human
4	beings. Because that gets very confusing.
5	Sometimes if you look at BLS data compared to,
6	say, the National Sample Survey data.
7	So, sort of the same answer I had to
8	the last question. Depends what the question
9	is.
10	MS.LEFEBVRE: Well, and I think it
11	does, there's no question.
12	I also think the community piece
13	comes into this because there are certain jobs.
14	So, again my background is social work and prior
15	to social work I was a speech pathologist so I
16	have a pretty rounded background I think.
17	And then I work in rural communities
18	and sometimes in rural communities you jump in
19	and you do what's needed because there isn't the
20	workforce there. So I think maybe that adds
21	another layer of who's doing the needed work.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Because as a social worker in this
2	community I did this. And in another community
3	that I was in a large hospital system I didn't
4	have to do that anymore. There was someone
5	else who did that.
6	So, I think those are important
7	things to look at. You know, it doesn't always
8	go with credential. It doesn't always go.
9	You know, I mean we have to understand what the
10	need is and how are we filling that need.
11	Because in healthcare it's rare
12	that a need can go unmet. It has to be met
13	somehow. It's a need in health.
14	MR. SALSBERG: Once again I sort of
15	agree, I do agree with Chris.
16	So many there are the 101
17	different questions that one would want to
18	answer with different data sources.
19	At HRSA we put together a guidebook
20	on federal data sources that could be used.
21	And I think there were about 19. And there are
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.com

1	some that are very clearly workforce, the AMA
2	Masterfile, or you know, clearly data around
3	workforce.
4	There are others that are more
5	subtle which get to the community need issue
6	which you can tap into.
7	Anyway, I just find the question so
8	broad that it's hard to respond. I mean,
9	clearly there are issues of concern. Some of
10	the data sources, they're not 100 percent, or
11	maybe they're sample surveys and you don't know
12	the denominator well. We have a lot of gaps in
13	the available data.
14	One of the projects we promoted at
15	HRSA was a minimum data set. And I can tell you
16	working with PTs or social workers and others,
17	you know, we have good data on physicians. We
18	don't have good data on so many of the
19	professions to even know where they are. So
20	that's one of the shortcomings and obviously an
21	area for future work.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Anyway, I tend to look towards what
2	are the big data sources that we might tap into
3	already. But I don't want that to preclude
4	being focused on what do we need, what are the
5	big gaps in our data.
6	MS. LEFEBVRE: It seems to me too,
7	Ed, and you would know more about this, but so
8	in North Carolina it's my understanding that we
9	have some
10	MR. SALSBERG: You have the best
11	data.
12	MS. LEFEBVRE: But I will tell you
13	that we struggle to continue to fund that at
14	certain levels. And it's not always the fancy,
15	sexy stuff that likes to be funded, you know,
16	to gather data on these things. And we're
17	continually having to kind of petition to
18	either continue to fund what we currently have,
19	or to increase that to do additional studies and
20	things like that. So I think workforce data is
21	something that needs to be better understood in

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 order to be funded.

0	
2	MS. SOCHALSKI: It seems that what
3	you have is, you know, there's always going to
4	be competing demands, but there's you can
5	never have enough data. I mean, have you ever
б	been in a room where one of the solutions isn't
7	more data? You know. So we chase a lot of it
8	but I think and in that process we are trying
9	to figure out what we actually do need. So we
10	get it wrong a few times, but we do get it right.
11	But if we haven't done what we're
12	asking ourselves in this task force to do and
13	that is to align important metrics, identify a
14	set and align important metrics of workforce
15	that have important implications for
16	delivering high-quality equitable care then it
17	is hard to make the case.
18	You know, so why am I collecting all
19	of this information that feeds a bunch of
20	studies that might tell us about supply in a
21	contorted market but isn't really aligned with

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	where some of the earlier slides you had on
2	structure and process, some of the things that
3	you were presenting.
4	So that's our challenge I think is
5	the metric. It is, Chris, it's going to depend
6	on the question. But I think our challenge
7	then is to say which are the ones that help us.
8	You know, if I were sitting in a planning seat
9	and wanted to know where I was going to allocate
10	dollars, how I was going to do that. If we come
11	up with metrics that align better to that it's
12	easier. Never easy, easier to defend. But
13	also would be getting people to collect the
14	right thing.
15	So I think about on primary care
16	training, one of the things you want to know is,
17	you know, so if you put money in it did they work
18	in primary care and how long. You know, we
19	don't collect that. We collect a whole lot of
20	other stuff, but we don't collect that one piece
21	of information. What does it take to do that.

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	So, to your point I think that's
2	really, at least would make not only things
3	defensible but I think we would be able to use
4	it. And I think it has ripples for educators
5	and for the regulators and for ACOs and people
6	who are trying to change the AHRQ and how
7	they're delivering care.
8	MS. LEFEBVRE: I agree and I would
9	add to that the piece of retraining too. I
10	think that's another whole component in this
11	that we haven't really touched on is retraining
12	the current workforce.
13	So, with the advent of technology,
14	with the enormous amount of health data that's
15	now available. It's my job to get providers up
16	on health information exchange.
17	You go into a solo provider's office
18	that's a physician and his wife or her husband
19	running this practice and serving this county,
20	and now all of a sudden we connect them up and
21	they have hoards of information.
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com
1	Trying to get their front desk
2	person to understand they need a nine-point
3	match before they can really consider this
4	patient's information, you know, I mean
5	it's we're talking a whole different skill
6	set.
7	And so I think it's not just future
8	workforce, but it's current workforce and what
9	are the retraining needs we have because
10	healthcare is changing.
11	MS. SOCHALSKI: Because we look at
12	changing curricula but that's the tip of the
13	iceberg. The part that's submerged? Oy vey.
14	You know, we've got a lot.
15	MS. LEFEBVRE: Yes. The big part
16	is they're already out there working and I think
17	Erin Fraher discusses it as 18 million people
18	currently in the workforce that need either
19	continual training or retraining to meet the
20	needs of what we have. That's a huge piece and
21	a data source that we don't necessarily follow.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	DR. KHAN: So, one of the things
2	that I think you mentioned and so, thinking
3	about it relative to the public payers,
4	Medicare, Medicaid and other programs feels
5	like there is an opportunity since it's a
6	relatively controlled source I guess.
7	I mean, I'm thinking about it from
8	the perspective of if there was a requirement,
9	say, to not only have reportable measures
10	around quality which we all know in most
11	programs, the Stars programs, what have you.
12	If there was also a requirement to
13	report on how services are provided or relative
14	to is there a care manager in their office.
15	Is it an embedded care manager? Do you use an
16	EMR? Do you participate in the certainly HIE?
17	Do you have some kind of transition of care
18	component and what that is?
19	I'm sort of thinking about many of
20	us in the healthcare payer side and the
21	insurance side have looked at products where
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1 there's in their own network.

-	
2	And at least in our system I know we
3	made a very deliberate effort in selecting who
4	was going to be in that narrow network by asking
5	about 20 questions around their relationship
6	with behavioral health, with some of the other
7	key partners in community care delivery. And
8	that had a bearing on whether or not they were
9	selected.
10	Obviously we did also look at
11	performance in terms of total cost of care and
12	quality measures, et cetera. But it does feel
13	like at least starting there if there were some
14	standard set of questions that were assessed
15	and reported on at least we could look at what
16	seems to be most cost-effective in terms of
17	outcome and quality care. But I think it's
18	some way to at least start to frame it.
19	MS. LEFEBVRE: Yes, and I think I
20	would take that even a step further and say a
21	lot of those questions don't need to be asked.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

		184
1	The data is available. You just have to go to	
2	different data sources.	
3	So, your state HIE knows who's on	
4	HIE. They also know what EHR system they're	
5	on. We need to work with different	
б	relationships on how you're going to gather	
7	that data and put that data in.	
8	So again, I just think it's a matter	
9	of considering what data sources we have,	
10	understanding the pros and cons to them and the	
11	limitations of them.	
12	But I think, and again, HIEs, I	
13	don't want to say all because there might be	
14	some that weren't, but they were federally	
15	subsidized. They received money from HITEC.	
16	And so that information should be used as a data	
17	set.	
18	So I think, you know, looking at	
19	these data sources and how we use them, and	
20	posing these questions, not everything has to	
21	be asked in a new survey format, you know. I	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

		185
1	mean, it's where do we get this data and how do	
2	we pull this together, trying to reduce the	
3	burden on physicians.	
4	But I think looking at	
5	organizations. And again, I think so much of	
6	this is if you're going to take federal funding	
7	for any types of these programs I think this	
8	data should be used.	
9	MS. MOORE: Ann, I want to build on	
10	your comment about the need for retraining the	
11	current workforce.	
12	I think that a lot of this	
13	conversation has focused on supply and	
14	understanding how many are there, where are	
15	they. But I think it's really critical to also	
16	look at demand and to understand what the most	
17	pressing workforce needs are.	
18	So a system that can capture good	
19	supply information but also understand demand	
20	for workers. And can inform efforts to retrain	
21	existing workers for the jobs that healthcare	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

providers are reporting that they need. 1 2 And the other piece to tie onto something Ed said looking 3 was at the educational pipeline. 4 Who are we producing 5 and where are they going. Again, I think building sort of a 6 way to monitor these things is a way to really 7 understand what's happening. We do that at a 8 state level and you're right, getting the 9 resources to do it, getting the cooperation of 10 the different groups to make this happen is very 11 challenging. But it also tells you a lot about 12 13 what's happening and what's not happening. 14 MR. SALSBERG: So, some general thoughts. 15 First, you remind me of North 16 Carolina. 17 I mean, North Carolina does have 18 probably the best state data on the supply side. There are several sort of domains on 19 the 20 data sources. So, there's the practitioner data which you can get from the 21 **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

licensure renewal. 1 2 There's also very important data Who are they employing. from providers. 3 Where are there vacancies. It's something 4 5 that's been used in nursing in the past to say this is what the needs are. б So, provider data which it's hard to 7 drill down to that team concept, but what's the 8 mix of the people that the providers are using. 9 There's patient data. And the 10 question of are there surveys out there that can 11 ask patients about -- that inform us about the 12 13 workforce. mean, you can ask general Ι 14 questions, did it take you a long time to get 15 an appointment. That may not may or 16 be -- that's any measure of the adequacy of 17 supply. There may be other factors that 18 influence that. Anyway, so there's the practitioners, there's the providers, 19 the people who employ them, and then there are 20 21 patients.

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	There's also, and fall someplace in
2	between, claims data. Clearly there have been
3	a lot more about Medicare patient access and
4	service use because that claims database is
5	available. And so that's another place to
6	look.
7	And then I mentioned briefly but
8	I'll come back to the work that we were doing
9	on the minimum data set. I mean, the logic
10	there, and again, you go to North Carolina and
11	a handful of other states, is that there's a
12	whole not every practitioner or caregiver is
13	licensed, but many caregivers are licensed.
14	They have to get re-licensed. That is an
15	opportunity to get information. That basic
16	census information then allows you to do sample
17	surveys.
18	And so a pretty critical first step
19	is to improve the census information which is
20	usually best gotten through the licensure
21	process. And we're working, there are a number

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	of national associations that are working at
2	building that, whether it's the Federation of
3	State Medical Boards, or the National Council
4	of State Boards of Nursing, the PTs and others
5	are trying to say can we build the basic core
6	data.
7	And there is room to discuss what is
8	in the core data. But if you set up a structure
9	to collect the data then you can have that
10	discussion about what else should be in there,
11	or what can you collect periodically.
12	DR. GERDES: Thank you. I wanted
13	to pause just a moment to see if we have any
14	comments on the phone. We don't want to forget
15	our folks on the phone.
16	MR. SCHOMMER: This is Jon
17	Schommer. I have no comments. Thank you for
18	asking.
19	DR. GERDES: Thank you. Okay.
20	DR. ZINKEL: One way to look at
21	demand from a payer perspective might be to look
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.com

www.nealrgross.com

at when payments are made for in-network versus
out-of-network benefits.

Typically when we do utilization 3 review from the health plan perspective if 4 5 there is no provider within a certain mile radius we'll approve those at in-network level б for benefits because there's a shortage of 7 providers and it's the right thing to do. 8 And so that may be one data point, to look at demand 9 from a payer perspective. 10

MS. LEFEBVRE: So, I think, I guess 11 this kind of all bleeds in together. But we'll 12 13 move on so that we get it in there before lunch. 14 But any discussion at all on the burden of considerations 15 cost or of I think, you know, we'd be remiss 16 measurement? 17 in talking about any of this without talking about what it takes to send data, what it takes 18 to gather this. 19

I know if you're a provider in the room I feel like you're feeling this crunch

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

20

21

www.nealrgross.com

pretty hard these days. So, I guess any 1 2 thoughts at all about what are the costs and burden? 3 I can just speak from 4 DR. GERDES: 5 personal experience. Like I said, we are participating in the Medicare Shared Savings 6 Program so annually we report on the CMS 33 7 quality metrics of which there is a subset that 8 we have to collect. 9 And I really had kind of a tipping 10 point moment on a CMS call coaching us about the 11 GPRO portal and inputting all the data. One of 12 13 the ACO callers asked for advice on how many 14 man-hours to budget for collecting this data and transmitting it to CMS. 15 And the person who answered was an 16 17 IT person, not a clinical front-line person of But the answer was 30 minutes. 18 course. I can tell you from our ACO which has 19 220 doctors, 30 on no EHR and the remaining 190 20 21 on 30 different EHRs, plus hospital system, we **NEAL R. GROSS**

> COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	had 14 full-time clinical and IT individuals
2	with more than 300 man-hours and several
3	thousand dollars over 8 weeks to collect this
4	data. So there is a huge disconnect I think.
5	And this brings home to me how
б	important this question is as we frame our
7	metrics going forward. And the who, when,
8	where and with what money is going to collect
9	our workforce data.
10	MS. SOCHALSKI: So, I think your
11	question, Ann, and your response made me think
12	about. So, one of our key stakeholders in all
13	of this is our payers. And the payer doesn't
14	necessarily have to be an insurance plan. It's
15	also, it's providers. It's individuals who
16	are purchasing plans.
17	So, if you would look at the array
18	of data that we're collecting right now. So
19	you elected to participate in the Medicare
20	Shared Savings Program for some set of reasons
21	I have no doubt. But it did have a big
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	complement of data that had to be collected.
2	But there was a benefit to you for
3	doing that. So you're participating and
4	willing to invest in it. It may not be the most
5	efficient of databases but we're willing to do
6	that.
7	So, I guess I would look at
8	providers and others, Ann, to say, you know, of
9	the enormous amount of data what are we not
10	getting that you really need to be able to more
11	effectively meet that and hire the right
12	people.
13	In our case we're looking at the
14	workforce. What are the workforce elements.
15	Do you understand enough about your product or
16	what else would you need in order to be able to
17	do it? Because I think that's kind of the
18	missing variable.
19	MS. LEFEBVRE: It's the WIIFM, the
20	what's in it for me. To increase data
21	reporting so that we can get more data is not
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	necessarily on the radar screen of the provider
2	that's laying hands on a patient today.
3	So I think understanding what that
4	balance is of if we decide that this data is
5	necessary and something that we need what does
6	that get you in return. How does that see a
7	return on your investment in providing this.
8	MS. SOCHALSKI: Right. So, the
9	recent study that came out from the Institute
10	of Medicine that you quoted from the Health
11	Affairs paper, the one that said the 10 things
12	that we ought to be doing to get to more
13	effective care.
14	And what was underneath all of that,
15	every single one of those, was being
16	patient-centered. So, I mean these are a major
17	stakeholder source saying this is the most
18	important thing.
19	So, if we're looking at what is the
20	workforce contributor to becoming more
21	patient-centered. Is it the training? Is it
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	the retraining? Is it the teaminess? What
2	are the things that we are doing on the
3	workforce side to contribute to that outcome.
4	And what metrics do we need in order to be able
5	to tell us that.
6	So, if a stakeholder has already
7	made that as an important statement about what
8	needs to be done. And they have very good
9	evidence of why it made a difference.
10	I mean, clearly shifted the AHRQ and
11	particularly for some very high-cost patients.
12	So, the cost burden of the data and the data
13	collection could easily be offset by the more
14	effective use of services and an ability to be
15	able to predict what your cost profile is going
16	to look like for the delivery of care if you have
17	those pieces that are aligned to it.
18	MS. LEFEBVRE: Yes. I think
19	there's a challenge in that is that being able
20	to collect that patient-centeredness.
21	Because I think we have a lot of practices who
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

have completed a very successful application in 1 2 proving their patient-centeredness and not necessarily had a culture change in being 3 4 patient-centered. 5 And I think -- so I think in the data collection if we're going to collect the data б to make sure that there is actually -- that it's 7 measuring what we're looking to get at versus 8 a successful application. 9 There are a lot of MR. SALSBERG: 10 efforts to collect data. One of the challenges 11 that we run into is the public/private roles in 12 13 data collection. 14 So, I've been impressed over the 15 last several years that I personally have historically used the AMA Masterfile which is 16 17 a not-for-profit but not free. So they do 18 charge us for their data. But then realize that there are a 19 series of for-profit companies out there that 20 21 do gather data, incredibly detailed data and **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

1	incredibly expensive data. And there seem to
2	be a fair number of companies. So there is a
3	market. Someone is willing to pay for data.
4	The problem is that we want it sort
5	of for public use and not-for-profit uses. So
6	we tend not to want to sell our data. And when
7	I work with most professional groups they don't
8	want to get into the business of selling their
9	data. They're fine with it being used for
10	research purposes.
11	So, I don't know what the right
12	balance is. And if we wanted to go into
13	business and sell data and the ones that
14	amaze me were the data companies that can tell
15	you the name of the receptionist to call and
16	what time to call her if you want to sell her
17	a drug. They didn't have very good information
18	on education and training background, but they
19	knew how to reach the physician or the
20	purchaser.
21	So, trying to be creative about how
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

www.nealrgross.com

197

1	to respect the rights of the practitioners or
2	the practices, but somehow find a way to make
3	some money on this.
4	The other thought is just the
5	importance of tapping into existing
6	administrative processes, whether it's claims
7	data or whether it's licensure renewal.
8	You know, if there are places where
9	providers, practitioners, organizations go on
10	a regular basis can we structure it to collect
11	the data. I still think you do need to be
12	sensitive to the time burden so you're not on
13	a license renewal, you know, you can't have them
14	spend 45 minutes on a questionnaire.
15	But again, I think there are ways to
16	build on the existing data collection that we
17	do need to look at.
18	MS. LEFEBVRE: I agree, and I think
19	there's a lot to make sure that we understand
20	about the data that we have too.
21	I will tell you, I've done a lot of
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C.20005-3701www.nealrgross.

www.nealrgross.com

1	work in North Carolina and you still I defy
2	you to tell me how many practices there are in
3	North Carolina. You just can't. It doesn't
4	exist.
5	I can tell you providers, I can tell
6	you credentials, I can tell you a whole lot of
7	things, but I cannot tell you how many physical
8	locations there are for you to get care in North
9	Carolina.
10	And that's because it's not tracked
11	anywhere. You know, claims go to P.O. boxes,
12	or they're bundled into different types of
13	payments. And they're satellite clinics
14	versus original clinics. They're just that
15	data does not exist.
16	MR. SALSBERG: I thought for
17	Medicare claims purposes that the practitioner
18	had to have the exact location of the service.
19	Now, I could be wrong.
20	MS. LEFEBVRE: They have to have
21	the location of the service under the tax ID.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 2005-3701 www.nealrgross.

www.nealrgross.com

1	So it's under tax ID. It's not under the
2	physical site of the location. And so there
3	really isn't a way, at least to my knowledge.
4	If someone has one please tell me because we
5	have a lot of them. But there just is not a way
6	to get practice site.
7	And so when you start to get at what
8	is the needs of this community and how is
9	healthcare and the health workforce meeting the
10	needs in this community it's very difficult to
11	get at. Because if we can't count the number
12	of practices it's even harder to count the
13	delivery of some of these other mechanisms.
14	So, it's just interesting to know what we have.
15	I think we're just about is there
16	any in summary? Go ahead.
17	MS. SOCHALSKI: So, your question
18	is measuring the costs and burden. Of course,
19	you want to be taking some of that into account.
20	I don't know if the subcommittee
21	that met beforehand when you had the like 259
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	or something measures that came out of the 6,000
2	or something. And they had some loose
3	affiliation, maybe had the word "work" in them
4	or something. So they looked kind of like
5	workforce. So they had a passing familiarity
6	with what we might call a workforce measure.
7	So, did you like look through or vet
8	or see what those do vis-a-vis the work this
9	committee and sort of where are the gaps?
10	Because the cost in all that is going to be
11	around how big are the gaps.
12	And maybe one of the challenges that
13	we have or the recommendations is we need to
14	figure out what the cost is to try to do this.
15	We might be all, you know, beating the drum for
16	patient-centeredness but has anybody to
17	belly up and really try to pay for this may not
18	be the easiest thing because we're not even
19	close to measuring it yet.
20	And so the cost and the burden would
21	be substantial. The burden may not be, but the
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross.

www.nealrgross.com

1	cost could be substantial at least to get to the
2	point where we have the measures now
3	regularized enough so that people could easily
4	collect those kind of things. So I didn't know
5	how much that's even been looked at.
6	MS. LUDWIG: Yes, we didn't
7	specifically look at the cost or the burden
8	associated with the 250-some. We could
9	certainly look at it but it would be more of a
10	broad evaluation rather than something to
11	quantify.
12	MS. SOCHALSKI: I mean, if it's
13	like we're not even close now it tells me
14	something that we've got there's going to be
15	some expenditure to try to do this. Because if
16	out of 6,000, and what, you know, a very small
17	percentage could even raise their hand, and
18	even those, they don't have it up very high.
19	So, just knowing that, okay, so it's going to
20	be burdensome.
21	MR. BERLINER: I was just going to
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701

www.nealrgross.com

1	add to your point about the difference between
2	some of the problems of administrative data.
3	In New York, fee-for-service
4	Medicaid, I mean, providers can list 1 billing
5	address and up to 20 practice addresses. And
6	almost everyone just puts in the billing
7	address or one practice address even though
8	they may be practicing at multiple sites.
9	And so you get a very false sense of
10	where people are located, how much time you're
11	spending there based on the billings which have
12	no relationship to where the practice is
13	actually happening.
14	MS. LEFEBVRE: I actually I
15	think that's very common across the country.
16	Okay, well thank you for that
17	discussion. I think that that was very
18	helpful. I heard lots of typing going on. And
19	I think that that takes us into lunch.
20	DR. GERDES: We are eating in this
21	room. Lunch is behind us. Go ahead.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.com

www.nealrgross.com

1	MS. FRANKLIN: And I just was
2	getting a program note. We also had a dinner
3	set up for later on this evening. So, if folks
4	who are still interested could let us know at
5	lunchtime if they'd like to go out. We'll then
6	make the reservation.
7	(Whereupon, the foregoing matter
8	went off the record at 12:39 p.m. and went back
9	on the record at 1:11 p.m.)
10	DR. GERDES: Okay, we're going to
11	go ahead and reconvene the meeting at this
12	point. If everyone could return to their seats
13	please we're going to restart the meeting.
14	And our first item that we have this
15	afternoon is opportunity for public comments.
16	Cathy, if you'll open the line and invite the
17	public audience to make comments? Those
18	wanting to make a comment will press *1 to be
19	added to the queue.
20	OPERATOR: At this time there are
21	no public comments. There are no public
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

comments at this time. 1

1	comments at this time.
2	DR. GERDES: Okay, there are no
3	public comments on the phone. Anyone in the
4	room? Any public comments?
5	All right, seeing none, Laura, did
6	you have any via chat over the line? No?
7	Okay.
8	Our next item then is to evaluate
9	our draft domains and sub-domains for the
10	health workforce measurement. And if you'll
11	recall we did our homework over the last several
12	weeks on a grid looking at domains and
13	sub-domains and providing NQF feedback.
14	And we do have some results
15	available for you today that Allison and Angela
16	are going to review for us.
17	MS. LUDWIG: Thank you, Melissa.
18	And thank you to the workgroup here for
19	providing your input. We had a great response.
20	We had 19 respondents.
21	And as you will recall we introduced
	NEAL R. GROSS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross

this exercise via email and we had asked you to 1 2 select up to 15 sub-domains that were based off of the conceptual framework. And there was 3 also an opportunity for adding additional 4 5 sub-domains as needed. Following that we did some staff б work and we tallied your votes for each 7 sub-domain and we grouped some of them together 8 that were similar concepts that were added. 9 Again, we asked you to prioritize 10 the sub-domains within the domains, so the 11 eight key buckets there. 12 13 And what came out from the homework 14 that the highest priority domain was was infrastructure. And then on like a sliding 15 through training and development, 16 scale 17 capacity and productivity, clinical and 18 community and cross-disciplinary relationships, and workforce diversity and 19 retention. 20 21 There was actually a fairly clear **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	line here. And then with the three other
2	domains kind of prioritized less highly.
3	Specifically for the sub-domain by
4	ranking the top one was the common core
5	competencies. This one received 15 votes with
6	an average ranking of 2.6. So, the average
7	ranking, of course 1 being the highest. And
8	really the top five here were the ones that
9	really came to the top. But I wanted to
10	illustrate the top 15 as the group prioritized
11	15 measures. Fifteen concepts, pardon me.
12	These were more of what I'm calling
13	the middle of the road sub-domains. So,
14	received less votes and also middle of the road
15	ranking. So like a seven or an eight. So,
16	you can see some of these, where they're landing
17	in terms of the sub-domains.
18	And I guess the question is here
19	should any of these be prioritized a little bit
20	higher. Is there an argument for doing so. We
21	can come back to this in a discussion on the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	homework altogether. So we'll do that.
2	And then finally these were the
3	sub-domains that received one or fewer votes.
4	There's asterisks along the left column that
5	were added by you all. So, just to get a sense
6	of where these folks may have prioritized these
7	higher but they were just one off. So that's,
8	they're not necessarily at the bottom but since
9	they weren't pre-populated in the homework they
10	might seem misleading at the bottom. So again,
11	the question here is should any of these
12	sub-domains be elevated.
13	Okay, I'll hand it over to Angela
14	for more of a thematic qualitative review.
15	MS. FRANKLIN: Thanks, Allison,
16	and thanks for your work in assessing all of the
17	responses that came in. And thanks to the
18	committee for sending those in.
19	And thematic clusters as you can see
20	in front of you, clustered around
21	infrastructure and training and development
	NEAL R. GROSS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1	which was the inputs side, from the input side
2	of our framework. And also capacity and
3	productivity, clinical and community and
4	cross- disciplinary relationships, and
5	diversity and retention. And those were
б	within our buckets for intermediate outputs.
7	And so just to delve a little deeper
8	into that. From your comments that we received
9	which were very valuable we got in the
10	infrastructure bucket the group was very
11	interested in the use of health IT. Any
12	enhancements to infrastructure that would
13	enhance access. Participation in and measures
14	related to the new models of care. Anything
15	related to community connections and
16	resources. That was identified as a key
17	priority. Scope of practice, policies, was
18	mentioned quite a bit as a very feasible place
19	to start measurement. Staffing models as well
20	as establishing core competencies and the
21	rigors of training was identified as areas for

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1 measurement.

2 In the training and development there was a lot of focus on certifications of 3 course and retraining. 4 5 So, the thematic clusters, I'll break it down a little bit. Capacity and б 7 productivity. These are our intermediate 8 outputs. Suggestions focused around network 9 adequacy, production of needed workforce 10 specialties, understanding workers' 11 12 experience of care, understanding geographical distributions. 13 14 In the area of clinical and community cross-disciplinary relationships 15 16 there was a lot of focus on team-based plans of Interactions with public health, the 17 care. in the community and community 18 workforce 19 resources. There was also recognition of and 20 21 community engagement to address social **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

		211
1	determinants of health was raised as an issue.	
2	For our diversity and retention	
3	bucket many members said address turnover in	
4	the workforce and really focus on retention	
5	planning.	
6	A workforce that's representative	
7	of the community they're servicing was raised	
8	as an issue as well as reduction of areas of	
9	under-service.	
10	There was also a lot of emphasis on	
11	a culturally competent workforce as an	
12	intermediate output.	
13	So, just to go through some examples	
14	that were proffered as concepts from the	
15	homework. And these are just I couldn't put	
16	them all in here. There were a lot of good	
17	ones. These are just representative.	
18	In the area of the sub-domain of use	
19	of health IT under our infrastructure bucket	
20	there's a concept, for example, adoption and	
21	use of a certified and qualified EHR. There's	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

an existing CMS measure.

1 2 And the accountable entity was identified as provider organizations both 3 public and private. And data source is to be 4 5 determined. For scope of practice sub-domain б there was a concept around assessment of 7 practice agreements and standard operating 8 procedure policies, and the degree to which 9 workers can work to their full training levels. 10 And again, accountable entities 11 were practice sites and the data source was 12 13 identified as NCQA having data. 14 Flexibility and state licensing was another concept. And accountable entities 15 would be state licensing authorities with the 16 state licensing authorities also as the data 17 18 source. Over in the far right category 19

you'll see suitability. And that refers to what each committee member felt the concepts

> **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

20

21

www.nealrgross.com

1 would be most relevant for.

2	And we talked about pushing these
3	concepts out into the future. So as we get into
4	our small groups think about the measures and
5	concepts in the terms of whether they're good
6	for accountability today or maybe we need
7	benchmarking measures and improvement measures
8	to get to accountability measures.
9	So, just real quickly, in the
10	sub-domain of enhancements to improve access.
11	There was a measurement suggestion around
12	assessment of expanded hours and hiring and
13	utilization of non-physicians for care
14	delivery. Practice sites, again, the
15	accountable entity with NCQA data being
16	available.
17	In assessing new models of care it
18	was suggested we look at certification levels
19	and outcome benchmarks with individual
20	clinicians and practices and systems as
21	accountability entities. And the data source

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

certifying group data. 1

2	For the community resources we were
3	asked to look at the presence of linkages
4	between community resources and healthcare
5	settings. And again, the accountable entities
б	are practices and ACOs. And it would be a
7	survey.
8	Staffing policies and models.
9	Under that category we had a suggestion of
10	assessing CNAs and RNs with direct care
11	responsibilities with accountability at the
12	level of the practices and ACOs.
13	Are there any comments about any of
14	these concepts or the idea of suitability?
15	Gail?
16	MS. MACINNES: On the staffing
17	policies I would add there, or maybe just modify
18	it to reflect home care. So home health aides
19	and personal care attendants.
20	MS. FRANKLIN: Okay. Any other
21	comments?
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross

214

1	Okay, then moving onto the training
2	and development bucket. We got some
3	interesting concepts in the sub-domain of care
4	and new delivery systems.
5	And the concept here was game
б	training and experience, or readiness to
7	practice in new models of care. This concept
8	was considered suitable for benchmarking,
9	improvement, or accountability.
10	In the area of common core
11	competency sets the concept was the percentage
12	of Council on Education for Public Health
13	accredited schools of public health, academic
14	programs, nursing schools integrating core
15	competencies for public health professionals
16	into their curricula.
17	And this was identified as suitable
18	for benchmarking or improvement. Then there
19	was also the idea of a competency assessment
20	instrument survey. And the provider's mean
21	score on the community resources scale. And

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

the data source, or the accountable entity 1 2 would be a delivery system or community organizations. 3 continuing education 4 For the 5 sub-domain a suggestion was state requirements mandating continuing education. Of course, б accountable entities would be individuals with 7 state data as the data source. And this would 8 be benchmarking. 9 Faculty development and training 10 was a big -- a highly rated sub-domain. 11 And the percentage of faculty accredited to teach new 12 13 models of care was a potential concept with the 14 individual faculty and schools and programs being accountable entities. Data sources of 15 course from accrediting organizations. 16 Any 17 comments? Gail, go ahead. So, this isn't 18 MS. MACINNES: related to direct care workforce but on the 19 faculty development and training. 20 21 I think another good measure would **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com
		217
1	be the newcont of foculty that have conjectuic	
1	be the percent of faculty that have geriatric	
2	training because there's such a lack of that.	
3	There are others who are more knowledgeable in	
4	that area.	
5	But I think with the extent to which	
6	healthcare providers are going to have to be	
7	caring for older adults it's an important thing	
8	to look at.	
9	MS. FRANKLIN: Great. Any other	
10	comments about this? Julie.	
11	MS. SOCHALSKI: So, on the	
12	continuing education you have state	
13	requirements mandating continuing education	
14	which lots of states already do.	
15	So, is part of what we're doing here	
16	or whomever offered it, or how you accreted that	
17	here, would that be particular areas? Would	
18	that be particular areas? So, not just so,	
19	to maintain my license I have to do 30 hours of	
20	continuing ed every 2 years.	
21	And what you're seeing increasingly	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

1	across states is some of those hours are
2	predetermined. So you have to do like a course
3	in pain management. You know, whatever comes
4	up. So, it's not just state requirements.
5	Would we think about, you know, for
6	lack of teaminess or something. You know, so
7	are there some things that we think are
8	important on the workforce side and we would
9	want to see that.
10	Of course, the regulatory
11	environment notwithstanding. Of course
12	they'll love the idea.
13	So, not just a requirement but
14	certain kinds of requirements. And would they
15	be specific to either some core competencies,
16	or some select set of core competencies that we
17	would like to see.
18	MS. FRANKLIN: That's exactly
19	right. And this is something we'd want you to
20	tease out in your workgroup discussion, what
21	would those areas be that you'd want to have
	NEAL R. GROSS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1 focus in.

2 So, in the capacity and productivity piece we wanted to -- the group 3 wanted to in the sub-domain of workforce 4 effectiveness and efficiency assess network 5 adequacy with the accountable entity being б Data source likely the plans. 7 plans. And suitable for benchmarking, improvement and 8 accountability, that concept. 9 The percentage of total productive 10 nursing hours by LPN, LVNs, both employer and 11 contract workers with direct patient care 12 13 responsibilities by hospital unit. And I 14 think that's a specific measure that's already 15 in existence. And the accountability of course is to delivery teams. And you get the 16 17 data from the ANA management data. And we have it suitable for benchmarking. 18 19 With regard to qeoqraphical distribution, workforce distribution and 20 21 measures of community need were highlighted.

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

And we weren't sure where we came down on the 1 2 accountable entity but data sources, the HPSA and MUA and comparable data sources like that. 3 There's a variety of public data sources that 4 5 are listed for that. And that would be suitable for benchmarking. б Under the capacity sub-domain, the 7 number of medical residents who completed 8 primary care residencies. And this is a 9 benchmarking measure with individuals being 10 the accountability's entities, or the measured 11 individuals. And the data sources would be 12 13 regional survey. 14 there about the Are comments capacity and productivity piece? 15 Yes. BERLINER: Ιf Ι could 16 MR. а 17 question about the workforce effectiveness and efficiency. 18 19 MS. FRANKLIN: Yes. 20 MR. BERLINER: I'm not sure Ι 21 understand the number of total productive **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

nursing hours worked by LPNs or LVNs. I mean, 1 2 what is that -- I mean, is that in relationship to total nursing? What's it supposed to 3 4 measure I guess is the question. 5 MS. FRANKLIN: It's а good question. б Does anyone know? Do 7 DR. GERDES: they want to contribute that measure? 8 Provide more details on the specific measure. 9 So Jean, did you have a comment? 10 MS. FRANKLIN: So, with regard to 11 this one what I'm hearing is that there may be 12 13 a different permutation of this measure. Ιt 14 doesn't make it's sense currently as 15 constructed. Okay. So, on capacity, number 16 MS. MOORE: 17 of medical residents who completed primary care 18 residency. Unfortunately an increasing number of residents who complete primary care 19 residency don't go into primary care and they 20 21 go do other things. So it's not a matter of

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

completing it, it's a matter of completing it 1 2 and then actually entering primary care practice. 3 And I would also make the case that 4 5 if we don't start tracking NPs and PAs with regard to their participation in primary care б we're going to be in big trouble. So I think 7 that's an important piece of it as well. 8 And again, it's not just what your specialty is, but 9 what you're actually doing. 10 DR. ZINKEL: I would agree with 11 I think we should be measuring all 12 that. 13 groups and where they're going. 14 And you might want to look at percentage of going into primary care versus 15 all other specialties. Because I think we're 16 17 seeing the percentage drop and that would be more helpful information. 18 DR. GERDES: I think we need to look 19 at -- somebody had mentioned earlier over here 20 21 retention in primary care. Because you see a NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	lot of primary care providers in their sixties,
2	certainly fifties and before long I think it's
3	going to be the forties who are going into
4	administration, fellowship training, or
5	leaving the profession, retiring altogether.
6	So that's another multiplier on your workforce
7	numbers.
8	MS. MACINNES: In terms of the
9	feedback that you're looking for is this just
10	a review of things that people suggested? Or
11	is it
12	MS. FRANKLIN: It's a review of
13	what people suggested. And we just took some
14	representative examples out.
15	And it's also to give food for
16	thought when you go in your groups and start
17	thinking about concepts.
18	MS. MACINNES: Okay.
19	DR. GERDES: I think it's helpful
20	too to receive kind of add-ons and other
21	considerations. We have a good group with
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.com

1	individuals from a wide variety of different
2	backgrounds. Remember, when we go into the
3	workgroups there's going to be five or six of
4	you working on two or three domains.
5	So I think it is useful to hear
6	comments from individuals that may not be in
7	your workgroup as you go into that. So that's
8	kind of the purpose as well.
9	MS. MACINNES: In that case I have
10	a comment. On the capacity section I think
11	there was some evidence collected from
12	directors of the Money Follows the Person
13	Programs, that that was a barrier to them being
14	able to implement and get people out of
15	institutions, the availability of direct care
16	workers in one of the surveys done by Kaiser.
17	And so I think that that would be a
18	good measure to measure the extent to which
19	people you know, a lack of workers is so
20	it's an access issue. I didn't make a complete
21	sentence there but did you understand what I was

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	trying to say?
2	MS. LEFEBVRE: I guess I have one
3	too. Under the same thought of we're going to
4	break up and go into groups.
5	So, when looking at data sources, I
6	don't know how key that is to doing this, but
7	I think some of the data sources on here are
8	reported because it's publicly reported and
9	others are asked to report because you're
10	trying to gain a recognition status. And I
11	think that's a different type of data in my
12	mind.
13	And so I just, I think that
14	it's again, I don't want to say that it's not
15	a reliable source, I think it's a very reliable
16	source. But if we're looking to know how many
17	practices are open extra hours, you know, what
18	the practice is open versus what they completed
19	on an application to get recognition so they
20	could get a payment enhancement.
21	I just think it's important to know
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	that when there's a payment enhancement
2	involved the data might be not the same as the
3	UDS that's collected for FQHCs.
4	MS. FRANKLIN: No, Ann, that is an
5	excellent point. And if when you get in your
б	small groups if you could identify those issues
7	around the various data sources. We would like
8	you to identify data sources, but also any
9	issues related to the data sources.
10	And then also if there's data
11	sources I think we talked about earlier that
12	need to be kind of developed. Because we are
13	looking at this kind of in a futuristic kind of
14	vein. Cille?
15	MS. KENNEDY: I realize it's not my
16	place to make one of these comments, but I was
17	just looking through these and most of them are
18	focused on clinicians, clinical professions.
19	So that the workforce here does not include some
20	of the volunteers and the family caregivers if
21	you will.
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Some of these are receipts of things
2	by patients and they show like cultural
3	diversity or in the care coordination. And I
4	don't want to say anything that gets tangled up
5	now with the care coordination committee.
6	But I think if you're looking toward
7	the future if there's any way that you can think
8	of something that might be for the because
9	nothing here just grabbed me as the long- term
10	support service personnel, or the volunteers,
11	or the family caregivers who are part of the
12	teaminess.
13	MS. SOCHALSKI: The larger
14	paraprofessional workforce and which is paid
15	and non-professional. But that larger group
16	that supports.
17	And not just in long-term services
18	and support. We were talking about behavioral
19	and mental health. You know, there's a huge
20	group of people that are in which there is
21	actually some evidence of effectiveness.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	But sometimes even though we may
2	think of it when we say the word "health
3	professional" often is not really what's in
4	that net.
5	MS. KENNEDY: But you may not be
6	ready to have anything develop now because it
7	may be too new an idea, but it's just worth at
8	least a sentence or two.
9	MS. LEFEBVRE: I think we're
10	largely moving that way. So like, if you look
11	at the community health workers, a lot of states
12	have already certified that profession. So
13	there's already certification criteria out for
14	community health workers. There's a lot of
15	federal grant money being issued to develop
16	community health worker programs and things
17	like that. And yet we really don't have
18	anything to measure that profession at all. So
19	I think that's probably worth noting.
20	MS. MOORE: To build on your
21	example, Ann. Community health workers. We
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	were actually involved in some research, and
2	you're right, there are some states that are
3	really trying to figure out how to move this
4	forward.
5	But there's also been some pushback
6	from community health workers themselves about
7	efforts to standardize and concerns that you
8	change kind of the grassroots nature of what
9	they do. So there's actually some strife
10	within the group about the issue of
11	standardization.
12	MS. LEFEBVRE: I would agree to
13	that and I think in some of the forums that I've
14	presented in including the National Governors
15	Association earlier this year I think I might
16	be one of the dissenting voices, honestly.
17	It's difficult to certify when we
18	don't know yet what is the best community health
19	worker. So I just without research it's
20	tough for me to support a certification of a
21	profession that we don't know the best way to

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

do it yet. 1 2 MS. MOORE: And I think in many ways they're still trying to sort out what are the 3 most effective roles. And again, then of 4 5 course there's that overlay of are there state requirements that need to be paying б we attention to. 7 And payment models. 8 MS. LEFEBVRE: MS. MOORE: So it makes it a whole 9 lot more -- yes, and how do we pay for it. 10 MS. FRANKLIN: 11 Great. Any additional questions around capacity 12 and 13 productivity? This is all great information 14 to take into our workgroups. Yes, Amy. I am curious to know are 15 DR. KHAN: 16 there data available on the proportion of these 17 practitioners, whether they be physicians or nurses practicing. And I'm thinking most 18 specifically in the ambulatory care setting in 19 20 groups versus in sort of onesies, twosies. 21 In other words do we have data to **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	suggest how our workforce is currently
2	distributed relative to that ability to provide
3	near-term or team care?
4	MS. LEFEBVRE: So data sets that
5	I'm aware of, often group practices in so
б	it's usually the federal government often uses
7	less than 10 providers versus more than 10
8	providers to distinguish between a small
9	practice and a large practice. So, 11
10	providers makes you a large practice. If
11	you're in a 2-provider practice you think a
12	10-provider practice is pretty large.
13	So you know, but that's usually
14	how so most of the federal contracts and
15	grants that come out have a distinction of more
16	than or less than, but I don't think that
17	there's necessarily any data that I can think
18	of that assigns number of physicians exactly
19	per unit.
20	DR. KHAN: Thank you. I think
21	beyond the number of doctors I was curious in
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

terms of do you have a team of care providers 1 2 that aren't necessarily just rolling to that physician count. So, a physician 3 that 4 practices with, say, a nurse practitioner and 5 dietitian and а behavioral health а practitioner in a unit. б The federal sets 7 MS. LEFEBVRE: that I work on count providers, not physicians. 8 FRANKLIN: Any additional 9 MS. questions? 10 Okay. So that moves us onto our clinical, 11 12 community and cross-disciplinary 13 relationships. The sub-domain of 14 practitioner and staff knowledge of community 15 resources. suggestions 16 The around were 17 data-sharing between public health and healthcare with the community and practice 18 sites being accountable entities suitable for 19 all three purposes, benchmarking, improvement 20 21 and accountability. **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	And then use of team-based care and
2	that sub-domain. The multidisciplinary care
3	plan measure concept. And then utilization of
4	team members concept was raised around HIV, the
5	percentage of pediatric patients whose
6	multidisciplinary plan incorporates case
7	management and nursing services with the
8	accountable entity being the practice. And
9	this would be suitable for improvement
10	purposes.
11	The number for coordinating
12	financial, educational and social services.
13	The number or percent of patients referred to
14	community health educators. That suggestion
15	was to be the person I'm sorry, the entity
16	to be measured was the practice. And this was
17	for improvement purposes.
18	There was also a suggestion about
19	community solution teams who use hot- spotting
20	and other community analyses to identify the
21	populations and geographies that need multiple
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
Į	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	responses in order to improve care.
2	And that's an improvement measure
3	as well with the community and practice being
4	measured with multiple potential data sources.
5	Finally, for a proactive and ready
6	clinician the concept was around functions and
7	actions taken by organizations and clinicians
8	to respond to patient and community needs with
9	the practice being held accountable.
10	Questions? Yes, Chris.
11	MS. KOVNER: It wasn't clear to me
12	whether the number or percent of patients
13	referred to community health educators was good
14	or bad. And so, if I were in a practice I might
15	be unhappy that we were having to refer so many
16	people because that meant that we hadn't been
17	meeting the needs of the people that we should
18	have been.
19	I don't know how we handle those
20	going down the road. I just think it's hard to
21	have a measure that most people can't agree on
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	whether it's positive or negative. Good or bad
2	was the wrong word. Positive or negative.
3	Health-promoting or not.
4	MS. FRANKLIN: Yes, and that would
5	be very dependent on the construction of the
6	measure and what evidence we have for what's the
7	right percentages, right numbers.
8	MS. LEFEBVRE: But I think, Chris,
9	if I understand what you're saying, you're
10	saying that if this came out that we made a lot
11	of referrals it would make us look deficient in
12	the care that we're providing.
13	MS. KOVNER: Maybe. I mean, maybe
14	not. Maybe we would want to make a lot of them
15	because that would make sure that things got
16	transferred.
17	I'm just saying that it's not clear
18	with that particular measure if I were running
19	a group practice whether I'd want to be high on
20	that or low on that. And so I'd be unhappy if
21	CMS was doing some reimbursement.
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross.cd

www.nealrgross.com

1	I mean, plus it's so easy to game
2	that I'd probably like it if CMS was doing
3	because then I could just make more money.
4	MS. LEFEBVRE: It probably puts it
5	in very much similar to other referral
6	measures. I think there's appropriate
7	referrals and inappropriate referrals. I
8	think it's the difficulty in measuring
9	referrals.
10	MS. FRANKLIN: Any other questions
11	about this particular theme? Okay.
12	So, our last theme that rose to the
13	top in the intermediate outcomes category was
14	workforce diversity and retention. And in the
15	sub-domain of minority representation in the
16	workforce.
17	The concept is race and ethnicity
18	balances. And it's general. Accountable
19	entities would be providers and the data source
20	would be training or matriculation data or
21	collected data.
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	It would be suitable for
2	benchmarking, improvement and accountability.
3	Again, we'd have to get into exact construction
4	of this type of measure.
5	Under cultural competency the
6	concept was percentage of individuals who
7	report their care provider explained things so
8	they could understand them. And this is the
9	cultural competence implementation measure
10	which is an organizational survey to assist
11	healthcare organizations in identifying the
12	degree to which they're providing culturally
13	sensitive care.
14	And then there's also their
15	adherence to 12 of the 45 NQF-endorsed cultural
16	competency practices prioritized in the
17	survey.
18	And this is useful for
19	benchmarking, improvement and accountability.
20	It's a patient survey data source measure. And
21	recruitment and training organizations and
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

providers would be held accountable. 1 In the area of workforce retention 2 assessment of workforce turnover was offered as 3 4 concept for improvement purposes. а 5 Accountable entities would be CNAs, HHAs and PCAs. б The data source would be the 7 National Balancing Indicator Project and home 8 health agencies and public authorities. 9 Ouestions? 10 MS. MACINNES: So, I think I made 11 12 this suggestion. And I think I must have 13 misunderstood. The accountable entity I think 14 would be states maybe. 15 MS. FRANKLIN: So states to be 16 measured. State Medicaid 17 MS. MACINNES: 18 programs. 19 MS. FRANKLIN: Okay. MS. MACINNES: that make 20 Does Well, the accountable entity is the 21 sense? **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.com

239 entity responsible for collecting the data. 1 Right? 2 3 MS. FRANKLIN: That's being That's the entity that's being 4 measured. 5 measured. MS. MACINNES: Oh, the entity б being 7 that's measured. Yes, okay, so that's -- then I guess that's correct. 8 MS. FRANKLIN: Then that's 9 10 correct, okay. Howard? BERLINER: On the minority 11 MR. 12 representation in the workforce. So that 13 would be in the overall workforce, not on any 14 geographic basis. Is that correct? 15 MS. FRANKLIN: That's correct. 16 MR. BERLINER: I'm not sure that's the best measure. 17 18 MS. FRANKLIN: So, if there's others that we can develop that get more at the 19 issues that's what our exercise will be about 20 21 this afternoon. Yes? **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.com

1	MS. KOVNER: I have a comment about
2	retention. Workforce retention suggests that
3	it's people being retained in the workforce and
4	not leaving to go open a catering company. So
5	I'm not sure whether that's what the person
6	meant. So I think that would need to be
7	clarified.
8	And if it's organizational turnover
9	I think it needs to be clearer. Because
10	there's some organizational turnover that's
11	very good. And so I would want to know whether
12	it was voluntary or involuntary turnover.
13	MS. MACINNES: So, having
14	suggested that I think it does depend on the
15	setting. In nursing homes I think you can
16	measure the levels of turnover are so high
17	that I think even accounting for good turnover,
18	you know, people who they are so high that
19	it should be brought down.
20	I think we have evidence that that's
21	related to quality of care, having some
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1 stability in your workforce.

2	In terms of home care what I was
3	trying to get at there was more, you know, it's
4	so important to individuals receiving care when
5	they have a good relationship with the worker
б	and that worker understands how they want to
7	receive care for that relationship to continue.
8	And so the extent to which that
9	person doesn't have kind of a rotating cycle of
10	people coming through, and always having to
11	like get to know a new person.
12	MS. KOVNER: Then I would call that
12 13	MS. KOVNER: Then I would call that organizational turnover, or unit turnover, or
13	organizational turnover, or unit turnover, or
13 14	organizational turnover, or unit turnover, or something like that. Because when you say
13 14 15	organizational turnover, or unit turnover, or something like that. Because when you say workforce turnover I think there is and Jean,
13 14 15 16	organizational turnover, or unit turnover, or something like that. Because when you say workforce turnover I think there is and Jean, tell me what you think.
13 14 15 16 17	organizational turnover, or unit turnover, or something like that. Because when you say workforce turnover I think there is and Jean, tell me what you think. There's a sense that it's people
13 14 15 16 17 18	organizational turnover, or unit turnover, or something like that. Because when you say workforce turnover I think there is and Jean, tell me what you think. There's a sense that it's people leaving the workforce which is a totally

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	the new place is getting an experienced worker.
2	And a lot of people would argue there's nothing
3	wrong with that up to a certain level.
4	MS. MOORE: I'd have to agree with
5	Chris. I think there's a lot of different
6	pieces to this and you need to look at that.
7	At times when there's a really
8	strong economy and you talk to home health
9	agencies or nursing homes about their biggest
10	issue they say things like I can't compete with
11	Walmart because opportunities for entry-level
12	workers are fabulous and in fact are a whole lot
13	less stressful.
14	So I think that's the kind of
15	turnover that we need to pay attention to. Are
16	we giving people doable jobs with reasonable
17	income, or are we in fact driving people out of
18	the health workforce and into other places?
19	But I think the organizational
20	turnover, I agree with Chris. I think there
21	are some places that are poorly run. And one
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	of the outcomes of that is more turnover. And
2	one would hope that it becomes a wake-up call
3	to try to make some improvements.
4	MS. MACINNES: I just wanted to
5	thank you for your comments and hope that maybe
6	in our small groups we can have more discussion
7	to really try to because I think that concept
8	is an extremely important one for long-term
9	services and supports. And if we could figure
10	out together what is best measured that would
11	be really helpful.
12	MR. BERLINER: But I mean, there's
13	no reason why there couldn't be two measures.
14	Those are two very separate things.
15	MS. FRANKLIN: Definitely. And
16	when we get into our measure groups we'll want
17	to be able to tease out, like, you're trying to
18	get at stability of the workforce that's caring
19	for patients, exactly what those concepts or
20	set of concepts would be. So, we expect three
21	to five to come out of each workgroup of
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	concepts.
2	Questions?
3	MS. LEFEBVRE: Just quickly. And
4	I think it's building off what Howard was saying
5	earlier in that in the race and ethnicity
6	balances the accountable entity is the
7	provider. But we really want the healthcare
8	workforce.
9	I mean, it's more than just about
10	what is the race and ethnicity of your provider.
11	It's about your care team. Especially I'm
12	thinking like home health workers and those
13	types of things. But those are really
14	important pieces.
15	DR. KHAN: So I do know that
16	information is collected on NCQA surveys and
17	that sort of thing. So those data are
18	available.
19	And not only around ethnicity,
20	cultural diversity but also language
21	proficiency as well.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

		245
1	MS. FRANKLIN: Additional	
2	conversation about this? Yes.	
3	DR. GERDES: Just one comment,	
4	backing up one slide to clinical, community and	
5	cross-disciplinary relationships. I just	
6	wanted to say again something that Ed Salsberg	
7	had said earlier this morning.	
8	So, I live in the ACO world, so the	
9	data metrics around financial, educational and	
10	social in particular and some of the team-based	
11	care, that data is out there but it is owned by	
12	entities that don't want to freely give it up	
13	and don't even probably want to sell it today.	
14	So as we're thinking about making	
15	these measurements and metrics a lot of them	
16	aren't made yet. So, the things we're talking	
17	about here, referral patterns and	
18	cross- disciplinary relationships, when	
19	they're presented by the big consulting	
20	agencies that pull us together and we get	
21	together in a think tank group and we kind of	

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

share best practices for this new evolving 1 2 world, they're all case study. So there's no really aggregate 3 4 result measures that I've seen reported out, 5 even on the leading edge of who's doing this work here. Except maybe some in North б They're doing some. 7 Carolina. 8 So, the measures even as they do exist aren't quite to where we might want them 9 to be and they're not for sale. So we'd be 10 talking about reforming them which is a cost. 11 So I just want to make sure we consider that as 12 13 we're doing our work in our small groups this 14 afternoon. Excellent point. 15 MS. FRANKLIN: So, any additional conversation before we go 16 into kind of our overview of our work this 17 18 afternoon? Okay. Yes, Girma. 19 MR. ALEMU: It was а great discussion. Very interesting points. 20 21 When we go now to different rooms I **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

	24	7
1	think it's always good to remember the	
2	take-home part. Because that's really within	
3	that scope.	
4	So, all this I mean workforce	
5	issues takes everything. I mean, it's	
6	difficult to separate into some cases.	
7	But it's always good to think about,	
8	you know, those two issues and we formulate and	
9	we talk about concept areas.	
10	MS. FRANKLIN: Great point.	
11	MS. LUDWIG: Okay, so now our	
12	activity for the afternoon. We are going to	
13	break out into three groups to brainstorm more	
14	potential measure concepts for each of the	
15	measurement sub-domains.	
16	We've already assigned you but	
17	please choose a lead amongst yourselves and try	
18	to brainstorm one concept for each of the	
19	sub-domains. More are welcome so please do	
20	your best there.	
21	And we'll have worksheets. We have	
	NEAL R. GROSS	
	COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.com	n

1	some examples from our environm
2	then of course the thematic c
3	you'll have staff there to he
4	activity.
5	So, on the workshee
6	that, you know, we're asking
7	including the description,
8	denominator and data source if
9	And a good starting
10	the thematic clusters to brains
11	modify or select those. Jean,
12	MS. MOORE: So, t
13	And maybe I'm putting the cart be
14	But, should we be identifying the
15	to be collecting the data?
16	And the other thing
17	guess coming from the health work
18	world, should we be identia
19	sources. Because a lot of thi
20	talking about requires resource
21	Is that on the table,
	NEAL R. GROSS

r environmental scan and thematic clusters. And here to help record the

e worksheets you'll see re asking for concepts escription, numerator, source if you can.

d starting place again is s to brainstorm and maybe Jean, go ahead. se.

So, two questions. :: the cart before the horse. tifying the who, who ought data?

ther thing, and again, I health workforce research identifying funding be lot of this stuff we're es resources to do.

the table, or are we doing

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	this sort of in a pure form without thinking
2	about those realities? Because they will
3	clearly impinge on how far this goes.
4	MS. LUDWIG: Yes. And part of the
5	activity tomorrow is to think and I'll
6	actually talk about this a little bit more right
7	now, but the impact on the feasibility. So I
8	think the feasibility certainly touches on
9	potential funding streams and who is going to
10	be able to do it and the burden related to that.
11	So, I think those are
12	considerations. We don't have specific
13	columns for that but if folks find that valuable
14	we can certainly I can ask you to write that
15	in.
16	Girma, do you think that would be
17	helpful from a receiver of our recommendations?
18	Okay.
19	So, here are the groups. And we
20	have a few folks on the phone. So, staff will
21	take care of calling you for those listening in.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	And my group is
2	actually McPherson Room is down one floor so
3	I'll ask to meet over by the elevator bank.
4	Laura, do you want to meet somewhere over here?
5	And then you take the ninth floor. And Angela
6	of course will be in this room.
7	And so, it's always good to know
8	what you have to report out on before you start
9	working I think. So, we're asking for the
10	potential measure concepts, the type of the
11	measure, your thoughts about the impact and the
12	feasibility of measuring, and the concepts, the
13	data sources. But any other important themes
14	that you came up in your conversation that might
15	not be related to a concept specifically but
16	more along the lines of what we've been talking
17	about today would be more than appreciated. So
18	then we will come back.
19	I think we have plenty of time. And
20	we've gained the benefit of being one of the
21	last gap projects to go, so we've known that an

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	hour and 15 minutes might not be sufficient so
2	we'll revisit and modify as needed. So, I'll
3	put it back to this group.
4	I do want to take a quick break while
5	folks gather their things and maybe, how much
б	time do you think? Five minutes or so? And
7	then we can so, I'll take the McPherson group
8	over there, Laura, over in that corner, and then
9	Angela, around here.
10	Is there any questions that I can
11	help answer before we yes, bring your I
12	think your PowerPoint if you have that printed
13	out. And I will bring some worksheets, the
14	environmental scan and if you have pens and
15	other. If you want to bring your computers
16	that's more than welcome too.
17	(Whereupon, the foregoing matter
18	went off the record at 2:01 p.m. and went back
19	on the record at 2:26 p.m.)
20	DR. GERDES: So, any thoughts on
21	how we wanted to start on this? Any particular
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701

www.nealrgross.com

252 domains anybody feels 1 that or measures 2 passionate about? DR. MUTHA: Our focus is 3 infrastructure, right? 4 5 DR. GERDES: We have two. We have infrastructure and we have clinical, community 6 and cross-disciplinary relationships. 7 Now, I thought I heard this morning 8 lots of talk around HIT and workforce turnover. 9 MR. PILKINGTON: HIT turnover is 10 probably half of what it was five years ago. 11 12 DR. GERDES: What it was, yes. And I think the discussion on workforce turnover 13 14 was more broad. It wasn't simply for HIT. Is that correct? 15 16 That's correct, it's a DR. MUTHA: 17 broader perspective. 18 MR. BERLINER: Mostly about long-term care. 19 DR. GERDES: I think that's where 20 21 some of the higher turnover rates tend to be in **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com
medical care delivery, yes. 1 2 MR. BERLINER: Right. DR. GERDES: So we start with 3 what's first on the list then to make it easy, 4 5 use of HIT including EHRs, telemedicine and telehealth. б I saw in one of our themes it was the 7 implementation and what we would arguably call 8 meaningful implementation of electronic health 9 record systems. 10 There is a metric that's being used 11 12 in the Medicare Shared Savings Program, Ι believe the pioneer ACOs too, on the percentage 13 14 of primary care physicians who've installed a CCHIT or ONC-certified EHR. Which means that 15 16 EHR has the capability of transmitting clinical 17 quality data to the government, to CMS basically. PQRS, e-prescribing or the CMS 33 18 through GPRO. 19 And that is a metric, the percent of 20 21 your primary care physicians in your ACO **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

structure that have done that. So I don't know 1 2 if that's one we --MR. PILKINGTON: Who have 3 installed what? I didn't hear that. 4 5 DR. GERDES: CCHIT or medical ONC-certified electronic record б And all that means, those are outside 7 system. entities that certify the capability of the 8 system to transmit clinical quality data to CMS 9 in this case. 10 MR. BERLINER: Don't penalties 11 start next year or the year after for primary 12 13 care practices that don't have HIT? 14 DR. GERDES: They do and they're tiered to the number of physicians in your group 15 16 which I believe is identified by the tax ID 17 billing number. So, the penalties first go to groups of 100 or more physicians and then they 18 In 2015 I believe is will go to 100 or less. 19 when they start. 20 21 MR. BERLINER: But in theory then **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

there is a way of measuring this since they're
 going to do it.

DR. GERDES: Yes. And there is 3 kind of a free pass. If you belong to Medicare 4 5 Shared Savings Program you actually get a free pass for a few years because the ACO submits the 6 clinical quality data on your behalf even if you 7 don't have a certified EHR is the way I 8 understand it. 9

10 MR. PILKINGTON: Trying to keep up 11 with my notes. Who is the data source, ONC on 12 this? Or who keeps up with this data?

13 DR. GERDES: The data source on 14 this one, so it is self-reported through the GPRO portal which is CMS. So the data source 15 is really covered beneficiaries and Medicare 16 17 Shared Savings Program ACOs. But the collector and owner of the data if you will is 18 CMS. 19

MS. FRANKLIN: So these are measures that are existing that we just talked

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

20

21

www.nealrgross.com

1	about, health IT. I just would throw out to the
2	group whether there's other measures around use
3	of health IT that might push the field forward
4	a little bit more in terms of future workforce,
5	what we might want to do with deployment in the
6	future for prevention and care coordination.
7	MR. PILKINGTON: Do we want to look
8	at the numbers that are Meaningful Use as one
9	of those?
10	MS. FRANKLIN: That could be one,
11	yes. Number of practices that do we have
12	that already? It's not aimed at Meaningful Use
13	but it's a Meaningful Use measure.
14	DR. GERDES: So, like the American
15	Academy of Family Physicians collects on their
16	primary care physician members, that's going to
17	be practicing family physicians, the percent
18	which attested to Meaningful Use year by year.
19	So I imagine ACP does too for internists. I'm
20	assuming that they collect that.
21	I don't know on the public
	NEAL R. GROSS
	COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1 availability of that data, you know, if 2 that's --MR. PILKINGTON: I do know from our 3 Beacon project that the numbers are very 4 5 inaccurate. Inaccurate. What ONC says are the numbers of physicians who are meeting б Meaningful Use and the actual number in any 7 certainly are vastly different. 8 And they actually estimated it much 9 It's a much higher number. lower. 10 That's what we found. 11 12 Well, from ONC's DR. GERDES: 13 perspective are they just going to look at sales 14 of EHRs? are they looking at Or full implementation, you know, attestation attempts 15 16 and attestation success. I mean, that's kind 17 of four different things. 18 MR. PILKINGTON: They're looking at only attestation success. 19 Success, so the fourth 20 DR. GERDES: 21 one there. Okay. **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	MR. PILKINGTON: I don't know if we
2	want to use as a measure or what we want to use
3	as a measure.
4	MR. BERLINER: But you know, it
5	seems likely that in most communities, I mean
6	those, you know, medical homes, ACOs, hospital
7	systems are going to have much greater chance
8	of success with implementation than solo
9	community providers.
10	And that may be where a lot of the
11	disadvantaged population gets care. So
12	there's got to be a way to find out how this
13	spreads throughout the entire community, not
14	just for the larger or more well resourced
15	providers I think. But I don't know how you
16	would actually do that.
17	The other thing I think that's
18	important is Meaningful Use has it's a great
19	term but I'm not sure it actually means
20	anything. I'm on the board of a hospital which
21	has meaningful use by the federal government

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	standards, but the EHR that's used in the
2	hospital doesn't work in the emergency room.
3	And they collect records by hand and enter it
4	in manually because they can't the
5	manufacturer doesn't support the ER. And the
6	ER doctors want one thing. And I don't believe
7	this is just this one particular hospital, I
8	think this is something that's happening quite
9	a bit.
10	And the other part of it is that the
11	whole promise of EHR is the ability for
12	community physicians to know what your whole
13	medical record is. And you know, I don't see
14	that happening, or I haven't heard that that's
15	actually happening except in very special
16	places yet. And that's really I think where we
17	would actually see some real impact on the
18	healthcare system from that.
19	DR. GERDES: Yes, I would almost
20	say that's kind of a new metric and it would be
21	meaningful use of HIEs essentially is what

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

you're talking about because that's that 1 2 interconnectivity.

And so, you know, in Texas we have several large health systems who are kind of divide and conquer strategy, and they're building their own HIE and they're snapping up primary care practices.

We do have a federally funded health 8 information exchange but very few entities are 9 participating in it so it doesn't get to that 10 community shared record at all. I mean, so now 11 we have several HIEs on top of several EHRs, you 12 13 know, so it's just more systems to get into.

14 But I would almost suggest that that's a new metric that I'm not aware of is 15 defined is the percent of community-based physicians at the community level who are 18 meaningfully using an HIE to share records for 19 patient care.

Because you're right, the government Meaningful Use metrics, there are

> **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

3

4

5

б

7

16

17

20

21

www.nealrgross.com

1	some quality metrics that you pick to report on
2	your outcomes. But the vast majority of them
3	are operational, statistical collection
4	processes is what they are. They're
5	collecting age and gender and ethnicity and
6	stuff that doesn't really have directly to do
7	with direct patient care.
8	So that's why your ER doesn't want
9	to mess with it because it's extra work and it's
10	not impacting their ability to efficiently do
11	what they think is their work.
12	MR. BERLINER: Also because the EHR
13	wasn't designed for whatever reason to work in
14	an ER. And the company has no interest in
15	changing it. They don't see a market in it.
16	MS. FRANKLIN: I just captured
17	something on the whiteboard and it's meaningful
18	use of HIE. That's a concept. And the
19	percentage of community-based providers.
20	MR. PILKINGTON: Are we concerned
21	with the number using it, or are we more
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 261

(202) 234-4433

1	concerned with the number that are using it and
2	exchanging data that is of meaningful purpose?
3	DR. GERDES: For the meaningful
4	purpose, number two.
5	I mean, we have our HIE has
б	capability of transmitting a CCD, continuity of
7	care document, right. And we were trying to
8	teach our ACO physicians how to do that but we
9	have no transmitter-receiver pairs. We have
10	220 doctors in the ACO and even within that
11	structure we have no sender-receiver pairs to
12	even pilot it. So, I think that's very
13	important to define what is meaningful using
14	this.
15	And I would go back to your
16	definition, you know, with clinical data
17	exchange. Which again I don't know though is
18	a currently existing or validated measure.
19	MR. PILKINGTON: One of the basics
20	for me is public health surveillance data most
21	especially. That's one of the things I keep

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

looking for from an HIE that I'm not getting. 1 2 Basic laboratory reports, for example, from private labs that right now are 3 taking weeks and sometimes longer to get to the 4 5 relevant sources. Laboratory reports of public health-significant disease. б DR. MUTHA: Another consideration 7 is that if we're thinking about this as being 8 patient-centered I was just looking up the 9 myself, criteria to remind but there's 10 information in there about patient access to 11 data which might be the one that is the most 12 13 relevant. 14 So it basically says provide patients the ability to view online, download 15 and transmit within four days. 16 And then 17 there's something about -- what else. And I think 18 it's the after-visit summary, essentially. 19 What was that last 20 DR. GERDES: 21 piece? **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

www.nealrgross.com

263

(202) 234-4433

		264
1	DR. MUTHA: The after-visit	
2	summary.	
3	DR. GERDES: And what criteria?	
4	What source?	
5	DR. MUTHA: So these are stage 2	
6	Meaningful Use core and menu measures from CMS.	
7	So it's number 7 on stage 2 and number 8.	
8	DR. GERDES: Is there anything on	
9	there about transmitting a CCD or continuity of	
10	care document? I was thinking stage 2 had	
11	something about that. Okay, maybe I'm making	
12	that up.	
13	DR. MUTHA: I'm looking really	
14	quickly. No, actually no. The only one	
15	that's similar to it is use clinically relevant	
16	information to identify patients who should	
17	receive reminders for preventive care. So is	
18	that maybe what you're thinking of? Yes. I	
19	don't see anything else in here.	
20	Oh yes, there is. There's one on	
21	transitions of patients to other care settings	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

1	or providers. A summary record for each
2	transition of care. Is that what you're
3	thinking of? Okay.
4	DR. GERDES: Would that kind of
5	metric kind of get to what you were talking
6	about?
7	MR. BERLINER: I mean, I think that
8	gets close. I mean I guess I have to think
9	about exactly I think it obviously would be
10	an improvement in care if people's records
11	transferred with them to a different facility
12	or a different level of the healthcare system.
13	DR. GERDES: We did a survey of
14	female healthcare consumers and
15	decision- makers in American homes. It was
16	kind of a focus group survey. And the AFP did
17	five or six years ago called What Women Want out
18	of Healthcare.
19	And that metric is very non-patient
20	centric. That's not what patients want. They
21	don't want to be the conduit or the carrier of
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.com

1	their records between facilities. They really
2	expect we should be able to do that
3	electronically.
4	And they're not nearly as concerned
5	about HIPAA as we are. Or maybe they should be.
6	But I found that very interesting. They really
7	think we should just already be doing that.
8	So I don't know if that necessitates
9	a new type of metric, or if the metric is looking
10	at that the records move with them regardless
11	of who physically carries.
12	That one's existing. That's one of
13	the CMS 33. That's the percent of your PCPs
14	that have a CCHIT or ONC-certified EHR.
15	MS. FRANKLIN: My question is is
16	that a gap or does the measure already exist.
17	DR. GERDES: I think we threw that
18	out there as what is existing today that might
19	get at that question. But it doesn't get at
20	that question, it may need some improvement.
21	MS. FRANKLIN: So, the examples of
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	moving clinical data patients through public
2	health surveillance data and lab reports, for
3	example, is that a new piece though to the
4	Meaningful Use measure I think? Public health
5	surveillance data in particular. So it's a
6	slight tweak system measure.
7	DR. GERDES: So, several of these
8	measures are part of the NCQA patient- centered
9	medical home application. But again, we get
10	into that data issue of you're reporting to
11	apply for points to get a recognition which is
12	often key to payments. So we have to
13	understand what that is.
14	But percent of records sent with
15	transitions of care facility to facility is a
16	metric in that application I can tell you.
17	Reporting of surveillance data to
18	public health entities is in that application
19	as well. So, I would think NCQA should be able
20	to produce the percentage of its applicants who
21	reported on those elements. I mean, I would

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		268
1	think they would be out there. Again, whether	
2	they will report or share or sell that, I don't	
3	know.	
4	MS. FRANKLIN: So that could be	
5	another metric with NCQA as the data source.	
6	MR. PILKINGTON: Is that different	
7	or part of number 2? I thought the NCQA data	
8	was part of number 2. Is that not	
9	DR. GERDES: Yes, I would those	
10	are the existing potential metrics that I'm	
11	aware of that could address number 2.	
12	MR. PILKINGTON: Okay. And we	
13	know number 3, Medicare has that data for	
14	patients to use electronically with the big	
15	blue button so to speak. But we don't have that	
16	from the private side in most cases. Not	
17	universally at least.	
18	MS. FRANKLIN: So, outside of the	
19	existing, any new concepts for health IT?	
20	MS. MARK: What about electronic	
21	submission and approval of prior authorization	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

1	and step therapies? Prior authorization step
2	therapy, of putting the whole catch-all of
3	prior authorization.
4	Basically where you would need to
5	get your health plan's permission before you
6	had a medication paid for, or had a service paid
7	for. Right now it's a very time-consuming,
8	inefficient process that leads to large
9	barriers in access to care.
10	It would sort of indirectly affect
11	the, you know, reduce workforce needs like the
12	number of admin people you'd have to have on the
13	phone with the insurance company hour after
14	hour.
15	And there is some movement in this
16	direction but it would be nice as a consumer to
17	know if I was signing up for a plan, you know,
18	are you using the CVS/Caremark electronic prior
19	authorization system, or am I going to have to
20	wait five days to know whether my step 2
21	medication is going to be approved.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		270
1	MS. FRANKLIN: So the accountable	
2	entity would be the plan?	
3	MS. MARK: Yes. It would be	
4	measured at the plan level.	
5	MS. FRANKLIN: And the data source	
6	would come from that's interesting that	
7	doesn't exist already. You'd think consumers	
8	would a lot of times think that this is	
9	happening already. Very interesting.	
10	DR. GERDES: Consumers don't even	
11	know what prior authorization is.	
12	MS. MARK: No, they showed up and	
13	they thought their doctor gave them medicine	
14	and that the pharmacy says oh no, I'm sorry,	
15	that was not approved. You need to go back and	
16	call your doctor. And then 30 percent of the	
17	time they never get the medicine because who has	
18	time for that.	
19	MS. FRANKLIN: Other thoughts?	
20	DR. GERDES: I think that's a good	
21	one because at a primary care practice that	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross	s.com

1	process is a large time drain on workforce and
2	mitigates ability of my MAs and staff to do
3	other frankly more meaningful valued work for
4	the patient. So I think that's an important
5	one.
6	MS. FRANKLIN: Have we exhausted
7	the health IT bucket?
8	MR. PILKINGTON: I was just sitting
9	here wondering do we want to even touch the
10	subject of integrated HIEs? Since as you said
11	everybody is starting to do their own.
12	MS. FRANKLIN: Why not?
13	Integrated HIEs.
14	MR. PILKINGTON: And the reason I
15	bring that up, part of the problem in trying to
16	in my area work with two major hospital systems
17	on an HIE is that a good bit of the problem is
18	not bringing the data together and working,
19	it's the capability of personnel to do that.
20	There are not competent HIE people who can pull
21	it together.
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	So the hospital systems struggle
2	with bringing those kinds of people onboard and
3	they don't move forward with this and it's
4	easier just to say we'll keep our data and we
5	won't work with your data.
6	MS. FRANKLIN: So, am I hearing a
7	little bit of maybe a structural measure around
8	maybe having certain types of personnel that
9	can do this kind of thing? Or simply having an
10	integrated HIE?
11	MR. PILKINGTON: Both, probably.
12	What we don't have are the highly skilled IT
13	guys who understand networking and network
14	systems enough to integrate the networks. And
15	at the same time we don't have networks that are
16	willing to make that investment. Because
17	there's no reason to. There's nothing to be
18	gained by making an investment.
19	DR. GERDES: Well, I think it's
20	more that we don't know, we don't have any
21	empiric research to show whether there is or is
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	not a benefit to building these today. So,
2	there isn't a downside to not doing it and
3	there's no clear ROI on clinical quality, cost,
4	you know, whatever kind of metric you want to
5	use. So it's hard so nobody does it.
6	MR. PILKINGTON: And you're right.
7	The anecdotal data is plentiful there. I mean,
8	physicians will tell you they'd much rather
9	have that data at hand anytime when they're
10	seeing a patient that's from another system
11	right in front of them.
12	And I know I work in the public
13	health side and our docs are always saying boy,
14	it would have been nice to know they went
15	through this hospital system for six months of
16	care and then showed up to deliver a baby to us
17	and we've never seen them before. They weigh
18	400 pounds. They've got all these other issues
19	going on and there's no data on them. And it's
20	all sitting in another system's information.
21	DR. GERDES: I agree, but none of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		274
1	the physicians are funding that infrastructure	
2	build. That's, I mean, ROI and the argument	
3	for the funding agencies.	
4	MS. FRANKLIN: Any other ideas	
5	around the HIT piece of things? Any around	
6	telemedicine?	
7	MR. BERLINER: I was going to say	
8	what kind of measure could be used for	
9	telehealth or telemedicine?	
10	MS. MARK: I mean, I was struggling	
11	with that because on one hand telehealth is	
12	increasingly important for access obviously	
13	for behavioral health care. But then there's	
14	so many unknowns.	
15	I'm not an expert on it, but I think	
16	they're still trying to work out the kinks about	
17	licensing across states and how do you do it	
18	ethically and when do you have to be there in	
19	person. I don't know if it's prime-time for a	
20	measure yet. That's what I was wrestling with.	
21	On one hand it's important for	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

		275
1	access and on the other hand there's a lot of	
2	complexities that it seems like they're still	
3	working out.	
4	MS. FRANKLIN: So we wanted to	
5	tease out some areas where maybe the measures	
6	aren't ready for prime-time but we feel like	
7	they might be important to start thinking	
8	about, or start trying to spec out.	
9	So maybe telehealth we'll put a	
10	question mark by it specifically for behavioral	
11	health management?	
12	DR. MUTHA: It might also be	
13	something that is geographically a priority but	
14	less so in urban areas. Because this access	
15	issue won't be for the rural, or when there's	
16	just very limited specialists, period.	
17	MS. PRINS: Yes. And I would say	
18	given the time-line to develop measures,	
19	particularly for performance measures, that	
20	thinking about the future and where there's	
21	anecdotal evidence I guess, that maybe it's I	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

mean, I think there are some states that have 1 2 been using telemedicine. And then, you know, if you feel like 3 it's got potential then throw it out there and 4 5 the measure developers can figure out how to -- whether it's a state policy level or б whether it's an accountability measure for 7 health systems, or they can sort of take it to 8 the next level or we can flesh it out a little 9 bit more in the group discussion. 10 MS. MARK: I think we're talking 11 12 telehealth for underserved about areas. 13 Telehealth for underserved areas, or 14 underresourced areas. And by that you mean 15 DR. GERDES: patient access to a physician and specialist 16 17 essentially. 18 MS. MARK: Right. DR. GERDES: Because when we talk 19 about telehealth and telemedicine it's this 20 21 huge umbrella term. And I think that's useful **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

to kind of narrow definitions. 1 2 MR. BERLINER: But there's another dimension to it. I mean, there's 3 been discussion, for example, of giving home care 4 5 workers expanded roles. And one way to do that is through б having someone take a picture of someone with 7 their iPad and have it go to a doctor who will 8 say, yes, bring them into the ER or no, do this. 9 As a way of saving money, making things smoother 10 and better and things like that. 11 So it's not just necessarily -- it 12 13 could be -- it doesn't have to be remote areas. 14 It could also be urban areas as well. So does underserved 15 MS. FRANKLIN: areas and populations capture that? 16 Or it should be something more? 17 Well, that's almost 18 MS. PRINS: more of a patient-centered approach to not 19 having them travel, whether it's 20 minutes or 20 whether it's 4 hours. 21 If there's a way to get

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

that information to their provider or their 1 physician it's an efficiency thing for the 2 patients and for the system I think. 3 4 MS. FRANKLIN: It could be a really 5 rich concept. DR. MUTHA: Yes, another example of б that one I think, Howard, is the people that 7 have started to use iPads to do the home 8 discharge transition where you can allow a 9 connection to the community-based clinician 10 while they're still hospitalized. And that's 11 not limited by geography. 12 13 MS. FRANKLIN: Is that providers 14 using say iPads? Okay. Providers using technology. 15 16 PILKINGTON: It's not only MR. 17 providers. It's patients as well. We've done some great work with patients using iPads to 18 19 bring information to the physician appointment. 20 21 And so instead of the physician **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

spending all the time sitting there reading all 1 2 the things in the hall he or she walks in, looks at the iPad, says this is what's going on, we're 3 good, move on. Using it very much in diabetes 4 5 management. It seems like the MS. PRINS: б current measures that we have around this are 7 very sort of check the box. 8 Even the Meaningful Use measures that are just starting 9 to get into this are still kind of do you have. 10 And I feel like you guys are really starting to 11 push into sort of optimal use that can really 12 13 benefit patients and save them time as well. 14 MS. FRANKLIN: So I kind of have this a little bit under the communication 15 piece. 16 Any other thoughts in this same 17 vein, telehealth, telemedicine, remote care? 18 Let's take a look at our concepts. 19 20 DR. GERDES: Do we want to stay on 21 infrastructure? Or do we want to jump down to **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	clinical, community, cross-disciplinary to
2	make sure we have some time for each? What does
3	the group think?
4	MS. FRANKLIN: Before we
5	leave my two cents. Before we leave
6	infrastructure or anything anyone have
7	thoughts about staffing policies or
8	infrastructure measures around improving
9	access?
10	We have several kinds of maybe
11	check-the-box measures about staffing
12	policies, but is there a way we can dig deeper
13	in that? Or dig deeper into changes to the
14	infrastructures to improve access by patients.
15	MR. BERLINER: How do you deal with
16	measures that might be different state by state
17	as with scope of practice? You can't have a
18	single measure if each state has a different
19	policy.
20	MS. FRANKLIN: That's the
21	influencing factor issue. So, for a measure
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	like that where the policies are different I
2	think we kind of would ignore the fact that we
3	would want to be setting what we think is best
4	regardless of what states have in practice
5	right now.
6	Because we've been, again, looking
7	towards the future. If we say as a group that
8	the priority should be that staffing policies
9	should look a certain way then that kind of
10	leads the field in what needs to be changed to
11	meet that metric.
12	MR. BERLINER: So, I'm just asking
13	this question. So for example, a measure could
14	be do nurse practitioners have the ability to
15	prescribe independently. Even though many
16	states don't allow that.
17	MS. FRANKLIN: Right, right. It
18	still could be there. It's still something
19	we'd recommend.
20	And to the extent, you know, we're
21	not going to get into the weeds but if there's
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	evidence that proves that this is improving
2	patient care we would present that as well.
3	We're not getting to that level here I think.
4	DR. GERDES: One of our charges
5	today is patient-centered and improving
6	access. So, looking at it from that
7	perspective I know in Texas we've been involved
8	with a lot of time, money and angst over scope
9	of practice kind of legal battles.
10	Now, this is happening in many
11	states. And when I step back I think look at
12	all that time and money and workforce we're
13	spending battling over these different state
14	laws and restrictions.
15	And for the most part we're kind of
16	add-ons as we went. We haven't stepped back
17	and done something smart for today really is
18	what we're dealing with. And if we're trying
19	to get at patient access and bringing workforce
20	in a patient-centric fashion to patients we're
21	kind of missing the boat with all of that.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	And I think if we could have some
2	workforce metrics that would go out and attempt
3	to measure that, okay, what is the variability
4	of laws across our states. How much time are
5	we spending in legal battles? What were the
6	outcomes? What's the variance in training
7	programs and hours and licensure and
8	certification requirements? Because that's
9	what the battles tend to be over is just the
10	differences place to place.
11	So, it may be useful to have
12	workforce measures to collect that information
13	to aid in streamlining these battles with the
14	net results of having more individuals working
15	to the top of their license and increasing
16	access. I'm just kind of thinking of it that
17	way.
18	Because I don't know as though any
19	of those I think it's just your legal team
20	goes out and tries to collect that whenever
21	there's a case. I don't know if there's a
	NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		284
1	central warehouse of those metrics.	
2	MS. FRANKLIN: How would we get the	
3	data? It's just survey or is it from the	
4	states?	
5	DR. GERDES: I mean, you're going	
6	to have if you look at and I'm really	
7	talking about scheduled practice for nurse	
8	practitioners and physicians because that's	
9	what I've been involved with.	
10	But there are scope battles in many	
11	other domains too. You know, optometry,	
12	optometrists, chiropractic. I mean, you name	
13	it, there's a bunch of different things like	
14	this going on.	
15	So you probably ask their	
16	representative membership bodies I would think	
17	which there's going to be a little data bias	
18	there of course.	
19	MS. PRINS: Yes, I almost wonder,	
20	Melissa, this sort of reminds me of what Drew	
21	was saying about when there isn't an in-network	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701	s.com

П

1	provider available that they go ahead and
2	approve an out-of-network because out of just
3	fairness and equity. And I wonder if that
4	isn't some type of metric.
5	Because you're right, if you I
6	know as physical therapists we have battles
7	with chiropractors all the time. There's
8	always going to be this scope of practice and
9	I don't know that that's a battle that we want
10	to necessarily get into through this group.
11	But how does the data help us to understand
12	access issues that can then inform the scope of
13	practice discussions in a meaningful way.
14	So, are especially with now all
15	of these new enrollees under the Affordable
16	Care Act is there a way to and people throw
17	around there aren't going to be enough primary
18	care physicians to see them. And so what does
19	that mean. And how do you start to get a grasp
20	on that. It really is more of an access
21	question. But I think it speaks to the needs

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		286
1	side of the equation.	
2	MS. FRANKLIN: So your concept, do	
3	you have a concept?	
4	MS. PRINS: No.	
5	(Laughter)	
6	MS. PRINS: I was just sort of	
7	thinking about the flip side of it being more	
8	of a patient-centered measure as opposed to	
9	asking maybe the professional societies who	
10	are will be biased. Is there a way of	
11	assessing whether patients are getting access	
12	to primary care and does that then inform the	
13	scope of practice discussions. Maybe it's not	
14	just primary care.	
15	MS. FRANKLIN: Like a survey,	
16	patient survey?	
17	MS. MARK: What about I'll tie	
18	this into something addressing which is this	
19	issue of how do you address the network of your	
20	health plan when you're choosing it.	
21	We've done a little work looking at	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

1 provider network regulations and it's all about 2 distance to providers. It doesn't tell you 3 anything about wait time. 4 So, just getting like how long did 5 you have to wait to see a doctor, to see a 6 specialist, to see a primary care doctor would 7 be I think informative for consumers. 8 MR. BERLINER: But there's a 9 question with that. And this actually comes up 10 in Canada a lot where they have real waiting 11 lists because which is is the issue can I get 12 access to a doctor, or can I get access to you. 13 And if you're the best heart surgeon around and 14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what		
 anything about wait time. So, just getting like how long did you have to wait to see a doctor, to see a specialist, to see a primary care doctor would be I think informative for consumers. MR. BERLINER: But there's a question with that. And this actually comes up in Canada a lot where they have real waiting lists because which is is the issue can I get access to a doctor, or can I get access to you. And if you're the best heart surgeon around and I want to go to you to get my care, but you're busy for six months, you're booked up, doesn't mean that someone else couldn't see me tomorrow. So what does that count as? I mean is there a six-month wait, or is there, you know? It's a very tough issue to actually measure because it has to be clear exactly what 	1	provider network regulations and it's all about
4 So, just getting like how long did 5 you have to wait to see a doctor, to see a 6 specialist, to see a primary care doctor would 7 be I think informative for consumers. 8 MR. BERLINER: But there's a 9 question with that. And this actually comes up 10 in Canada a lot where they have real waiting 11 lists because which is is the issue can I get 12 access to a doctor, or can I get access to you. 13 And if you're the best heart surgeon around and 14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what	2	distance to providers. It doesn't tell you
 you have to wait to see a doctor, to see a specialist, to see a primary care doctor would be I think informative for consumers. MR. BERLINER: But there's a question with that. And this actually comes up in Canada a lot where they have real waiting lists because which is is the issue can I get access to a doctor, or can I get access to you. And if you're the best heart surgeon around and I want to go to you to get my care, but you're busy for six months, you're booked up, doesn't mean that someone else couldn't see me tomorrow. So what does that count as? I mean is there a six-month wait, or is there, you know? It's a very tough issue to actually measure because it has to be clear exactly what 	3	anything about wait time.
 specialist, to see a primary care doctor would be I think informative for consumers. MR. BERLINER: But there's a question with that. And this actually comes up in Canada a lot where they have real waiting lists because which is is the issue can I get access to a doctor, or can I get access to you. And if you're the best heart surgeon around and I want to go to you to get my care, but you're busy for six months, you're booked up, doesn't mean that someone else couldn't see me tomorrow. So what does that count as? I mean is there a six-month wait, or is there, you know? It's a very tough issue to actually measure because it has to be clear exactly what 	4	So, just getting like how long did
7 be I think informative for consumers. 8 MR. BERLINER: But there's a 9 question with that. And this actually comes up 10 in Canada a lot where they have real waiting 11 lists because which is is the issue can I get 12 access to a doctor, or can I get access to you. 13 And if you're the best heart surgeon around and 14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what	5	you have to wait to see a doctor, to see a
8 MR. BERLINER: But there's a 9 question with that. And this actually comes up 10 in Canada a lot where they have real waiting 11 lists because which is is the issue can I get 12 access to a doctor, or can I get access to you. 13 And if you're the best heart surgeon around and 14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what	6	specialist, to see a primary care doctor would
9 question with that. And this actually comes up in Canada a lot where they have real waiting lists because which is is the issue can I get access to a doctor, or can I get access to you. And if you're the best heart surgeon around and I want to go to you to get my care, but you're busy for six months, you're booked up, doesn't mean that someone else couldn't see me tomorrow. So what does that count as? I mean is there a six-month wait, or is there, you know? It's a very tough issue to actually measure because it has to be clear exactly what	7	be I think informative for consumers.
10 in Canada a lot where they have real waiting 11 lists because which is is the issue can I get 12 access to a doctor, or can I get access to you. 13 And if you're the best heart surgeon around and 14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what	8	MR. BERLINER: But there's a
11 lists because which is is the issue can I get 12 access to a doctor, or can I get access to you. 13 And if you're the best heart surgeon around and 14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what 22 NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., NW.	9	question with that. And this actually comes up
12 access to a doctor, or can I get access to you. 13 And if you're the best heart surgeon around and 14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what 22 NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., NW.	10	in Canada a lot where they have real waiting
13 And if you're the best heart surgeon around and 14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what NEAL R. GROSS SUMT REPORTERS AND TRANSCRIBERS	11	lists because which is is the issue can I get
14 I want to go to you to get my care, but you're 15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what NEAL R. GROSS SUMT REPORTERS AND TRANSCRIBERS 1523 RHODE ISLAND AVE., N.W.	12	access to a doctor, or can I get access to you.
15 busy for six months, you're booked up, doesn't 16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what 22 NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	13	And if you're the best heart surgeon around and
16 mean that someone else couldn't see me 17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., NW.	14	I want to go to you to get my care, but you're
17 tomorrow. 18 So what does that count as? I mean 19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	15	busy for six months, you're booked up, doesn't
So what does that count as? I mean is there a six-month wait, or is there, you know? It's a very tough issue to actually measure because it has to be clear exactly what NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	16	mean that someone else couldn't see me
19 is there a six-month wait, or is there, you 20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	17	tomorrow.
20 know? It's a very tough issue to actually 21 measure because it has to be clear exactly what NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	18	So what does that count as? I mean
21 measure because it has to be clear exactly what NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	19	is there a six-month wait, or is there, you
NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	20	know? It's a very tough issue to actually
COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	21	measure because it has to be clear exactly what
COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.		
		COURT REPORTERS AND TRANSCRIBERS

www.nealrgross.com

1	it is you're measuring.
2	And those things about primary care
3	capacity, I mean is it this particular facility
4	or this particular doctor I want to use? Or is
5	there someplace else that would be available if
6	I really and of course then, how would I know
7	about it. Is it convenient. I mean, all those
8	other things come up. But it's just a very
9	tough thing to actually really feel comfortable
10	about.
11	MS. MARK: Yes, I think that's
12	something that the measurers would have to
13	wrestle with.
14	But I would argue that there's
15	probably something to what consumers want,
16	probably a reflection of quality in the case of
17	Canada, that they can't get the special
18	facility that they want. And it might be the
19	same here. So I wouldn't discount it even if
20	it's I couldn't get the doctor I wanted.
21	MR. BERLINER: So you're just
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com
		289
		209
1	saying it's complicated.	
2	MS. MARK: Yes, it's complicated.	
3	So that	
4	MR. BERLINER: People interpret it	
5	differently.	
6	MS. MARK: Right, exactly.	
7	DR. GERDES: And we have we run	
8	a medical home pilot with our employees because	
9	we're self-insured at Methodist. And so we	
10	made up some survey questions for pilot	
11	participants so we could find them out there.	
12	And one of the ones we asked was what	
13	percent of the time over the last year did you	
14	receive an appointment with your primary care	
15	doctor in the time frame that you wanted, and	
16	what percent of the time over the last year did	
17	you receive an appointment with the provider	
18	that you wanted. You know, so those were just	
19	questions we asked to gauge expectation	
20	meeting.	
21	And again, you're relying on the	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

		290
1		
1	patient's memory to go back a year and put a	
2	percent on that. But we kind of use that as a	
3	surrogate for getting at that.	
4	MS. FRANKLIN: So, did I hear	
5	another like subset of the person? Okay. So	
6	time to received appointments.	
7	MR. PILKINGTON: It's interesting	
8	though that if you really wanted, from a patient	
9	perspective if you really wanted the right data	
10	I don't only know when I can see that doctor,	
11	I want to know how good that doctor is.	
12	For example, Mass General has come	
13	up with if you want an appointment with this	
14	doc, these are his numbers. If you want an	
15	appointment with this doc, these are his	
16	numbers, this is how long you wait.	
17	So you can make your calculation.	
18	I can wait six months to see that cardiologist	
19	and this is his success rate, or I can see this	
20	cardiologist in two weeks and this is his	
21	success rate with the procedure I need.	

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

And that's really what I want as a patient. I want to know which one of these doctors are going to do the best job on me. The accessibility is not as important to me as the acceptability.

DR. GERDES: I've seen some case б studies too, and I don't know how they do this 7 with the plans. I think it was in Colorado 8 where they're doing -- using that consumer 9 preference time slot scheduling for 10 on radiology, for imaging. So, a CT facility will 11 price a grid. If they look at where the highest 12 13 demand is for CT of the brain, everybody wants 14 to come Friday afternoon, so that's the highest price. And the lowest price is Monday morning. 15 So then the consumer can pick based on price if 16 17 they want to pay for that time period or not. That would be interesting if we did 18 that with providers based on outcomes rates. 19 I'm sure that would be a much bigger discussion 20 21 to have. But anyway, that's starting to kind

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

1

2

3

4

5

www.nealrgross.com

of happen with consumer preference.

1

10

11

12

13

21

2 MS. FRANKLIN: So, Ι have а potential concept of information provided to 3 4 the patients regarding doctor quality, 5 availability and price. Any other things? Any other concepts around access? Because we 6 should move on probably because we have some 7 really good nuggets to clinical, community and 8 cross-disciplinary relationships. 9

DR. GERDES: Is that okay with everyone to move down to clinical, community and cross-disciplinary? Or did anyone have anything else on infrastructure?

14 MS. FRANKLIN: And you can see on your spreadsheet we had a handful of measure 15 descriptions around community resources, that 16 17 community assessment instrument. The degree which Child 18 to Maternal and Health Bureau-supported programs facilitate provider 19 screenings for health factors. 20

Clinician receipt of treatment plan

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

from service coordinator referral rate for 1 2 intensive counseling from a community program. And effectiveness of communication between 3 practice and community resource. 4 Those are 5 just ideas. On our grid that we're DR. GERDES: 6 filling out, practitioner and staff knowledge 7 of community resources, there is an existing 8 potential the 9 metric aqain in NCOA patient-centered medical home application 10 where practices must list their five top 11 resources, one being mental health or substance 12 13 abuse that are based in the community and not 14 part of their own enterprise that they refer patients to. And then keep a log for a month 15 every time they make that referral. 16 17 So I would think NCQA would be able 18 to report out the percent of their applicants 19 in the primary care world that have a top five list that they utilize and refer their patients 20 21 to.

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		294
1	MS. FRANKLIN: This is under	
2	standards?	
3	DR. GERDES: Yes, under standards.	
4	I believe it's standard 4A and B which is scary	
5	that I know that. I've been knee deep in the	
6	application.	
7	MS. FRANKLIN: Did we have any	
8	additional thoughts around team-based care	
9	potential concepts?	
10	MR. PILKINGTON: Is there any data	
11	on the percent of disciplines using team- based	
12	care?	
13	MS. FRANKLIN: I doubt it. Anyone	
14	know?	
15	MR. PILKINGTON: Anything in	
16	hospital systems on that kind of data?	
17	MS. FRANKLIN: Not that I know of.	
18	But is that a concept and the data source just	
19	needs to be developed?	
20	MR. PILKINGTON: Again, from a	
21	patient perspective it makes sense to me to know	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	
	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgrost	s.com

1	that that X hospital system is using team-based
2	care versus another hospital system for cancer,
3	this particular cancer, this particular
4	disease symptom.
5	MS. FRANKLIN: Okay.
6	DR. GERDES: I think you'd need a
7	good kind of bounded definition of what
8	team-based care is. Because I think if you
9	asked any hospital in the country today they
10	would all say yes, we use team. You know,
11	because they have providers from different
12	disciplines. So I think we'd need a pretty
13	tight definition of that.
14	MS. FRANKLIN: So the issues would
15	be definitional. Is there anything in the ACA
16	about team-based? Or is it just around new
17	models of care.
18	MR. PILKINGTON: I was also
19	thinking it doesn't necessarily mean if you
20	have a team-based care system that all the
21	physicians are using it.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	One of the things we learned in
2	doing our Beacon project is we could set out all
3	these things that we wanted to measure. And
4	that we could then start asking all the
5	physicians to do them.
6	For example, in diabetes, a foot
7	exam. And we would find out that 80 percent of
8	them, they just wouldn't do it. Weren't going
9	to do it.
10	So the point we would like to I think
11	emphasize in something like this is that if you
12	have a team concept how many percentage of your
13	physicians are using it. Is it an
14	opt- out/opt-in thing?
15	DR. MUTHA: And Angela, maybe this
16	gets at what you were talking about earlier
17	about what's aspirational, like things that are
18	for future.
19	One of them, and we said this
20	earlier, is we actually don't know what the
21	evidence base is for this, right? So it's been
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross.com

		297
1	more conceptual that we believe it makes sense.	
2	It's for structural reasons and access reasons.	
3	There's good reasons for it.	
4	But there isn't the kind of evidence	
5	that we might ask for on composition of teams,	
6	ratios, all of those things.	
7	MS. MARK: It's not related to	
8	patient-centered medical home, is it? This	
9	whole idea of team-based. I just keep thinking	
10	it sounds like patient-centered medical home.	
11	DR. MUTHA: I don't know that it's	
12	formally in there. I think it makes sense as	
13	a way of making things more patient-centered	
14	around access and navigation through the system	
15	and things like that. But I don't know that	
16	it's actually in the language for PCMH.	
17	MR.BERLINER: In the language for?	
18	DR. MUTHA: For patient-centered	
19	medical home.	
20	MS. FRANKLIN: The team-based	
21	element. You were asking if the team-based	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

elements within the PCMH, patient-centered 1 2 medical home. DR. MUTHA: Yes. Well, then I 3 4 quess it gets back to what do we mean by 5 team-based. Yes, I don't know. MS. MARK: Yes, I mean "team" to me 6 7 just sounds like you have more than one person working together and coordinating care which is 8 basically care coordination. 9 So maybe we should just move away from the term "team" and 10 go back to what we've been calling it which is 11 12 coordinating care. 13 MR. BERLINER: Coordinated care 14 and a team-based approach. You can coordinate 15 without a team. Well, I could be in the hospital and 16 17 discharge someone to a nursing home in a 18 coordinated way. That doesn't mean we're a I assumed the team was more like the PCMH 19 team. where you have a group of people, physicians, 20 21 you know, dietitians, health educators, **NEAL R. GROSS**

> COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

community health workers, whatever that team 1 2 consists of working together on a particular group of patients. So, I mean I think there is 3 a distinction between those things. 4 5 That said, I mean there could be many different kinds of teams. And it could be 6 a team of doctors. It could be like a team of 7 What you might call a group in 8 pediatricians. an older day. 9 It could be a team of MS. PRINS: 10 teams where there are a lot of teams. I think 11 I was at an IOM thing recently where we were 12 13 talking about this and talking about 14 team- based care and more specifically around patients and their roles as team members. 15 And we had a mother of a child with 16 17 significant healthcare needs and she was talking about how she needs one team, but she's, 18 you know, with all the things that she does 19 she's got this team over here and this team over 20 21 here. And what she really needs is just that

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		300
1	one team that's all coordinated.	
2	And I think we're talking a lot	
3	about this but it's still I think probably worth	
4	throwing out there but recognizing that there's	
5	still a lot that we don't know. And how you get	
6	your hands around who the team is because the	
7	team can change.	
8	MS. MARK: But the key thing is that	
9	all of her practitioners were patient- centered	
10	and communicating and coordinating, right? So	
11	it didn't matter that they were all	
12	called that's the essence of it, right?	
13	It's not	
14	MS. PRINS: Right. An ideal of	
15	course they weren't which was her point. But	
16	in an ideal world I think for her her desire	
17	was that it would all seem pretty seamless.	
18	MS. MARK: So maybe rather than	
19	thinking about this as an input it's more the	
20	output. Does the patient perceive that the	
21	care is coordinated and the communication is	
	NEAL R. GROSS	

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

1	seamless and that all her practitioners know
2	what's going on and are working together as a
3	team.
4	Rather than, you know, they're all
5	located together, they all have some kind of
6	affiliation, they all wear the same uniform.
7	It's more the perception of the patient that
8	they're
9	MS. PRINS: Yes, I think one of the
10	challenges to me about this is that if the team,
11	you know, team members come in and out. And so
12	how do you build a measure around something
13	that's evolving. And so, is it more of a, like
14	you're saying, Tammy, is it the patient or the
15	family's perspective on whether they are
16	receiving care that's coordinated.
17	On the flip side it could be the team
18	members' perception of whether they have access
19	to all of the types of care providers that they
20	would like to have involved in the patient's car
21	which gets at of course capacity issues.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	But then I think there are a whole
2	lot of underlying issues about do we
3	really does everyone really know, going back
4	to the conversation before about do people know
5	the difference between PT and OT is sort of
6	those underlying things of do people really
7	even know who they would want on the team.
8	Because you'd run the risk of saying
9	well, I want everyone, and then of course you
10	have a team the size of I can't think of a
11	good analogy.
12	MS. FRANKLIN: So I had a thought
13	bubble while you were talking. Patient
14	perception of team-based care? Is that a
15	measurement area concept?
16	MS. PRINS: It could be. I mean,
17	there's a lot of work going on in this area now.
18	And there is evidence out there that says
19	patients prefer this type of care, and that
20	their health, or they feel that their health is
21	improved by this type of care. I just think

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		303
1	there's probably still more work to do.	
2	MS. FRANKLIN: Still the same	
3	issues.	
4	MS. PRINS: Yes, I think still some	
5	of the I think probably validity issues.	
6	DR. GERDES: On that same survey I	
7	mentioned for our medical home pilot we have	
8	question number 4. For your first visit to	
9	your medical home primary care physician how	
10	satisfied are you with the way the medical home	
11	team functioned. So that's kind of how we got	
12	at it because we realized the team from the	
13	audience member which is the patient would have	
14	different meanings. So again, how close were	
15	we to meeting their expectations.	
16	MR. BERLINER: How did people	
17	respond?	
18	DR. GERDES: We have out of 218	
19	respondents 67.4 percent very satisfied, 29.8	
20	percent satisfied, a half a percent uncertain	
21	and 2.3 percent somewhat satisfied and zero not	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.	
ļ	(202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

304 satisfied. So we did a five-point scale for 1 2 them. This is a question we made up for --3 Did 4 MR. BERLINER: you have 5 qualitative comments? DR. GERDES: Yes, we had some free 6 And I don't know if I have that on here. 7 text. I don't have it on -- this is our most recent 8 I don't have it on this copy. 9 survey. But I just know from previous ones 10 they would say things like my nurse's name is 11 Joyce is an invaluable member of the 12 Joyce. 13 team and they might write a little vignette 14 about how she helped them with a prior auth or something at one point. So they would still 15 usually kind of call out individuals. 16 The other thing they did comment on 17 is the communication. 18 So, if they were impressed by everybody kind of knowing them and 19 not treating them as a number, that was another 20 21 team thing that they would pull out. **NEAL R. GROSS**

> COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

		305
1	MS. FRANKLIN: That's from the	
2	patients?	
3	DR. GERDES: That's from the	
4	patient perspective, yes.	
5	But we, again, we had to kind of make	
6	up some of these questions ourselves because we	
7	couldn't find them when we went and did a search	
8	for what we wanted to know. So this is good	
9	work we're doing here today.	
10	MS. FRANKLIN: Anything else on	
11	community relationships? Coordination with	
12	financial, education, social services. I	
13	guess that comes under our first concept here.	
14	We talked about practice resources, contacts	
15	within the community and then also the number	
16	of referrals.	
17	MS. MARK: Have we talked about the	
18	coordination with non-medical services?	
19	MS. FRANKLIN: Non-medical, yes.	
20	Social aspects, social determinants, trying to	
21	get at that a little bit.	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgros	ss.com

1	DR. MUTHA: This is a little
2	simplistic but I think in some of the things
3	that we're ascribing here, in a large system you
4	would say that having the presence of a social
5	worker or somebody who does those types of
6	things would cover it. It's not going to apply
7	to other settings
8	MS. FRANKLIN: But in a large
9	system.
10	DR. MUTHA: Within large systems or
11	large groups you might have access to those
12	resources.
13	MS. PRINS: And I guess one of my
14	questions would be to dig a little deeper too
15	is are there specific patient populations or
16	instances in which you would definitely want to
17	see that a social worker had been accessed.
18	Whether it's the patients with multiple chronic
19	conditions, whether it's someone with more than
20	two admissions in a year. You know, I think
21	there are a number of ways that a denominator

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

could be constructed. 1 2 So, part of it, I mean that's a Whether there's access to structural measure. 3 the social worker or whether they're on staff. 4 5 But in terms of a process, when are they engaged. б And for the purposes -- if we have 7 this magical comprehensive assessment that we 8 talked about, if a number of things are 9 identified, whether they have social issues, or 10 substance, or whatever, that that triggers this 11 next piece. 12 13 MS. MARK: Thinking of a couple of 14 populations, one would be children. You'd want to be communicating with the school system 15 16 and potentially a bunch of other social services. And then homeless. 17 I'm sure the providers are going to 18 love all of these measures. 19 But being responsible for this. 20 21 MS. FRANKLIN: So, I have patient **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	populations that we might think about for this
2	one was multiple chronic care. I have people
3	with social issues, children, homeless.
4	MS. PRINS: Just some examples of
5	how you might get to a more specific population.
6	DR.GERDES: Imean,Idon't know if
7	it's appropriate for this body to make
8	suggestions to CMS and what they're surveying,
9	but with the MSSP patients they're sending them
10	the CHPS survey which I think has about 90-some
11	questions on it I want to say. The Medicare
12	Shared Savings, the ACO pilots out of the
13	Affordable Care Act. So that's a captive group
14	of, gosh, I don't know how many patients they're
15	up to now, hundreds of thousands probably
16	because there's 300 or so MSSPs.
17	I mean, that's a captive audience.
18	And you're talking trying to get to a particular
19	audience to encourage them to put some of these
20	workforce assessment questions in there if
21	we're being charged with assessing workforce.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Because I'd sure like to know from
2	the patient's perspective if you have XYZ need
3	were you able to or do you know how to access
4	somebody to meet those needs. It doesn't
5	matter to me if it's the doctor, the nurse, the
6	social worker. I mean from the patient
7	perspective it probably doesn't matter to them
8	either, they just want their needs met.
9	MS. FRANKLIN: You said something?
10	DR. MUTHA: I just said we're
11	fading.
12	MS. FRANKLIN: Oh okay.
13	(Laughter)
14	MS. FRANKLIN: All right. Is
15	there anything that helps us get to the issue
16	of supports at home? Would that be underneath
17	the access to social worker?
18	MR. BERLINER: It gets us to the
19	issue of? I didn't hear your question.
20	MS. FRANKLIN: Oh, I had a question
21	about supports at home, something along those
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C.20005-3701www.nealrgross.co

www.nealrgross.com

1	lines. Is there any concepts or anything that
2	we might think of in that regard? Throwing out
3	an idea.
4	MS. PRINS: I think that kind of
5	starts to get at it. Because what we're really
6	talking about is regardless of whether it's
7	school or home that the social needs are so
8	we're thinking beyond just the medical needs.
9	And who addresses those social needs, I think
10	like we were saying, maybe in one place it's not
11	necessarily a social worker, but someone else
12	has that role. But regardless of who has that
13	role that those needs are at least attempted to
14	be, my grammar's not good. That we're at least
15	attempting as a system to address those needs
16	in one way or another.
17	MS. FRANKLIN: Any other thoughts
18	and ideas as we wrap up? I think we're coming
19	to the end of our time. About 10 minutes left.
20	So if there's no other thoughts I
21	just wanted to run through what we've done so
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

		311
1	far and see if we want to prioritize or star any	
2	of these concepts as our top concepts.	
3	Starting with our infrastructure piece.	
4	The first health IT piece we had was	
5	the number of providers I believe reporting	
6	Meaningful Use attestation. They've done it.	
7	Any thoughts about that first one? Does it get	
8	a gold star?	
9	DR. MUTHA: What's hard about this	
10	is what we've all said earlier which is what you	
11	can measure versus what's really meaningful.	
12	And if we're trying to get to the pieces that	
13	are around what is patient-centered and do	
14	patients care about this, I don't know.	
15	MS. FRANKLIN: Okay. So,	
16	meaningful use of HIE, percentage of	
17	community- based providers. Using HIE for a	
18	meaningful purpose. And I think this is part,	
19	for example, clinical data exchange, public	
20	health surveillance data which I think was a new	
21	piece including lab reports. Patient records	

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

312 that move with them which is part of Meaningful 1 2 Use measures. Do we feel like this is a priority 3 in terms of what's important? I know we worry 4 5 about feasibility later, but importance. Maybe a gold star? б DR. MUTHA: Would it -- I think my 7 brain's in fog zone. Would it help if we maybe 8 put those up and we just vote a little bit and 9 just try to -- what do you think? Try to figure 10 11 out. MS. FRANKLIN: Sure, I mean raise 12 of hands? 13 14 DR. MUTHA: Yes, however you want to do it. 15 Dots. MS. FRANKLIN: All right. 16 So 17 number 1, I don't think we wanted to include 18 that one as a high priority. Number 2, any show of hands for high 19 priority for this one? Okay. 20 21 Patient ability to use after-visit **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

www.nealrgross.com

(202) 234-4433

data electronically. Which is a Meaningful 1 2 Use measure. And the data source could be Is that a hand raised? Medicare. 3 Yes, that's mine. 4 DR. MUTHA: 5 MS. MARK: I didn't hear. MS. FRANKLIN: So, we were trying б to vote on whether patient ability to use 7 after-visit data electronically like through a 8 9 portal. MS. MARK: Okay. 10 MS. 11 FRANKLIN: Percentage of 12 members reporting on elements of Meaningful 13 Use. 14 DR. GERDES: I think that was just that you might be able to fold data or a data 15 collecting agency, might be NCQA. 16 17 MS. FRANKLIN: Okay. 18 MS. PRINS: I have a clarifying For this first one since -- pardon 19 question. me, I came in a couple of minutes late. But are 20 21 you talking about HIT and people have access to **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

HIT? Or exchanges for these? 1 2 MS. FRANKLIN: We're talking really from this perspective 3 systems, organizations having and using health IT. 4 5 Number 3 was allowing patients the ability to use their patient portal. б 7 MS. PRINS: Okay, so as an infrastructure I'm trying to think in terms of 8 Ideally we would like this entire 9 qoals. to be connected workforce something 10 to electronically. And so a measure of that could 11 whether community-based providers 12 be are 13 actually using it for a meaningful purpose. So 14 not necessarily as part of Meaningful Use but that they're --15 16 Sorry, repeat that? MS. FRANKLIN: 17 MS. PRINS: I guess my question is whether our goal would be -- because we want a 18 measure that's going to drive us towards a goal. 19 MS. FRANKLIN: Right. 20 21 MS. PRINS: Right. And what we're **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	moving towards is connectivity. So, we're
2	moving towards a more connected workforce.
3	And the infrastructure would be that they have
4	access to HIT and that they're using it in a
5	meaningful way. So it's kind of building off
6	of Meaningful Use but thinking about the
7	workforce more broadly as opposed to right now
8	where it's just hospitals and clinicians.
9	MS. FRANKLIN: Okay, broadly.
10	DR. GERDES: I think we started
11	with percent of physicians that are attesting
12	to Meaningful Use successfully because that is
13	a measure that is the most heavily financially
14	resourced today. So we kind of looked at that
15	being the best chance of collecting the
16	reasonable number of physicians who are doing
17	this.
18	And we heard from you that there's
19	a lot of problems with data inaccuracy in that.
20	But also realizing that the way Meaningful Use
21	is structured today doesn't really translate to
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

	31	6
1	improvement of patient by patient care	
2	necessarily. It's more of a process, data	
3	collecting for the population set of metrics.	
4	So, we recognize that new metrics	
5	would need to have a more meaningful definition	
6	of using an HIE in that interconnectivity.	
7	MS. FRANKLIN: So we have	
8	meaningful use of Meaningful Use.	
9	DR. GERDES: Yes, exactly. A	
10	different audience. Meaningful to a different	
11	audience.	
12	MS. FRANKLIN: We have to define	
13	which we try to tease out what we feel it really	
14	means a little bit. So I have this one	
15	captured.	
16	Votes for electronic approval of	
17	prior authorization for a variety of services.	
18	For example, there are prescriptions, other	
19	things.	
20	DR. GERDES: I think that one might	
21	be like an actual doable one. Is that what	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.co	m

1	you're yes. Low-hanging fruit? Yes.
2	MS. PRINS: And you were really
3	talking about the implications for like
4	efficiency for the staff and not wasting a lot
5	of time, right?
6	DR. GERDES: And plans, and
7	pharmacies, and you know, crisis management
8	with an aggravated patient at the end of this
9	whole process which I'm sure the plans have to
10	do, the pharmacy and we have to do in offices.
11	So, yes.
12	MS. FRANKLIN: And important from a
13	patient perspective.
14	MS. PRINS: So can I ask are there
15	examples right now of electronic approval of
16	prior authorization? It's just not
17	widespread.
18	MS. MARK: Yes. I mean I think
19	Caremark is rolling it out. Some of it has to
20	do with establishing regulations around it from
21	CMS. And uniform electronic submission stuff.
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

		318
1	But it's getting there but it's not it's	
2	still I would say 90 percent of prior approvals	
3	are still faxes, amazingly enough, or phone	
4	calls.	
5	Which is because they save money.	
6	Because a lot of people end up not getting the	
7	medication and so it's actually a huge saver for	
8	the health plan, the employer, the payer. So,	
9	that's the incentive not to do it.	
10	MS. PRINS: Maybe we should have a	
11	measure of the number of fax machines still in	
12	use.	
13	(Laughter)	
14	MS. PRINS: We would want a lower	
15	number would be better.	
16	MS. FRANKLIN: Zero. Integrated	
17	HIES. And we talked about having the idea	
18	of having HIT personnel resident that could	
19	ensure the integratedness of an HIE. And	
20	simply having an integrated HIE.	
21	We did note there were issues with	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgrost	s.com

the anecdotal, that this is an evidence base 1 2 that's not as strong. And of course funding is a big factor. But it would have a high impact 3 if it were in use. There's some definite 4 5 feasibility problems. Is this kind of a MS. PRINS: б training and knowledge? 7 MS. FRANKLIN: No, it's more of the 8 degree to which records talk to each other, 9 records and systems are able to capture. 10 MR. PILKINGTON: Originally the 11 12 concept was we would have one HIE per site, for 13 example. But that didn't happen so each 14 hospital system has been continuing to develop an HIE separately. And none of these HIEs will 15 16 talk to each other very well. MS. FRANKLIN: So, any hand raises 17 for this one? Keeping in mind that, you know, 18 we'll address feasibility issues later. 19 What level would that be MS. MARK: 20 21 measured at? **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		320
1	MS. FRANKLIN: We had it at would	
2	it be system level? Would it be	
3	organizational?	
4	MR. PILKINGTON: It would be at a	
5	system level.	
6	MS. FRANKLIN: System level. All	
7	right. Telehealth for behavioral health	
8	management. And we don't have to limit it to	
9	behavioral health. It could be other	
10	conditions management.	
11	But you had noted that geography can	
12	play a key part here and that telehealth for	
13	underserved areas and populations and specific	
14	patients might also be beneficial,	
15	appropriate.	
16	And then we had a sub idea of this	
17	was providers and patients using technology	
18	such as iPads to make decisions and	
19	communicate.	
20	Any hand raises for either of these	
21	concepts? Both of the concepts. That's a	
	NEAL R. GROSS	
	1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross	.com

good one. Hey, telehealth. 1 2 And for the access issue we had -- I thought this might be a benchmarking measure 3 around assessing the variability of state laws 4 5 resources the scope of practice for nurses, nurse practitioners, physicians, others. б Ι should put dentists in there. And the data 7 source would be the representative member 8 Just to get a sense of where the field 9 bodies. is or what the variability is. 10 MS. PRINS: That seems more like a 11 12 project than a measure. 13 MS. FRANKLIN: More of a research 14 project. MS. PRINS: Because I think the 15 answer is yes. 16 MS. FRANKLIN: We need research to 17 do the item. 18 MS. PRINS: Yes. 19 20 MS. FRANKLIN: Okay. Next one was assessing patient access to primary care or a 21 **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		322
1	specialist. And the data source would be a	
2	survey by the patients or plans. So, do I see	
3	hand raises for that? Okay.	
4	And, oh, then there was some you	
5	saw the subsets. Percentage of time patients	
б	received appointments when wanted, information	
7	provided to patients regarding doctor quality,	
8	availability and price.	
9	And then to community	
10	relationships. Practice resources and	
11	contacts within the community and number of	
12	referrals. That one's a hard one to read,	
13	sorry. That's a yes, okay.	
14	Facility use of team-based care	
15	approaches. We said there's some definitional	
16	issues there and we'll have to develop a data	
17	source to make it really a measure.	
18	And then a subset was if you have a	
19	team-based care model how many physicians are	
20	involved in it. And patient perception of	
21	teaminess. And patient satisfaction with the	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

		323
1	team. Patient satisfaction with the team.	
2	So, this is really a stretch one in	
3	terms of where we are with evidence and	
4	definitions. But do we still like this?	
5	Okay.	
6	Last one, just in time. Access to	
7	social worker. And I put an asterisk for any	
8	other professionals that help with non-medical	
9	issues. Yes? Okay. Anyway, good work.	
10	Very good work, actually. This is more than we	
11	wanted.	
12	(Whereupon, the foregoing matter	
13	went off the record at 3:50 p.m. and went back	
14	on the record at 4:03 p.m.)	
15	MS. LEFEBVRE: So we're going to go	
16	through in order of the groups. And then it's	
17	my understanding we just want to hear what your	
18	group discussed. Would you like feedback on	
19	them or questions I guess maybe after each	
20	group?	
21	MS. FRANKLIN: We could have a	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

quick Q&A after each group and we'll do more in 1 2 the morning. MS. LEFEBVRE: Okay. Okay, that 3 sounds good. Okay, group 1. 4 Who's the person 5 reporting out for group 1? MR. PILKINGTON: We started out б with infrastructure and we looked first at the 7 idea of Meaningful Use. That was our first 8 concentration. And we looked at the number 9 reporting Meaningful Use attestation. That 10 wasn't one of our top ones, though. 11 We prioritized them after we finished so that 12 13 didn't get an orange or a gold star. 14 The second one we looked at was meaninqful health information 15 use of In other words, the percent of 16 exchanges. 17 community-based providers using HIEs for 18 Meaningful Use purposes. Clinical data exchange would be one example. Public health 19 surveillance data, lab reports. And patient 20 21 records moving with them, mobile patient

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com
So that was a high priority for us. records. 1 2 Also, the patient's ability to use after-visit data electronically and data 3 sources -- one of the data sources would be 4 5 Medicare records. Another data source would be NCQA. б of 7 And the percent members reporting on elements of Meaningful Use. 8 And that really goes back into this one. 9 So that was our -- we spent a lot of 10 time talking about this for about 35 or 40 11 It took up a good deal of our time. 12 minutes. 13 The next one was the electronic 14 application of prior authorizations for a variety of services. We really wanted to move 15 toward getting prior authorizations 16 done 17 electronically as opposed to faxes and such. That is, about 60 percent of them are done now 18 using the Caremark example. 19 Feasibility is a big issue. 20 Data sources would be the health plans. 21 **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Another one that got an orange star
2	was the integrated HIEs. And that is the idea
3	that every health system is now building its own
4	separate HIE and we really wanted not to have
5	that happen but it's happened anyway. So, how
6	can we integrate these HIEs.
7	Part of the problem is the IT
8	personnel in these hospital systems and their
9	capability and ability to integrate these
10	networks as a big complicating factor. And
11	right now we only have a lot of anecdotal data
12	on this so we don't have a lot of good data.
13	Another area was orange star of
14	telehealth. We had it for behavioral health
15	but it also works for all areas of health.
16	And this was primarily a result of
17	geography. It could be urban geography as well
18	as rural geography that fits into it.
19	Telehealth generally for
20	underserved areas and underserved populations.
21	And one of the to have providers and patients
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross.

www.nealrgross.com

		327
1	using technology, iPads, et cetera to make	
2	decisions and communicate. So, using all the	
3	available technology that's out there.	
4	Still sticking with the idea of	
5	infrastructure and technology we were looking	
6	at the variability of the laws regarding scope	
7	of practice. We didn't prioritize that one but	
8	that was one of the ones we talked about.	
9	Another one that we did prioritize	
10	was access to patient records to primary care	
11	providers, specialists. And we're looking at	
12	data sources and surveys.	
13	Ideas, percent of time that they	
14	received the appointments when wanted. We	
15	went back and forth about is it more important	
16	to get the appointment you want or the provider	
17	you want. So we talked a lot about that.	
18	And information provided to	
19	patients regarding the doctor's quality and	
20	availability and price. Outcome rates. One	
21	of our participants even brought up the idea you	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

1	pay more if you want it done on a Friday
2	afternoon as opposed to a Monday morning. So
3	that was kind of an interesting approach.
4	Then we moved to our other area, the
5	community relationship area. And the first
6	one we prioritized there was practice resources
7	and contacts within the community, looking at
8	NCQA as the data source, the number of
9	referrals.
10	In this idea we were trying to get
11	providers to recognize the resources that a
12	community has and how many times they're using.
13	So you look at the number of patients referred,
14	how often did they use the community resources
15	to do that, and were they able to demonstrate
16	that community resources were being utilized.
17	The second area that got an orange
18	star was a facility that used team-based care
19	approaches. There are some definitional
20	issues, data source development issues.
21	We also looked at whether or not we
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

5 efficiency or less. We talked about the patient 6 perception of teaminess, or teamliness, or 7 teamness, or whatever that word would be. 8 And the validity and satisfaction with the team all 9 weighed into that as well in terms of the 10 specific elements of care that were available. 11 Finally, we talked about access not 12 13 only to social work but allied healthcare 14 services in the large systems. Patient populations for children, for homeless, those 15 kinds of issues. Looked at data sources being 16 17 ACO CAHPS survey including workforce metrics to get this kind of data and other professional 18 ways of getting it. 19 So that's, as I said we spent a lot 20 21 of time on infrastructure and not so much on **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

have models that we could look at with the

number of physicians that are using team-based

team- based approaches do more in terms of

Is

approaches.

the evidence there that

329

www.nealrgross.com

(202) 234-4433

1

2

3

1 community resources but that was it. Yes. 2 DR. KHAN: Ι have question а related to the discussion around team-based 3 And I think you had something on prior 4 care. 5 authorization moving from a fax to electronic processing. 6 I'm always struck with the fact that 7 there seems to be so many players that are 8 managing or at least overlooking the case, 9 particularly the more costly the site. 10 So, more case managers involved in the hospital 11 setting, for example, or long-term acute care 12 13 hospitals. 14 But they're not all talking to each You look at the group of the hospital 15 other. case managers, you get the provider case 16 17 managers, you might even get case managers coming from the clinical office, clinician's 18 And whether we're talking about 19 office. medical necessity or appropriateness, meeting 20 21 criteria for admission, or continuity of care

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

related to discharge plannings and transitions
of care, sites of service.
It feels to me like there's an

opportunity to have sort of maybe some consolidation around the number of people that are looking at those various aspects, but also a platform in which everybody is sort of going to the same source. Did your group talk about that at all?

10 MR. PILKINGTON: We actually did. 11 We talked about the proliferation of teams, 12 that sometimes the patients do not know which 13 team is their team. And how many teams they 14 have to deal with.

And one of our participants talked 15 about a survey they had done in their hospital 16 system which interestingly enough showed that 17 most patients were satisfied with the team 18 fact, 19 concept. In none of them were dissatisfied. 20

It's like 60 percent of them were

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

4

5

б

7

8

9

21

satisfied? Yes, very satisfied. 1 So even 2 though there seems to be a lot of confusion among the patients they like what they're 3 Maybe we think they're confused and 4 getting. 5 they're really not. I think there's a MS. LEFEBVRE: 6 7 piece to that too as to what's included in the Because I think right now care 8 record. management is typically not included in the 9 patient's record. 10 And so right now there is no means 11 12 for one care manager to see what another care 13 manager did because it's held -- now in North 14 Carolina I think we have a pretty substantial care management information system through our 15 Medicaid program but it still is held outside 16 17 of the patient record. And so I think until we start 18 getting that health information exchange to 19 include notes from support mechanisms among 20 these teams you're going to have that overlap 21

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		333
1	of services.	
2	MR. PILKINGTON: Other questions?	
3	Thank you.	
4	MS. LEFEBVRE: That was great.	
5	Thank you so much for doing that. Team 2.	
6	DR. WARSHAW: We had the topic of	
7	training and development experience of care and	
8	we had our grid. And we started out talking	
9	about core competencies and how that fit into	
10	what we were trying to work on. And we came up	
11	with a variety of areas where we thought maybe	
12	the workforce was in need of more training	
13	either initially or further on in their careers	
14	around team care, care coordination,	
15	population health, chronic disease management,	
16	patient engagement. And that's we started	
17	to limit ourselves a little bit there. But we	
18	came up with those ideas.	
19	And then we thought of some existing	
20	products that have been developed in the last	
21	few years that are sort of core curriculum, that	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 (202) 234-24433 (202) 234-2443 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-2444 (202) 234-24444 (202) (202) (202) (202) (202) (202) (202) (202) (202) (202)	s.com

11 are interprofessional curriculum that can be applied to all health profession schools.

And so one example was the IPEC work on interprofessional training that was developed with the AAMC as kind of the coordinating body. But there were a lot of other health disciplines involved in the developing of those curriculum.

And thought of the 9 we core competencies for graduates of the first level 10 of health profession training in geriatrics, 11 12 helped develop that the AGS through а 13 partnership or a health in aging group. And 14 there 10 health profession maybe was disciplines involved in that. 15

The advantages of these types of devices are they're pretty well done. And there was a consensus development process. And they apply to multiple disciplines. So, you don't have to look at each discipline and look for your own thing.

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

1

2

3

4

5

6

7

8

www.nealrgross.com

1	The disadvantage is because they
2	were consensus documents they're fairly broad.
3	But that also could be an advantage in terms of
4	measuring because it gives people flexibility
5	in how they implement them.
6	So we thought we could, for example,
7	take things like this, like these documents,
8	and you could actually through some process
9	look at health profession schools through a
10	survey process or through some existing surveys
11	that they already do on their college to see if
12	they are aware and have implemented any of these
13	competencies, get some baseline data and see if
14	over time they are implementing more of these
15	competencies.
16	And if you looked at a few of these,
17	whether it be interprofessional training or
18	care of the older adult we'd eventually capture
19	a lot of the areas we were concerned about. So,
20	looking for existing documents that we could
21	then survey and see if people are using. So

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

that was a good discussion. 1 2 And then we had more trouble thinking about how one would assess and measure 3 activity in professionals that were already in 4 5 practice. And we also talked about team care a bit. б One idea we had was looking at the 7 actual availability of interprofessional care 8 plans and their development, particularly for 9 vulnerable people in health systems or in 10 practices. 11 And I was thinking about in Ohio we 12 13 have one of the demonstrations for integrated 14 care that CMS is putting together where we're going to take 120,000 Ohio dual eligible 15 patients and put them into managed care this 16 17 year. This is happening in six or seven states 18 right now. Well, one of the early activities in 19 that demonstration will be every single one of 20 21 these clients will have a care plan put in **NEAL R. GROSS**

> COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

place, and the care plan will be assigned to a care manager.

1

2

3

4

5

б

7

8

9

And what's interesting to me about it, and one of the things we could measure, not just here in this demonstration but across health systems would be do the health team members, are they aware of the care plans. We were talking in the previous conversation about the lack of integration of the HIT systems.

In this particular demonstration I 10 think it will be clear that every primary care 11 provider will know the care plan. It's going 12 13 to be delivered to them in some way for these 14 vulnerable dual eligible patients. So it's a way that we might be able to get at what's 15 happening practice 16 in in terms of 17 interprofessional activity, looking at care plan development. You could do that within a 18 health system, an ACO, a demonstration project. 19 There's a lot of different settings 20 21 where you could look at this, in the PCMH

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

1	practices. I mean, wherever you wanted to look
2	care plan could be a proxy for
3	interprofessional activity and practice.
4	Wouldn't say a lot about how
5	effective it is necessarily, but at least say
6	that somebody had thought about it.
7	We then got onto the idea of who's
8	going to do the necessary training if we had
9	higher expectations for health profession
10	schools or for community-based practices or
11	health systems.
12	And we talked about the need to
13	ensure that the health profession schools are
14	recruiting and supporting adequate number of
15	faculty to do some of the training in these new
16	areas, whether it be in chronic disease, or
17	palliative care, or new models of care, or HIT,
18	team care.
19	These areas that we think are
20	probably underdeveloped in the educational and
21	clinical system, we're not going to have the
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.or

www.nealrgross.com

1	training occur unless we have adequate faculty.
2	So we talked about the need to document
3	currently what the faculty availability is in
4	the health profession schools to do this kind
5	of teaching. Once again, that could be done
6	through surveys that are already being done by
7	the parent organizations of these colleges of
8	nursing, or medicine, or podiatry, or pharmacy,
9	or social work, or nursing.
10	And then we could sort of see where
11	the gaps are and then build expectations for
12	increasing the capabilities of the schools to
13	do this kind of teaching. So that was an idea
14	for how we might look at the faculty to try to
15	help us in that area.
16	We talked a little bit about
17	the just going back a step, we talked a little
18	bit about training in new delivery systems, and
19	talked about how we could also like we talked
20	about some of those other content areas we think
21	it's important that health profession students

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

somewhere in their training have exposure to 1 2 delivery systems, that they have some new exposure either to an ACO or a PCMH or some type 3 4 of integrated care model. Some 5 community-based work. It would be unfortunate if a student 6 could graduate from a nursing college and never 7 have been on a home visit and met a home health 8 aide. Things like that are pretty essential to 9 getting people predisposed to working in those 10 kind of environments. And once again, that 11 would be something we could ask of the colleges 12 13 whether they're moving in that to see 14 direction. We talked a bit about what the role 15 of accrediting bodies are in trying to move this 16 17 along. And we agreed that that's an area that will probably happen over time. 18 But that's one that's 19 hard to intervene The on. accreditation bodies move at their own pace. 20 21 I was pleased to be able to tell the

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	group that medical schools now are expected to
2	do interprofessional training as part of the
3	accreditation requirements. Students in the
4	last few years have had much more exposure in
5	my medical school to what other health
б	disciplines do. They work with the
7	disciplines in their settings. That's a big
8	change.
9	Nobody argued with me when I said
10	that the limiting factor in health team work
11	were the physicians. And so that's why I think
12	medical schools, it's important that they took
13	the step. Because if the physicians aren't on
14	board then the team doesn't function too well.
15	And we have a bad rep for team playing, for
16	teamliness.
17	The last area we talked about a
18	little bit was about recruitment and training
19	and access which overlaps a bit with what the
20	other group talked about.
21	The one thing that came up in our
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross

www.nealrgross.com

1	group which I thought was important was that in
2	terms of thinking about access to services in
3	rural areas or urban areas, that we really need
4	to in addition to doing body counts and head
5	counts, is looking at access to services
6	through technology. And that a lot of states
7	are going to solve their access problems by
8	having the ability to get consultations through
9	telemedicine and other services.
10	So we really, when we look for
11	measures which we didn't have time to think
12	about that. But when we look for measures we
13	really want to be looking at an individual
14	county. If a person needs a service can they
15	get it and in a timely manner, of some quality.
16	Even if there is no dermatologist in
17	that county is there somebody somewhere, a
18	dermatologist that is easily accessible to the
19	primary care providers or the nurse
20	practitioner in that county that can get that
21	consult. So it's more than just where the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		343
1	bodies are, it's now what they access.	
2	Any members of my group want to	
3	elaborate? That's most of what I remember.	
4	DR. KHAN: I think you did a great	
5	job summarizing the key points. And I think	
6	you referenced the business about member	
7	experience, patient experience and the use of	
8	CAHPS.	
9	DR. WARSHAW: Yes, no, I didn't	
10	bring that up so I'm glad you reminded me about	
11	that. That was a really good idea.	
12	One of the things that we were	
13	trying to think about was how we could measure	
14	client satisfaction with the healthcare team	
15	and the experience in the health system.	
16	And we were reminded about the	
17	surveys that health systems do that are	
18	standardized and could be used as a proxy tool.	
19	Some of the questions within those surveys	
20	could be pulled out and we could get some	
21	baseline information and then just follow that	

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

over time. Thanks. Thanks, Amy. 1 Allison, 2 is that what you remember we talked about? MS. LUDWIG: Yes. 3 4 MS. LEFEBVRE: Okay, great. And 5 team 3. MS. KOVNER: Our focus was б on capacity and productivity, recruitment 7 and workforce 8 retention, and diversity and retention. 9 first focused And 10 we on geographical distribution of workforce. 11 And we approached that in a very sort of simple, 12 13 easy way which would be some ratio of health 14 worker to population by defined geographic And our suggestion is to use Census 15 area. 16 data. One of the limiting factors is for 17 occupations such as physical therapy for which 18 there are not a lot of physical therapists the 19 geographic area that was the smallest that you 20 21 could do would differ from ratios of nurses, for **NEAL R. GROSS**

> COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

example, to population. 1 2 Then our next area was workforce effectiveness and effectively. And we spent a 3 lot of time on this. We had a lot of difficulty 4 5 with this. And we sort of decided to maybe just 6 look at effectiveness, though it wasn't 100 7 percent clear that that's what we decided to do. 8 And I think what we came up with is 9 It was trying to understand what team okay. 10 mix is most highly correlated with high scores 11 on some national measures like the 33 ACO 12 13 And so we were pretty happy with measures. 14 that. The problem is how do you define or 15 get the question of how the team is configured 16 17 because there could be many, many permutations of that. 18 And so one approach we thought of 19 was some kind of ratio of the different team 20 21 members to each other. And that needs a little **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

bit more work. 1

2	We also thought that from a
3	community or overall population focus that the
4	simple measure of infant mortality might be a
5	good one to look at, and then look at the health
6	workers in that geographic area and see if
7	there's any relationship. I think that's
8	probably been done before.
9	But we were trying to look, to come
10	up with a measure that was population-focused,
11	not just accountable care organization
12	focused, or health system focused.
13	And Drew was on my team and so he can
14	add anything as we go along. Do you want to add
15	anything so far?
16	DR. ZINKEL: That was pretty
17	accurate.
18	MS. KOVNER: Then in capacity and
19	productivity the number of available providers
20	was the sub-domain. And we thought that was an
21	easy one because we're going to just do it the
	NEAL R. GROSSCOURT REPORTERS AND TRANSCRIBERS1323 RHODE ISLAND AVE., N.W.(202) 234-4433WASHINGTON, D.C. 20005-3701www.nealrgross.cd

346

1	way we did capacity and productivity for
2	geographical distribution. So we didn't spend
3	much time on that.
4	Next under recruitment or retention
5	was the area of workforce forecasting. And so
6	we had some discussion about is the goal to do
7	accurate workforce forecasting, or is the goal
8	to just make sure that geographic areas or
9	organizations do workforce forecasting whether
10	it's accurate or not.
11	And we decided to look at workforce
12	forecasting that was accurate. And Drew
13	developed this great measure which is the
14	standard deviation from perfect. So you want
15	to talk about that more?
16	DR. ZINKEL: We talked about using
17	state SOC data. I don't know if you can say
18	anything more about that. But it gives you
19	some kind of prediction of what the goal is to
20	have of a certain number of providers for the
21	state.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	And so if you have that standpoint
2	you can look at were they above or below that
3	goal. And if they're below it, they should be
4	recruiting more. If they're above it they
5	should be hiring less. And looking at that
6	kind of from a way to see if they're accurate
7	at their forecasting.
8	MS. KOVNER: Next we were looking
9	at need-based recruiting and retraining. We
10	added retraining because we think that that
11	might be an efficient way to do things.
12	Help me with this. We decided that
13	we would use a similar measuring approach to
14	this standard deviation from perfect.
15	DR. ZINKEL: And we could do that
16	broken down by specific to a specialty type or
17	to a certain type of provider.
18	MS. KOVNER: Okay. Then our next
19	sub-domain was cultural competency. And we
20	thought that there are already good measures of
21	those and required by different
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. (202) 234-4433 WASHINGTON, D.C. 20005-3701 www.nealrgross.c

www.nealrgross.com

1	organizations is that right, Ann? Required
2	by different organizations. Luckily we had
3	Ann in our group who knew a lot.
4	MS. LEFEBVRE: I don't know about
5	that. But getting back to the patient
6	experience is measured in the CAHPS, whether
7	it's HCAHPS or CG-CAHPS and those types of
8	things. So, again, a level of patient
9	experience regarding cultural competency
10	within the surveys that are already developed.
11	MS. KOVNER: And we decided that
12	that's an organizational-level data source but
13	it's already collected and in fact might be
14	information that some organizations would find
15	useful. And we would measure that by the
16	percentage of providers in the organization who
17	scored excellent. So it would be sort of
18	excellent, non-excellent and excellent is
19	passing and non-excellent isn't. And we could
20	do some kind of comparisons based or trending
21	based on those percentages.

NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

1	Then there was minority
2	representation in the workforce. And we had a
3	discussion that it's really not enough to know
4	somebody's racial background or even Latino or
5	not, that culture is much more complicated than
6	that and we really needed to deal with that at
7	some point.
8	So we talked about using Census data
9	if we could. But I'm not sure now that I think
10	about it as we're talking why Census would work.
11	I guess because we said I think
12	I remember it now. Yes, go ahead, talk about
13	it, John.
14	DR. SNYDER: Sure. Just because
15	the Census actually collects occupational data
16	for the SOC and other sort of ways that relate
17	to workforce it would be a way of comparing sort
18	of the diversity of a community and the
19	diversity of the health workforce within that
20	community.
21	So it's actually a matching of the
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	diversity of the two which is a little bit more								
2	accurate than just, say, checkboxes with race								
3	or ethnicity which is sort of historically how								
4	we do it.								
5	MS. KOVNER: At least the Census								
6	form that I think I filled out the last time we								
7	had a Census had much more detailed breakdowns								
8	than just Asian or Black/African- American.								
9	It had Japanese, Filipino within that. So we								
10	think that's important.								
11	And this would be a community-based								
12	measure, not an organizational-based measure.								
13	We have a similar concern that we								
14	did with the ratios of workforce by population,								
15	that this will work pretty well with those								
16	occupations that have a lot of people in them								
17	like nursing, and not so well, there will be a								
18	lot of measurement error for those occupations								
19	like physical therapy or optometry.								
20	The next area was workforce								
21	retention. We had a long discussion about what								
	NEAL R. GROSS								

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 351

(202) 234-4433

Is that in the field, in the 1 that means. 2 organization, in healthcare. And we think that this should be 3 organizational-level data. But then there was 4 5 an issue about does that really reflect the organization, or might it sometimes reflect б what's going on in the communities, the rural 7 In fact, rural areas tend to have 8 areas. higher retention levels because there's no 9 other place for people to work. 10 But what some might describe as 11 12 undesirable urban areas, it may not be a 13 reflection on the organization as much as it is 14 a reflection on travel to get to that area. looked 15 And then we at under 16 assessment of community and workforce needs team composition and function. We had these 17 same issues around how do you measure team 18 And so we took the simple 19 configuration. approach which was to go back to what we had said 20 21 under capacity and productivity and look at the

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		353
1	configurations that were most closely	
2	associated with good scores on, for example,	
3	the ACO measures.	
4	Anything else, John?	
5	DR. SNYDER: And with function,	
6	something like team steps where you're looking	
7	at coordination between different provider	
8	types.	
9	MS. KOVNER: Thank you. Drew?	
10	DR. ZINKEL: No.	
11	MS. KOVNER: You want to add	
12	anything? Ann? We had a good time.	
13	(Laughter)	
14	MS. KOVNER: I mean we did, you	
15	know. We had a good time. But we were happy	
16	to end at 4 o'clock.	
17	(Laughter)	
18	DR. KHAN: I have a quick question	
19	for you because this workforce effectiveness	
20	versus efficiency I think is interesting and	
21	challenging. Certainly the Healthcare	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701	s.com

1	Effectiveness Data Information center, HEDIS
2	often will give some measure of, you know,
3	certain types of clinical services, whether it
4	be preventive or chronic care and may inform
5	certain systems.
6	But relative to the efficiency, you
7	know, I feel like that's an area that we still
8	need to mine and figure out how to assess and
9	measure.
10	And certainly with some of the
11	transparency efforts and cost to transparency
12	there may be some opportunity to look at that.
13	But one thing I'm struck with is in
14	the occupational medicine field the entire sort
15	of workforce is really geared around lost work
16	days, functional work days, limitations and
17	really define that pretty concretely when
18	people come in for various types of illness or
19	injury.
20	And I don't think basically
21	generically our curative, chronic we don't
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

1	look at well, you're going to be out this much,
2	or I have you on if you don't make that. And
3	players probably, they let you know that you
4	didn't make the mark.
5	And I think there may be some
6	opportunity to look at other realms within the
7	healthcare system, in particular occupational
8	medicine where those efficiency and
9	productivity measures might lend themselves to
10	something that you can apply in this area.
11	But just a comment. I don't know if
12	it came up. But it's a tough part.
13	MS. KOVNER: I guess I would see
14	that more as effectiveness rather than
15	efficiency. When we were talking about
16	efficiency we were talking about historically
17	that might be measured by the number of patients
18	somebody encounters per day or time per
19	encounter.
20	And we were worried with that kind
21	of efficiency we may have quick visits with poor
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgross.

www.nealrgross.com

		356
1	outcomes. Where what you're talking about	
2	seems to be how effective the care was. I think	
3	it's a great idea.	
4	DR. KHAN: Again, from a patient	
5	perspective. You know, there may be another	
6	way to look at it.	
7	But I also would caution that I	
8	think what's happening in healthcare reform is	
9	that we have to get away from everything is	
10	defined as a visit and look at how there are a	
11	myriad of ways in which we touch the patient.	
12	It may be not a visit at all. So, the length	
13	of time, or how many visits in a day, or what	
14	have you may become less relevant in terms of	
15	a measure. It may be something to track.	
16	But I think overall we're seeing	
17	that some people need a lot more time. You	
18	know, they maybe need to be seen more often. I	
19	think many of our folks that are medically	
20	fragile or have multiple conditions probably	
21	need to be seen maybe monthly. Whereas others	

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

		357
1	may never or not need to be seen at all, maybe	
2	for episodic care.	
3	But I think efficiency around the	
4	healthcare component is really tough. And I	
5	just, I don't know what the answer is but	
6	certainly I think there is ways that we can	
7	continue to look at that.	
8	MS. KOVNER: Well, that's why we	
9	decided not to tackle it. We thought we	
10	focused more on effectiveness. John?	
11	DR. SNYDER: Exactly. And I think	
12	these are really great points.	
13	And some of the concepts we were	
14	thinking about is from a visit standpoint what	
15	percent of the time is the patient sort of	
16	touched by each sort of worker. Some groups,	
17	I know GW is working on that with their	
18	workforce center.	
19	But then to actually maybe perhaps	
20	tie it more to population health measures for	
21	the effectiveness component. That's where the	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701 www.nealrgros	s.com

infant mortality idea came from, or percent
children vaccinated.

And then to look sort of to the lowest cost or highest credentialed provider mix that actually gives you those sort of outcomes or percent working to the top scope of their education and training. But it is conceptually very difficult but I think speaks to that.

DR. WARSHAW: I think you covered what I wanted to say pretty much. It seems like connecting efficiency with workforce can also be looked at for a given population of people what kind of mix of workers do you need and how do you get that to be an economical mix.

We know there's a lot of variation in how that works within our current health system. I think going forward with new models of care we'll be able to identify high-functioning efficient systems and we'll be able to look at the mix of workers in that

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

3

4

5

б

7

8

9

16

17

18

19

20

21

www.nealrgross.com

1	system. And we'll say maybe that's a standard
2	that other systems should be moving towards.
3	Because right now we have systems
4	where the percent of workers in a particular
5	discipline are much different than in other
6	settings. And it's the way they organized the
7	care. And some are much more expensive than
8	others.
9	And since cost is a factor that we
10	really have to be concerned about going
11	forward. I don't think we want to lose the
12	efficiency mix issue. So I'm glad you brought
13	that up.
14	MS. LEFEBVRE: That's interesting.
15	So that's really primarily what we talked about
16	was, you know, not necessarily how many MDs do
17	you need but who's providing good, solid,
18	high-quality care and what is the makeup of
19	their team, and what is that looked at. But
20	never efficiency without quality. Never bad
21	care faster. It's a good motto.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

		360
1	(Laughter)	
2	MS. LEFEBVRE: Okay, well that was	
3	really interesting. Thank you, everyone, for	
4	reporting that out. I think that's kind of the	
5	meat of what we're doing here.	
6	So I think right now we're going to	
7	take an opportunity for public comment. And so	
8	we will open the lines first.	
9	MS. LUDWIG: Cathy, can you open	
10	the lines for public comment, please?	
11	OPERATOR: At this time if you	
12	would like to make a comment please press * then	
13	the number 1 on your telephone keypad. Okay,	
14	at this time there are no public comments.	
15	MS. LUDWIG: And in the room?	
16	MS. DAILEY: Good afternoon, I'm	
17	Maureen Dailey, senior policy fellow from the	
18	American Nurses Association.	
19	I'd just like to call out more	
20	clearly in the concepts patient safety as part	
21	of effectiveness. And Chris mentioned about	
	NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS	
	(202) 234-4433 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-443 (202) 234-4444 (202) 234-4444 (202) 234-4444 (202) 234-4444 (202) 234-4444 (202)	s.com

П

infant mortality. 1 But I think that we've learned in 2 the hospital setting the importance of staffing 3 and skill mix. And I qualify it that the ANA 4 5 measure is all aspects of the direct care in our staffing and workforce skill mix б 7 measures. But as far as patient safety we know 8 that it takes adequate staffing and optimal 9 staffing to achieve patient safety outcomes. 10 And called out by the Partnership for Patients, 11 reducing healthcare-acquired conditions and 12 13 readmissions. Thank you. 14 MS. LEFEBVRE: Okay. So I think as we kind of get ready to adjourn and really kind 15 of bring together what we did here today. 16 Ιt 17 was very meaty. It was really a robust 18 discussion all day long and greatly appreciated. 19 I think we have a lot to kind of 20 21 compile and digest tonight and come back **NEAL R. GROSS** COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701

(202) 234-4433

www.nealrgross.com

tomorrow to further discuss it and really kind
of pound out what we did today.

MS. FRANKLIN: Folks around the table, if you have your homework sheets, if you could pass them to me. Because we're going to be doing some compiling tonight and placing your measure concepts onto a grid for discussion tomorrow. So that will be very helpful.

DR. GERDES: Yes, tomorrow we'll 10 have opportunity to prioritize the measures 11 and actually vote 12 further on what our 13 priorities are on a grid. Which you can see on 14 your slides if you care to look ahead at those. Did you need to make an announcement 15 16 about dinner as well? 17 MS. FRANKLIN: Yes, I'd just like to announce again if you're interested in going 18

19 to dinner it's at 6:30 at Mio. And just let 20 myself or Allison know. So far we have -- or 21 Laura?

> NEAL R. GROSS COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701

(202) 234-4433

3

4

5

б

7

8

9

www.nealrgross.com

							262
							363
1		(Whereupon,	the	foregoing	matter	
2	went	off the	e record at	4:43	p.m.)		
3							
4							
5							
6							
7							
			COURT REPORTE		RANSCRIBERS		
	(202) 234-	-4433	1323 RHODE WASHINGTO	ISLAND A N, D.C. 20	VE., N.W. 0005-3701	www.nealrgros	s.com